

Average : 10 contributors (out of 13)

in €m	2021	2022	2023	2024
Reported sales	14 690,2	16 618	17 081	17 662
<i>Organic growth actual-day</i>	15,2%	4,5%	3,2%	3,2%
<i>Organic growth same-day</i>	15,6%	4,4%	3,2%	3,2%
Gross margin (constant and adjusted basis) <i>as a % of sales</i>	3 812,5 26,0%	4 269 25,7%	4 408 25,8%	4 561 25,8%
Reported EBITDA	1 264,4	1 340	1 394	1 447
Reported EBITA	963,7	1 012	1 057	1 102
Adj EBITA (constant and adjusted basis) <i>as a % of sales</i>	906,0 6,2%	1 008 6,06%	1 058 6,19%	1 102 6,23%
<i>Net financial expenses</i>	-133,1	-122,3	-119,7	-115,9
<i>Income tax</i>	-180,8	-247,5	-261,1	-276,0
<i>Tax rate</i>	23,2%	29,5%	29,5%	29,5%
Reported net income	597,6	595	629	663
EPS adjusted	1,89	2,04	2,13	2,22

Dividend per share (in €)	0,75	0,83	0,87	0,91
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FCF before interest & tax	680,6	812	957	969
FCF after interest & tax	425,5	448	591	593
Net debt (excl. Lease liabilities)	1 551,2	1 325	967	618
Lease liabilities	1 168,8	1 138	1 127	1 116

	Q1 2021	Q1 2022
Reported sales	3 331,2	4 060
<i>Organic growth actual-day</i>	6,5%	10,7%
<i>Organic growth same-day</i>	8,6%	7,9%

Median: 10 contributors (out of 13)

in €m	2021	2022	2023	2024
Reported sales	14 690,2	16 583	17 137	17 636
<i>Organic growth actual-day</i>	15,2%	4,5%	3,2%	3,1%
<i>Organic growth same-day</i>	15,6%	4,5%	3,2%	3,1%
Gross margin (constant and adjusted basis) <i>as a % of sales</i>	3 812,5 26,0%	4 257 25,6%	4 398 25,7%	4 541 25,8%
Reported EBITDA	1 264,4	1 340	1 380	1 443
Reported EBITA	963,7	1 011	1 057	1 101
Adj EBITA (constant and adjusted basis) <i>as a % of sales</i>	906,0 6,2%	1 005 6,1%	1 057 6,2%	1 101 6,3%
<i>Net financial expenses</i>	-133,1	-120,0	-120,1	-120,2
<i>Income tax</i>	-180,8	-247,2	-261,6	-278,1
<i>Tax rate</i>	23,2%	29,0%	29,0%	29,0%
Reported net income	597,6	594	629	655
EPS adjusted	1,89	2,00	2,09	2,18

Dividend per share (in €)	0,75	0,81	0,85	0,90
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FCF before interest & tax	680,6	808	960	949
FCF after interest & tax	425,5	450	601	613
Net debt (excl. Lease liabilities)	1 551,2	1 329	948	624
Lease liabilities	1 168,8	1 169	1 169	1 169

	Q1 2021	Q1 2022
Reported sales	3 331,2	4 007
<i>Organic growth actual-day</i>	6,5%	10,6%
<i>Organic growth same-day</i>	8,6%	7,8%