

Rexel

a world of energy

Rexel, a French *société anonyme* with a share capital of €1,520,510,065 Registered office: 13, boulevard du Fort de Vaux - 75017 Paris 479 973 513 R.C.S. Paris

AMENDMENT TO THE 2019 UNIVERSAL REGISTRATION DOCUMENT



The French version of this amendment to the universal registration document has been filed on May 11, 2020 with the *Autorité des marchés financiers* in its capacity as competent authority for the application of the provisions of Regulation (EU) No. 2017/1129, without prior approval in accordance with Article 9 of the said Regulation.

The French version of the universal registration document as amended by this amendment may be used for the purpose of a public offering of securities or the admission of securities to trading on a regulated market if it is supplemented by a securities note and, where applicable, a summary and its supplement(s). The entire package is approved by the AMF in accordance with Regulation (EU) No. 2017/1129.

This document is a free translation in English of the original document, which was prepared in French. In all matter of interpretation, views or opinions expressed in the original language of the document in French take precedent over the translation.

This amendment updates and should be read in conjunction with the 2019 universal registration document filed with the *Autorité des marchés financiers* on March 9, 2020 under number D.20-0111.

Copies of the universal registration document and of this amendment are available at no cost at the registered office of Rexel, 13, boulevard du Fort de Vaux, 75017 Paris – France. The universal registration document and this amendment is also available on the web site of Rexel (**www.rexel.com**) and on the website of the *Autorité des marchés financiers* (**www.amf-france.org**).

GENERAL INFORMATION

This document amends the 2019 universal registration document filed with the *Autorité des marchés financiers* on March 9, 2020 under number D.20-0111 (the "2019 universal registration document"). It was prepared in connection with Rexel's disclosure obligations following the decision of Rexel's Board of Directors on March 25, 2020 to postpone the Combined Shareholders' Meeting of Rexel, initially convened on April 23, 2020, to June 25, 2020 (the **"Shareholders' Meeting"**).

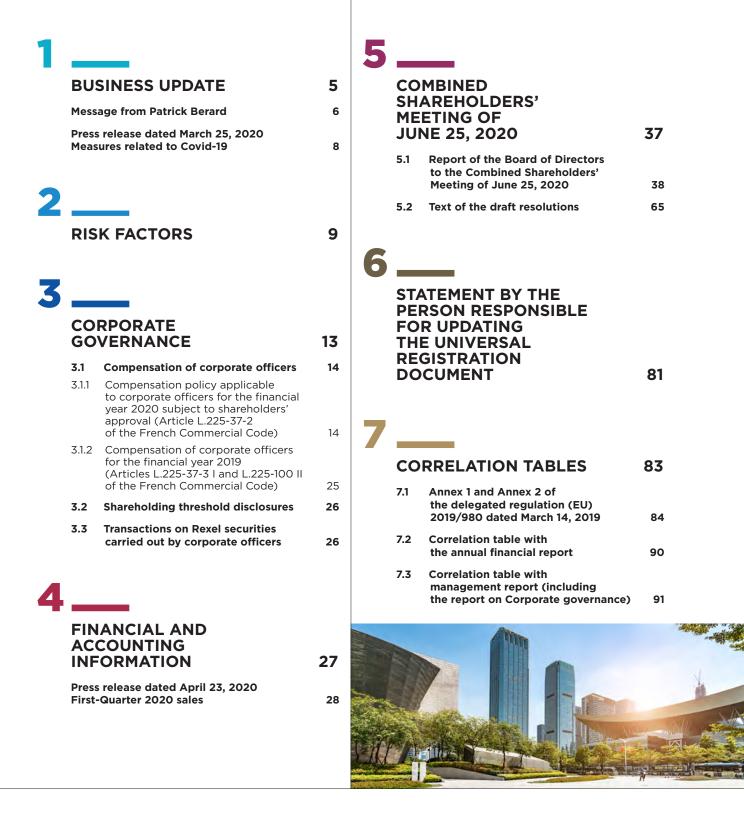
In this amendment to the universal registration document, **"Rexel"** refers to the company Rexel. The **"Rexel Group"** and the **"Group"** refer to Rexel and its subsidiaries and, before 2005, to Rexel Distribution and its subsidiaries.

This amendment to the universal registration document contains information on the trends, objectives and prospects of development of the Rexel Group. Such information should not be interpreted as guarantees of future performance. Such information is based on data, assumptions, and estimates that the Rexel Group considers reasonable. They are likely to change or be modified due to the uncertainties of the economic, financial, competitive or regulatory environment. In addition, such trends, objectives and prospects of development may be affected by the materialization of one or more risk factors as described in chapter 2 "Risk factors and internal control" of the universal registration document as amended by this amendment.

The forward-looking statements provided in this amendment to the universal registration document are made as of the date of this amendment. Excluding any applicable legal or regulatory requirements, the Rexel Group does not make any commitment to supplement, update and amend these forwardlooking statements provided to reflect any changes in its targets or events, conditions or circumstances on which such forward-looking statements are based. The Rexel Group operates in a competitive environment subject to rapid change. Therefore it is not able to anticipate all risks, uncertainties or other factors that may affect its activities, their potential impact on its activities or the extent to which the occurrence of a risk or combination of risks could have significantly different consequences from those set out in any forward-looking statements, it being noted that such forward-looking statements do not constitute a projection or guarantee of actual results. In addition, such forward-looking statements may be affected by the materialization of one or more risk factors as described in chapter 2 "Risk factors and internal control" of the universal registration document as amended by this amendment.



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BUSINESS UPDATE





MESSAGE FROM PATRICK BERARD

Chief Executive Officer of the Rexel Group

The global spread of Covid-19 has forced businesses and nations to adapt and to take swift action to cope with this highly unstable and uncertain situation.

As the pandemic quickly spread from country to country, leading to the adoption of unprecedented lockdown measures, Rexel adapted in real time to protect its employees, its customers, and the company, demonstrating exceptional responsiveness and agility. Our utmost priority is the protection of our 26,000 employees and our customers by maintaining our electrical supply distribution activities in almost all our branches and distribution centers. Our business continuity plans ensure the availability of products and services for essential – and, at times, vital – electrical needs in hospitals, nursing homes, and the industrial sector.

In less than 10 days, we were able to completely transform and adapt our organization. Around one- third of our workforce is working from home, thanks in particular to a swift transfer of work from call centers to domiciles. We rolled out digital tools to allow our teams, especially our sales forces, to be fully operational. We have ensured business continuity while respecting all applicable health measures, thanks to our digital tools such as Click & Collect, drive-in services and lockers.

Covid-19 is profoundly disruptive, affecting the mix of customers, products, countries, regions, channels, and human resources. We must constantly adapt to this environment, but these first weeks of crisis confirm the relevance of the digital transformation that we began in 2017 and that we intend to continue since it is more critical than ever to the direction of the Group and to the customer experience. To cite but one example, in France we opened around 1,900 new customer accounts online in three weeks, vs the usual 100 per week.

These circumstances are naturally reflected in our first quarter sales of $\notin 3.2$ bn, down 2.7% on a reported basis and down 3.3% on a constant and same-day basis. The quarter was clearly divided into two distinct periods: the first two months of the year witnessed sales growth of 0.9% (2% restated for China, already in the grip of Covid-19); the month of March was marked by a sharp drop in activity, which continued in April.

The Covid-19 crisis compels us to adopt drastic measures to adjust operating expenses, preserve cash, and protect liquidity. In many countries, we have the benefit of government support in adapting our costs to significantly lower

demand, and we are postponing all non-essential investments. The measures taken during this unprecedented situation also include the decision by our Board of Directors to cancel its proposal to distribute a dividend⁽¹⁾. Rest assured that it was a difficult decision to make – but a necessary one. I am personally contributing to this effort by reducing my 2020 fixed compensation by 20% starting in April and by postponing until late 2020 or early 2021 the payment of my 2019 variable compensation. Likewise, the 2020 compensation of the Chairman and members of the Board of Directors is being reduced by 20% starting in April⁽²⁾.

The great uncertainty of these circumstances has also led us to suspend our 2020 guidance due to the lack of visibility. But Rexel will withstand this crisis and is ready for the difficult macro-economic situation that awaits us in the coming months.

I would like to thank our employees for their remarkable flexibility and responsiveness. I also thank our shareholders whose support is vital to navigating this challenging environment.

"I am confident in Rexel's ability to adapt to this new reality and to continue its transformation in order to benefit from a return to normal activity in the quarters ahead."

(1) Which would have been fully deducted from the issue premium account.

(2) Any additional information relating to the compensation of corporate officers can be found on pages 14 *et seq.* of this amendment to the 2019 universal registration document.

Press release dated March 25, 2020 Measures related to Covid-19

In today's rapidly-changing environment, our priorities are the health and safety of our employees as well as the protection of our company, focusing on business continuity, cash flow generation and management of operating expenses.

Business Continuity Plans have been implemented at central and country level. The vast majority of our distribution centers and branches are up and running and able to respond to customer needs, including emergency maintenance for critical activities such as hospitals, the food & beverage industry and the power sector. We are encouraging our customers to use our digital and telephone platforms.

We have taken the following measures to be in a position to better navigate this challenging environment and capture the full benefits of a recovery when it materializes:

- The Board of Directors has decided to postpone the next AGM to June 25, 2020 and to postpone the proposal on the 2019 dividend;
- The Senior Credit Lines have been partially drawn (€550m out of €850m available) as a conservative measure to give us additional liquidity headroom, even though we are not facing any short-term issues. This liquidity will reinforce our cash position, which was recently strengthened by the cash proceeds from the sale of Gexpro Services;
- Given the severity of the situation, we are monitoring our operations daily in order to prioritize capital expenditure and implement all measures announced by the governments in the countries in which we operate (such as temporary unemployment and tax payment postponement measures) to mitigate the financial impact in H1 2020, which cannot yet be quantified;
- We are suspending 2020 guidance, which is no longer relevant in the current unprecedented environment; we will communicate updated guidance when visibility permits.

Patrick Berard, Chief Executive Officer of Rexel, declared: "At this critical time, Rexel's chosen priorities are to protect its employees and ensure business continuity, especially for customers operating essential infrastructure. All the company's key activities, from logistics centers to branches, are functioning in full compliance with applicable safety measures. The company is supported by the broad use of digital interfaces such as email to EDI and click & collect and these are working well. Our continuity plans allow the availability of products and services for essential, and sometimes vital, needs in a world which cannot run without electrical usage. The duration and magnitude of this crisis cannot be predicted or quantified but be assured Rexel is taking all measures to protect the interests of the company and its stakeholders."

About Rexel Group

Rexel, worldwide expert in the multichannel professional distribution of products and services for the energy world, addresses three main markets – residential, commercial and industrial. The Group supports its residential, commercial and industrial customers by providing a tailored and scalable range of products and services in energy management for construction, renovation, production and maintenance.

Rexel operates through a network of more than 1,900 branches in 26 countries, with more than 26,000 employees. The Group's sales were €13.74 billion in 2019.

Rexel is listed on the Eurolist market of Euronext Paris (compartment A, ticker RXL, ISIN code FR0010451203). It is included in the following indices: SBF 120, CAC Mid 100, CAC AllTrade, CAC AllShares, FTSE EuroMid, STOXX600. Rexel is also part of the following SRI indices: FTSE4Good, Ethibel Sustainability Index Excellence Europe, Euronext VigeoEiris Europe 120 Index, Dow Jones Sustainability Index Europe and STOXX® Global Climate Change Leaders, in recognition of its performance in corporate social responsibility (CSR). Rexel is on the CDP "Climate A List".

For more information, visit Rexel's web site at **www.rexel.com/en**

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RISK FACTORS

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In the particular context of the current health crisis caused by the coronavirus (Covid-19) pandemic, Rexel reviewed the risk factors presented in the 2019 universal registration document. The Group is of the opinion that, subject to the modifications and additions indicated below, the risk factors presented in the 2019 universal registration document remain up-to-date, but that the Group's business, financial situation, results of operations and prospects could be adversely affected by the consequences of the health crisis caused by the Covid-19 pandemic. In particular, the Group anticipates the following impacts as of the date of this amendment:

- an impact on the Group's sales, related to government restrictions imposing the partial or total closure of some of its branches and partially offset by the increase in digital sales. Sales in the first quarter of 2020 decreased by approximately 3.3% compared to the first quarter of 2019 on a comparable and same-day basis due to this pandemic;
- an impact on customers, some of whom may experience financial difficulties due to the decline in business related to this pandemic. Rexel's ability to collect its trade receivables could be affected;
- an impact on the suppliers, who could encounter difficulties in supplying Rexel due to logistical

disruptions, a drop in production or financial difficulties, but who could also be subject to mergers and acquisitions operations that could disorganize their business or change their strategy;

- an impact on the Group's employees, on the one hand linked to a potential contamination of some employees, despite the drastic measures taken by Rexel to limit this contamination (massive use of teleworking, reinforced hygiene and social distancing measures for people who cannot telework, etc.), but also linked to a potential decrease in Group employees engagement following short-time working measures or long periods of teleworking during lockdown periods;
- an impact on subcontractors, who could also experience human, logistical or financial difficulties; and
- an impact on the Group's strategy, which could be reviewed and adapted to all the other impacts mentioned above.

Conversely, Rexel also sees this crisis as an opportunity to implement robust remote work processes, to accelerate the growth of the Group's digital sales or to strengthen its relationships with its key suppliers. In addition to the above:

1) The risk "Significant worsening of the global economic environment or in the main countries in which Rexel operates or major exogenous event impacting the activities of the Group" as set out in the 2019 universal registration document is replaced by the following developments:

IDENTIFICATION OF RISK AND EXPOSURE

The Rexel Group operates in Europe, North America, and Asia-Pacific. These geographies accounted for approximately 53%, 38% and 9% of the revenue of the Group in 2019, respectively. The top three countries in which the Group operates (the United States, France and Canada) generated more than 58% of Rexel's sales. Europe generated approximately 64% of the EBITA of the Group, compared to 33% for North America and 4% for Asia-Pacific⁽¹⁾.

As a result, a decline in global business activity, particularly in the main countries in which the Group is present, for any reason whatsoever (political instability, health crisis, economic downturn, economic tensions, etc.), could lead to a decrease in sales and to a deterioration of the Group EBITA (€685.1 million of Adjusted EBITA as of December 31, 2019) and an increase in bad debt (€89.1 million of impairment losses on receivables as of December 31, 2019, for a total of €2,157.3 million in outstanding receivables). Any political or economic instability in one or more of the countries in which the Rexel Group operates could have a negative impact on the results of that country and of the Rexel Group. Uncertainties such as the consequences of the Brexit and the trade tensions between China and the United States could impact Rexel's performance in these markets. With respect to the risks related to Brexit, it is difficult, as of the writing of this document, to predict the actual impact but an increase in customs tariffs or a decrease in the British economic activity could have a negative impact on the Group's results in the United Kingdom (the Rexel Group generated €736.5 million from sales in the United Kingdom in 2019 compared to €807.6 million in 2018).

Regarding the Covid-19 pandemic, although the Group has already suffered a decrease in sales in the first quarter of 2020 (approximately 3.3% on a comparable and same-day basis as compared to the first quarter of 2019) due to this pandemic, it is difficult to assess its impact as of the date of this amendment. In addition to the major human impact that would result from the infection of one or several of its employees, the Group had to momentarily close, either totally or partially, one or several sites (branches, distribution centers, headquarters...) due to restrictions in some geographical areas where the Group operates, whether in Europe, in Asia, in the Pacific or in North America. Moreover, the Group's procurement chain could be affected in the event that one or several suppliers would become limited in the manufacturing or distribution of their goods especially in the areas of lightning, solar panels and cable, resulting in a potential decrease in the Group's sales.

Lastly, as a distributor of electrical supplies for professionals, the Rexel Group is particularly sensitive to the building and renovation sectors (the residential and commercial markets accounted for 26% and 44% of the sales of the Group in 2019, respectively), which could be particularly impacted by an economic recession.

CONTROL SYSTEMS

The Rexel Group pays close attention to changes in the economic environment of the various markets in which it operates. An active, permanent and consistent monitoring, aiming at measuring and analyzing financial and extra-financial data is implemented by the country and regional management teams as well as by the Investor Relations department of the Group. The results of this watch are communicated to the Group's management on a regular basis and are considered when establishing budget or updating the strategy of the Group.

Regarding the Covid-19 pandemic, the Rexel Group closely monitors its evolution to implement all the relevant actions to, as a priority, best protect the health of its employees, its customers and all of the stakeholders working with the Group, while complying with legislative and regulatory requirements (containment measures, prohibition of assemblies, etc.) but also to reduce as much as possible the economic impacts of this pandemic. A crisis management team has been set up at the Group level and is constantly liaising with the different Rexel entities to assess the situation and take any appropriate measure.

With respect to Rexel's sensitivity to changes in the building and renovation sectors, the Group benefits from renovation and energy optimization programs which could be maintained even if the economy is in poor shape. They could, therefore, at least partially offset a decline in demand in these markets.

Lastly, the Rexel Group is able to adjust its cost policy (notably its variable costs) or reallocate its investments to other items to reduce the impact of a worsening in the global economy. In 2019, gross investment totaled €125.5 million, *i.e.*, 0.9% of sales, compared to €118.8 million in 2018 (*i.e.*, 0.9% of sales), whereas distribution and administrative expenses amounted to €2,768.8 million in 2019 (*i.e.*, approximately 20% of sales) compared to €2,670.0 million in 2018 (*i.e.*, approximately 20% of sales).

Due to the exogenous nature of the risk and to the fact that the exposure is primarily concentrated on a few countries whose economies are interdependent, the residual exposure level of the Group is considered to be high.

(1) Geographical EBITA breakdown excluding the negative contribution of "Others" (mainly Group Headquarter related costs).

2) An additional liquidity risk, ranked 7th and having a moderate residual exposure, is added to Section 2.1.3 **"Financial risks"** of the 2019 universal registration document, as follows:

Insufficient level of liquidity to meet the Group's cash requirements

IDENTIFICATION OF RISK AND EXPOSURE

CONTROL SYSTEMS

As a result of the Covid-19 pandemic and governmental measures restricting travel and economic activity enacted in several countries where Rexel operates, the Group has seen its sales decline in several geographies. Thus, in the first quarter of 2020, Rexel's sales decreased by approximately 3.3% on a comparable and same-day basis as compared to the first quarter of 2019. This decline in activity leads to a decrease in trade receivables, but also in the financings related to the securitization programs for these receivables sold on a monthly basis, which will gradually decline, in line with the decrease in sales.

Rexel estimates that it has no short-term liquidity constraints. However, if the Group's sales were to decline further and over the long term, Rexel could be exposed to a liquidity risk, not only resulting from the decrease in sales, but also to an alteration of its ability to recover its trade receivables, if certain customers were to experience financial difficulties. In such an event, the Group may not be able to pay its suppliers, employees, contractors or all of its other payables, which could result in significant financial difficulties. Although the Group had a high level of liquidity at December 31, 2019, recently consolidated by the disposal of Gexpro Services in the United States, Rexel has nevertheless implemented, on a preventive basis, a number of measures to protect its level of liquidity, in response to the consequences of the Covid-19 pandemic. The Rexel Group monitors its cash position on a daily basis and ensures the proper collection of overdue receivables. It has also implemented measures to reduce its operating expenses and benefits from the business support measures implemented by the public authorities, in particular short-time working schemes. In addition, the Group has adjusted its supply level and stopped non-priority projects in the short-term.

Moreover, to compensate for the decrease in financing facilities related to the securitization programs of trade receivables, Rexel has, as a precautionary measure and as communicated on March 25, 2020, partially drawn down the senior credit facility available to the Group for an amount of €550 million to ensure a margin of cash flexibility. This senior credit facility, for a total amount of €850 million, was put in place in 2018 with a final maturity in 2025, notably with leading French banking institutions.

Therefore, on March 31, 2020, the available liquidity amounts to \in 1.13 billion, including available cash, with the proceeds from the sale of Gexpro Services, and the \in 300 million undrawn senior credit facility.

As a result, the Group's residual exposure is estimated to be moderate.

CORPORATE GOVERNANCE

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3.1 Compensation of corporate officers

In the context of the health and economic crisis related to Covid-19, the Board of Directors has decided, unanimously, in solidarity with the Group and its employees, to amend the compensation policy applicable to corporate officers for the financial year 2020. Pursuant to Article L.225-37-2 of the French Commercial Code, this policy is subject to the approval of the Combined General Meeting of June 25, 2020. The Chief Executive Officer also wished to be associated with the efforts made by waiving a part of his compensation.

These changes are intended to take into consideration the exceptional consequences of the Covid-19 pandemic on Rexel's business, financial situation, results and prospects, while ensuring that the Group's corporate interests are respected.

The decisions mentioned below, concerning the compensation of corporate officers, were made by the Board of Directors on April 22, 2020, following the recommendations of the Compensation Committee.

This paragraph only presents the proposed amendments, the other elements of the compensation policy for the financial year 2020 and the compensation for the financial year 2019 as set forth in paragraph 3.2 "Compensation of corporate officers" of the 2019 universal registration document remain unchanged and applicable.

3.1.1 Compensation policy applicable to corporate officers for the financial year 2020 subject to shareholders' approval (Article L.225-37-2 of the French Commercial Code)

3.1.1.1 General principles of the 2020 compensation policy

The Board of Directors has decided to reduce Directors' fixed and variable compensation by 20%, from April 1, 2020, for a minimum period of 3 months that may, if applicable, be extended to cover the duration of the health crisis.

In practice, the Directors' fixed portion will therefore be reduced by 20% during this period, as well as the variable portion relating to attendance at committees held in the course of the same period. As a reminder, Directors' compensation is paid quarterly. The 20% reduction will apply accordingly from the second quarter of 2020.

3.1.1.2 Compensation policy applicable to the Chairman of the Board of Directors for the financial year 2020

The Board of Directors has decided to reduce Chairman of the Board of Directors' fixed compensation by 20%, from April 1, 2020, for a minimum period of 3 months that may, if applicable, be extended to cover the duration of the health crisis.

3.1.1.3 Compensation policy applicable to the Chief Executive Officer for the financial year 2020

As a reminder, as part of the succession plan approved by the Board of Directors, it is envisaged that Patrick Berard's term of office as Chief Executive Officer will be renewed in advance at the close of the Shareholders' Meeting, subject to the approval by said Shareholders' Meeting of the amendment to the Company's by-laws in order to raise the age limit for holding office as Chief Executive Officer from 68 to 70 years of age.

Following the postponement, by Rexel's Board of Directors, of the Combined Shareholders' Meeting to June 25, 2020, the date of renewal, if any, of Patrick Berard's term of office as Chief Executive Officer will be June 25, 2020 instead of April 23, 2020.

At its meeting of February 12, 2020, the Board of Directors proposed, upon recommendation of the Compensation Committee, an increase in the fixed compensation from €650,000 to €700,000 and an increase in the target variable compensation from 120% to 130%.

This proposition, in the event of early renewal of the term of office as Chief Executive Officer, was in line with the constant financial performance over the last fourteen quarters, since the appointment of Patrick Berard as Chief Executive Officer. Moreover, this financial performance was accompanied by a transformation of the Group that favored the alignment of long-term interests. In addition, the fixed compensation of the Chief Executive Officer has not been reviewed since his appointment on July 1, 2016. The Board of Directors, at its meeting of April 22, 2020, has confirmed the decisions taken at its meeting of February 12, 2020. This choice reflects the long term of office of the Chief Executive Officer. It is a choice that is consistent with Rexel's compensation policy, according to which compensation levels are set at the beginning of the term of office and are not reviewed, except under exceptional circumstances, during the term of office.

Consequently:

Fixed compensation

The fixed compensation from January 1, 2020 until December 31, 2020 or, in the event of early renewal of Patrick Berard's term of office as Chief Executive Officer, until the date of said renewal, *i.e.*, until June 25, 2020, amounts to \leq 650,000, it being specified that, in the event of early renewal of Patrick Berard's term of office as Chief Executive Officer, this amount will be adjusted *prorata temporis* for the period from January 1 to June 25, 2020.

The fixed compensation would represent 45% of the total compensation (*fixed compensation + target variable compensation*) per year.

As part of the compensation policy that will apply, if applicable, from the date of early renewal of Patrick Berard's term of office as Chief Executive Officer until December 31, 2020, the Board of Directors has set the compensation at €700,000; this amount will be adjusted *prorata temporis* for the period from June 26, 2020 to December 31, 2020.

The fixed compensation would represent 43% of the total compensation (*fixed compensation + target variable compensation*) per year.

Patrick Berard intends to be associated with the efforts made by the Group and its employees, and waives 20% of his fixed remuneration, from April 1 and for a minimum period of 3 months, that may, if applicable, be extended to cover the duration of the health crisis. In addition, Patrick Berard waives, in the event that his term of office is renewed and that this increase is granted to him, the increase in his compensation submitted to the approval of the shareholders, for the financial year 2020.

Short-term variable compensation

The target variable compensation from January 1, 2020 until December 31, 2020 or, in the event of early renewal of the term of office of Patrick Berard's Chief Executive Officer, until the date of such renewal, *i.e.*,

until June 25, 2020, is set at 120% of the annual fixed compensation.

The variable compensation would represent 55% of the total compensation (*fixed compensation + target variable compensation*) per year.

In the event of outperformance, the variable compensation is capped at 156% of the fixed compensation. Quantitative targets may achieve a maximum result of 150% and qualitative targets can achieve a maximum result of 100%.

In practice, the abovementioned decrease of 20% applies to the fixed compensation of the Chief Executive Officer, and mechanically to the basis used to calculate his target variable compensation.

As part of the compensation policy that will apply, where applicable, from the date of early renewal of Patrick Berard's term of office as Chief Executive Officer until December 31, 2020, the Board of Directors has set the variable compensation at 130% of the annual fixed compensation.

The variable compensation would represent 57% of the total compensation (*fixed compensation + target variable compensation*) per year.

In the event of outperformance, the variable compensation is capped at 169% of the fixed compensation. Quantitative targets may achieve a maximum result of 150% and qualitative targets can achieve a maximum result of 100%.

In addition, as stated above, Patrick Berard waives, in the event that his term of office is renewed and that this increase is granted to him, the increase in his compensation submitted to the approval of the shareholders, for 2020.

Moreover, given the crisis due to the Covid-19 pandemic, the annual targets initially published have been suspended by the Company. Given this, the Board of Directors has decided to abandon the performance criteria initially selected to assess the Chief Executive Officer's performance and to determine his variable compensation. As a reminder, these criteria were financial criteria for 75% (growth in gross margin in volume, growth in Adjusted EBITA in volume, average operating working capital requirement) and non-financial criteria for 25% (digital transformation, corporate social responsibility).

The Board of Directors decided to select criteria enabling the assessment of the Chief Executive Officer's ability, along with the Group and all of its employees, to effectively and rapidly respond to the consequences of the Covid-19 pandemic. As a result, the target annual variable compensation will be assessed based on:

- Financial criteria representing 60% of the target annual variable compensation including:
 - Rigorous debt management (30%) as detailed in the press release of April 23, 2020 "Firstquarter 2020 sales" with priority given to protecting the Group's liquidity (15%) and controlling the Group's financial indebtedness ratio (15%);
 - Digital sales (30%) with a quantitative target of increasing the digital penetration rate for the 2020 financial year.
- Non-financial criteria representing 40% of the target annual variable compensation including:
 - The business continuity and recovery plan (15%);

- The Corporate Social Responsibility (CSR) policy, revised to include health and safety aspects (10%);
- Relationships with key suppliers (15%).

3.1.1.4 Summary tables of the compensation policy for the financial year 2020 – (Say on Pay Ex-ante)

Taking into account the changes presented above, the elements of compensation of corporate officers for the financial year 2020 are as follows:

Directors

In accordance with the compensation policy that is determined for the duration of the term of office, the compensation of the directors has been unchanged for the 2020 financial year and is composed of the following items:

| DESCRIPTION | AMOUNT |
|---|--|
| Fixed annual compensation | The annual gross fixed compensation of directors was maintained at €40,000. This fixed compensation is determined for the whole term of office. |
| | For the Deputy Chairman and Senior Independent Director of the Board of Directors: a fixed portion of €100,000. |
| | The Board of Directors has decided to reduce Directors' compensation by 20% from April 1 and for a minimum period of 3 months that may, if applicable, be extended to cover the duration of the health crisis. |
| Variable annual compensation | The variable compensation is maintained at €8,000 per Committee meeting, up to a maximum amount of €40,000 per member. |
| | For the Deputy Chairman and Senior Independent Director of the Board of Directors: the fixed portion remains identical, <i>i.e.</i> , €40,000. |
| | The Board of Directors has decided to reduce Directors' variable compensation by 20% from April 1 and for a minimum period of 3 months that may, if applicable, be extended to cover the duration of the health crisis. |
| Deferred variable compensation | Directors do not benefit from any deferred variable compensation. |
| Multi-annual variable compensation | Directors do not benefit from any multi-annual variable compensation. |
| Exceptional compensation | Directors do not benefit from any exceptional variable compensation. |
| Benefits of any kind | Directors do not benefit from any benefit in kind. |
| Long-term compensation: performance share allocation | Directors do not benefit from any long-term compensation. |
| Severance indemnity | Directors do not benefit from any severance indemnity. |
| Non-compete indemnity | Directors do not benefit from any non-compete indemnity. |
| Supplemental retirement scheme | Directors do not benefit from any supplemental retirement scheme |
| Compensation as Committee Chairman | The Directors who chair the Audit and Risks, Nomination and Compensation Committees receive additional annual compensation of €25,000, €15,000 and €15,000 respectively. The Deputy Chairman and Senior Independent Director of the Board of Directors is not entitled to compensation in connection with the chairmanship of a Committee, if any. |
| | The Board of Directors decided to reduce Directors' compensation as Committees' Chairman by 20% from April 1 and for a minimum period of 3 months that may, if applicable, be extended to cover the duration of the health crisis. |
| Travel Allowance | Directors coming from a different continent to attend the Board of Directors meetings are entitled to a fixed travel allowance of €2,500 per stay. |

Ian Meakins, Chairman of the Board of Directors

| DESCRIPTION | AMOUNT |
|---|---|
| Fixed annual compensation | Ian Meakins' gross annual fixed salary is maintained at €500,000, unchanged since taking office on October 1, 2016. This fixed compensation is determined for the whole term of office. |
| | The Board of Directors decided to reduce Chairman of Board of Directors' fixed compensation by 20% from April 1 and for a minimum period of 3 months that may, if applicable, be extended to cover the duration of the health crisis. |
| Variable annual compensation | Ian Meakins does not benefit from any variable annual compensation. |
| Deferred variable compensation | Ian Meakins does not benefit from any deferred variable compensation. |
| Multi-annual variable compensation | Ian Meakins does not benefit from any multi-annual variable compensation. |
| Exceptional compensation | Ian Meakins does not benefit from any exceptional compensation. |
| Benefits of any kind | Ian Meakins does not benefit from any benefit in kind. |
| Long-term compensation: performance share allocation | Ian Meakins does not benefit from any other long-term compensation. |
| Severance indemnity | Ian Meakins does not benefit from any severance indemnity. |
| Non-compete indemnity | Ian Meakins does not benefit from any non-compete indemnity. |
| Supplemental retirement scheme | lan Meakins does not benefit from any supplemental retirement scheme. |

Patrick Berard, Chief Executive Officer

i) Compensation policy applicable from January 1, 2020 until December 31, 2020 or, in the event of early renewal of the term of office of Patrick Berard's Chief Executive Officer, until the date of such renewal:

| FIXED ANNUAL COMPENSATION | | | | |
|------------------------------|--|--|--|--|
| DESCRIPTION AMOUNT | | | | |
| Fixed annual compensation | €650,000, unchanged since start of duties on July 1, 2016, determined for the whole term of office. | | | |
| | Patrick Berard waived 20% of his fixed annual compensation from April 1 and for a minimum period of 3 months that may, if applicable, be extended to cover the duration of the health crisis. | | | |
| VARIABLE ANNUAL COMPENSATION | | | | |

The target variable annual compensation of Patrick Berard is maintained at 120% of his gross fixed annual compensation.

The 2020 variable compensation is based for 60% on quantitative criteria and for 40% on qualitative criteria. The quantitative criteria can reach a maximum result of 150%, if the financial results exceed 100% of the quantitative criteria set. The individual portion of the variable compensation is capped at 100% of achievement. Maximum achievement of variable compensation thus cannot exceed 156% of fixed compensation.

The quantitative criteria are: rigorous debt management (30%); digital sales growth (30%).

The qualitative criteria are: the business continuity and recovery plan (15%), the revised CSR policy (10%) and the relationships with key suppliers (15%).

| DESCRIPTION | AMOUNT |
|---|---|
| The annual variable compensation is made up of two parts: Quantitative objectives: Target portion: 60% of target annual variable compensation | The target variable compensation is unchanged since July 1, 2016, set at 120% of the annual gross fixed compensation for the term of office |
| 60% x 780,000 = €468,000 Maximum share 60% x 150% = 90% of the target variable | Target value: 120% of the fixed compensation 120% × 650,000 = €780,000 |
| annual compensation 150% x 468,000 = €702,000 | Target value: 156% of the fixed compensation (702,000 + 312,000) / 650,000 = 156% |
| Qualitative objectives: Target portion: 40% of target annual variable compensation 40% x 780,000 = €312,000 Maximum share 40% x 100% = 40% of target annual variable compensation | |

100% × 312,000 = €312,000

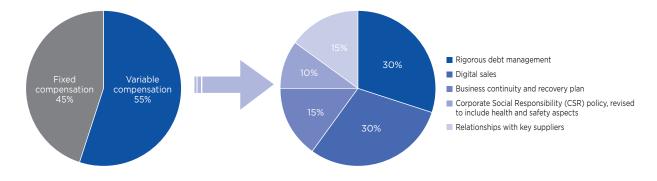
Performance criteria

| Quantitative target (1, |) | | |
|--|--------|---|------------------------------|
| FINANCIAL CRITERIA | WEIGHT | OBJECTIVES | |
| Rigorous debt | 50% | | Payment at 100% if result |
| management | 3070 | • Up to 25%: preservation of the Group liquidity Cost management and free cash flow generation, with liquidity as a key indicator, are monitored on a daily basis, with indicators detailed in the April 23, 2020 press release "First quarter 2020 sales". | reaches 100% of target |
| | | Dynamic inventory adaptation by product/customer category and geography | |
| | | - Close monitoring of customers | |
| | | - Tight management of payables | |
| | | - Suspension of capex projects pending reassessment on a case-by-case basis | |
| | | - Social and tax deferral authorized by governments in most countries | |
| | | • Up to 25%: control of the indebtedness ratio | |
| Digital sales growth | 50% | Quantified growth objective for the penetration rate of digital sales (defined as the proportion of web and EDI sales in total sales), for the financial year 2020 | 3 |
| Total | 100% | Calculation on a linear basis between the points | |
| Qualitative objective | s | | |
| NON-FINANCIAL CRITERIA | WEIGHT | DESCRIPTION | |
| Business continuity | 37.5% | • A distribution network and a supply chain that are function | onal at 80% at minimum |
| and recovery plan | | Continuous adjustment and rebalancing of resources (e.g management, supplier relations, organization) in levels, as and recovery plan for the company | |
| CSR - Corporate Social Responsibility - and Safety | 25.0% | Ensuring business continuity in times of health crisis, followir enabling business rebound in the best possible. Participat and reduce the carbon impact on the environment | |
| Relationships with key suppliers | 37.5% | Enrich the interface with key suppliers in 3 global geogra term (provide vision and new way of working) | phies by short term and long |
| Total | 100% | | |
| | | | |

(1) The criteria and the expected level of achievement are clearly determined on an annual basis by the Board of Directors. The financial criteria are disclosed at the start of the financial year. The expected level of achievement and the performance reached are disclosed *ex-post* in this universal registration document. This *ex-post* disclosure is justified by the desire to protect the Group's interests by not disclosing *ex-ante* indications on its strategy that could be exploited by its competitors.

(2) As a reminder, and in line with previous years, in the event of outperformance, payments are capped at 150%. The demanding trigger thresholds will be communicated *ex-post*. They will be decided during the financial year 2020 and have not been decided at the date of publication of the 2019 universal registration document, in a particular context, related to the implications of the Covid-19 crisis.

Assuming that all of the objectives detailed above are achieved, the maximum fixed and variable annual compensation for the period from January 1, 2020 to December 31, 2020 or, in application of the applicable compensation policy, would be as follows:



| 2020 FIXED COMPENSATION IN € | TARGET 2020 VARIABLE COMPENSATION AS A PERCENTAGE OF FIXED COMPENSATION | VARIABLE COMPENSATION 2020 TARGET IN € | FIXED AND VARIABLE COMPENSATION 2020 TARGET IN € | FINANCIAL PART OF TARGET VARIABLE COMPENSATION IN% AND IN € | INDIVIDUAL PORTION OF TARGET VARIABLE COMPENSATION IN% AND IN € | MAXIMUM ACHIEVEMENT OF THE FINANCIAL PORTION | MAXIMUM ACHIEVEMENT OF THE INDIVIDUAL PORTION | MAXIMUM ACHIEVEMENT OF VARIABLE COMPENSATION 2020 AS A% OF TARGET AND IN € | MAXIMUM ACHIEVEMENT OF VARIABLE COMPENSATION 2020 AS A% OF FIXED COMPENSATION AND IN € |
|------------------------------------|--|--|---|---|--|---|--|---|---|
| | | | | 60% | 40% | (60% x 150%) = 90% | (40% x 100%) = 40% | 130% | 156% |
| 650,000(1) | 120% | 780,000 | 1,430,000 | 468,000 | 312,000 | 702,000 | 312,000 | 1,014,000 | 1,014,000 |
| 317,614(2) | 120% | 381,136 | 698,750 | 228,682 | 152,455 | 343,023 | 152,455 | 495,477 | 495,477 |

For the period from January 1 to December 31, without taking into account the waiver of 20% of compensation.
 For the period from January 1 to June 25, 2020, without taking into account the waiver of 20% of compensation.

EXCEPTIONAL COMPENSATION

The compensation policy provides for the possibility of paying exceptional compensation under the restrictive conditions described in section 3.2.1.4 "Exceptional compensation" of the 2019 universal registration document.

BENEFITS OF ANY KIND

Patrick Berard receives benefits in kind consisting of a company car *inter alia* (in accordance with the policy applicable to Rexel's managers).

LONG-TERM VARIABLE COMPENSATION

The Board of Directors considers that share allocation mechanisms, which also benefit to other keys duties in the company, are particularly adapted to the duties of executive corporate officers, considering the level of responsibility of these duties as well as their capacity to contribute directly to the long-term performance of the company in line with the interests of the shareholders.

The shares allotted to the Chief Executive Officer are fully subject to performance criteria assessed over periods of at least 3 years.

These shares are also allotted subject to a presence criteria of 3 years. As a result, the vesting period is 3 years, with no further retention period.

Furthermore, the allotment is limited by two specific caps in value and in number of shares:

- the annual value of the performance shares granted to the Chief Executive Officer in respect of a financial year may not exceed 100% of his annual fixed and variable target compensation for that financial year (as defined in section "Long-term variable compensation" of paragraph 3.1.1.4 "Summary tables of the compensation policy for the financial year 2020 – (Say on Pay Ex-ante)" of this amendment to the 2019 universal registration document); and
- the number of shares allotted to the corporate officers cannot exceed 10% of the total performance shares allotted to all of the beneficiaries.

The Chief Executive Officer has a lock-up obligation in respect of 20% of the shares vested in connection with these schemes until the termination of his/her duties.

| DESCRIPTION | AMOUNT |
|--|---|
| Allotments of shares fully subject to demanding performance conditions assessed over a period of 3 years (corresponding to the vesting period) and condition of presence, without additional retention period. | total amount allocated to all beneficiaries (within the overall |
| | Maximum value of the shares at grant: 100% of the annual target fixed and variable compensation of Patrick Berard, <i>i.e.</i> , €1,430,000 in accordance with the compensation policy that will apply from January 1, 2020 until December 31, 2020 of the 18 th resolution. |

(1) *i.e.* a maximum of 0.14% of the share capital over a period of 26 months, for a maximum ceiling of 1.4%, in the event of approval by the Shareholders' Meeting of June 25, 2020.

| Performance criteria | | | | | |
|---|--------|--|---|--|--|
| CRITERIA | WEIGHT | TRIGGERING THRESHOLD | TARGET | MAXIMUM | COMMENTS |
| Annual average of EBITA growth rates 2019- 2022 (Medium Term Plan) | 30% | 50% of shares vest if the average performance reaches 75% | 100% of shares vest if the target is reached | 150% of shares vest if the average performance reaches at least 125% of target | Calculation on a linear basis betweer the points |
| Annual average of organic sales growth rates 2019-2022 (Medium Term Plan) | 30% | 50% of shares vest if the average performance reaches 75% | 100% of shares vest if the target is reached | 150% of shares vest if the average performance reaches at least 125% of target | Calculation on a linear basis betweer the points |
| Average free cash flow before interest and taxes/ EBITDA ratio between 2020, 2021 and 2022 (Medium Term Plan) | 20% | 50% of shares vest if the average performance reaches 90% | 100% of shares vest if the target is reached | 150% of shares vest if the average performance reaches at least 120% of target | Calculation on a linear basis betweer the points |
| Relative performance of the Rexel share compared to the SBF 120 GR ⁽¹⁾ index | 20% | Vesting equal to 50% if the performance of the Rexel share is equal to the performance of the SBF 120 GR index | Vesting equal to 100% if the performance of the Rexel share outperforms the SBF 120 GR index by 5% | Vesting equal to 150% if the performance of the Rexel share outperforms the SBF 120 GR index by 10% | |
| | 100% | | | eight of each criterion in order to I global level is limited to 100% of | |

(1) The relative performance criterion of the Rexel share compared to the SBF 120 GR index has replaced the previously determined TSR criterion based on a panel of selected companies. This change is due to the difficulty to establish and update a representative panel of companies comparable to Rexel (in particular from a geographical, strategic challenges, digital transformation in product and services sales point of view). The SBF 120 GR index, which Rexel is part of, better integrates some of these criteria. The weighting of this criterion, the triggering threshold, the target and maximum vesting have been determined based on a comparable structure to that of the TSR criterion previously used, in line with market practices.

SEVERANCE INDEMNITY AND/OR NON-COMPETE COMPENSATORY ALLOWANCE

The Board of Directors decided not to grant to Patrick Berard any severance indemnity resulting from the termination of his duties as Chief Executive Officer, nor any non-compete indemnity in connection with the termination of such duties, taking into account his career and profile.

The employment contract of Patrick Berard, suspended during the performance of his duties as Chief Executive Officer, provides, under certain conditions, in the event of termination at the initiative of the employer⁽¹⁾, for the payment of severance and/or non-compete indemnities, up to a total amount corresponding to 18 months of the monthly reference compensation (*i.e.*, the last fixed annual compensation plus the average amount of the last two bonuses received, divided by 12)⁽²⁾. It is specified by the Board of Directors that in case of reactivation of the employment agreement of Patrick Berard, these potential severance indemnities would be calculated without taking into account the vesting period of the corporate office (without considering his seniority or fixed or variable compensation received as a corporate officer).

It is specified that the payment of a severance indemnity and/or the payment of a non-compete compensatory allowance would be less than the 24-month cap provided for in the compensation policy and the guidelines referred to in article 25.5 of the AFEP-MEDEF Code.

The payment of a non-compete indemnity would be precluded if Patrick Berard were to exercise his retirement rights.

SUPPLEMENTAL RETIREMENT SCHEME

Patrick Berard was maintained in the defined-benefit retirement plan in view of his seniority within the Group and his career (Patrick Berard joined Rexel in 2003). The benefit of the defined-benefit retirement scheme in respect of the corporate office of Patrick Berard is subject to performance criteria. This scheme complies with the guidelines of the AFEP-MEDEF Code.

In accordance with the applicable laws and regulations (Law n° 2019-486 of May 22, 2019 relating to the growth and transformation of companies, known as the "PACTE Law" and Order No. 2019-697 of July 3, 2019 relating to supplementary occupational retirement schemes), and following the decision of the Board of Directors, at its meeting of December 17, 2019, rights were frozen, consisting of the interruption at December 31, 2019 of the acquisition of new contingent rights under the plan. Periods of employment after December 31, 2019 will therefore not be taken into account for the assessment of seniority used to calculate the amount of the additional pension. On the other hand, end-of-career compensation will be taken into account, in accordance with the terms of the plan's regulations and Order No. 2019-697 of July 3, 2019.

It is restated that Patrick Berard is not eligible for the medium-term savings scheme (Article 82 of the French General Tax Code), as an exception to the compensation policy applicable to the Chief Executive Officer.

(1) Except in cases of gross or serious misconduct or retirement.

(2) This amount also includes any statutory or contractual indemnity.

Any allocation of shares to Chief Executive Officer Patrick Berard will be subject to the achievement of demanding performance objectives adapted to Rexel's current environment. These objectives will be determined in accordance with Rexel's Medium-Term Plan (MTP), as approved by the Board of Directors, the MTP specifying the Group's objectives for the next three years.

The performance levels relating to the internal performance criteria will be assessed at the end of the three-year period and will correspond to the average annual performance (annualization of MTP targets). The performance level relating to the Rexel share will be also assessed after the three-year period.

These demanding targets have resulted in very moderate levels of vesting for the latest plans delivered: respectively 35.2% for the April 2013 plan, 36% for the May 2014 Transition 2+2 plan, 31% for the May 2014 Key Managers plan, 18% for the July 2015 Key Managers 3+2 plan and 45% for the June 23, 2016 (3+2) and (4+0) plans.

The expected level of achievement and the performance reached will be disclosed *ex-post* in detail in the 2020 universal registration document. An *ex-ante* disclosure of objectives would not allow the company's interests to be safeguarded by

communicating indications of its long-term strategy in a highly competitive environment. The main financial criteria (sales and EBITA growth) over three years are intended to be more stringent than the annual guidelines.

The performance criteria used for the short-term and long-term variable compensation may be partly of the same nature (in some cases, they are key indicators for assessing Rexel's financial performance). However, the compensated performance may vary to the extent that the target short-term variable compensation includes 25% of non-financial criteria and the long-term compensation includes 20% of the relative performance of the Rexel share compared to the SBF 120 GR index. In addition, the financial criteria for short-term variable compensation are based on annual objectives, whereas the objectives for long-term compensation are those of the threeyear Medium-Term Plan (recognizing sustainable growth).

More generally, performance shares are granted to a significant number of employees (between 800 and 1,000 on average per year) and it is important that these key financial criteria measuring the Group's performance can also be used for these plans.

ii) Compensation policy applicable, if applicable, until the date of early renewal of the term of office of Patrick Berard's Chief Executive Officer, until December 31, 2020:

| FIXED ANNUAL COMPENSATION | | | | |
|---------------------------|--|--|--|--|
| DESCRIPTION | AMOUNT | | | |
| Fixed annual compensation | The fixed annual compensation is set at €700,000. | | | |
| | Patrick Berard waives, in the event that his term of office is renewed and that this increase is granted to him, the increase in his compensation submitted to the approval o the shareholders, for 2020. | | | |
| | Patrick Berard waived 20% of his fixed annua compensation from April 1 and for a minimum period o 3 months that may, if applicable, be extended to cover the duration of the health crisis. | | | |

VARIABLE ANNUAL COMPENSATION

The target variable annual compensation of Patrick Berard is maintained at 130% of his gross fixed annual compensation.

Patrick Berard waives, in the event that his term of office is renewed and under the assumption this increase is granted to him, the increase in his target variable compensation from 120% to 130%, submitted to shareholders' approval for 2020.

The 2020 variable compensation is based for 60% on quantitative criteria and for 40% on qualitative criteria. The quantitative criteria can reach a maximum result of 150%, if the financial results exceed 100% of the quantitative criteria set. The individual portion of the variable compensation is capped at 100% of achievement. Maximum achievement of variable compensation thus cannot exceed 169% of fixed compensation.

The quantitative criteria are: rigorous debt management (30%), digital sales growth (30%).

The qualitative criteria are: the business continuity and recovery plan (15%), the revised CSR policy (10%) and the relationships with key suppliers (15%).

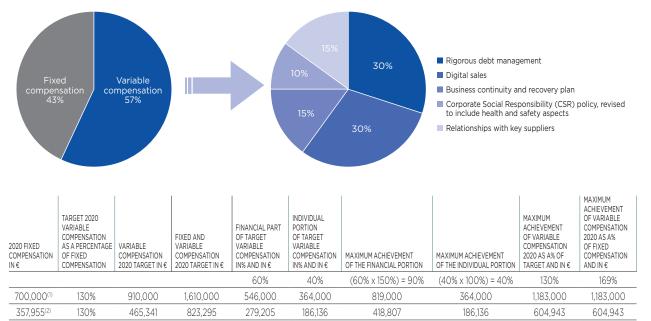
| DESCRIPTION | | | AMOUNT | |
|---|--------------|---|--|--|
| The annual variable compensation is made up of two parts: Quantitative objectives: Target portion: 60% of target annual variable compensation 60% x 910,000 = €546,000 Maximum share 60% x 150% = 90% of the target variable annual compensation 150% x 546,000 = €819,000 | | | annual gross fixed compensation for the term of office. Target value: 130% of the fixed compensation $130\% \times 700,000 = €910,000$ | |
| Qualitative objecti Target portion: 40 40% x 910,000 = |)% of target | annual variable compensation | | |
| - Maximum share variable compen 100% x 364,000 | sation | 6 = 40% of target annual 10 | | |
| | | Performan | ce criteria | |
| Quantitative target | (1) | | | |
| FINANCIAL CRITERIA | WEIGHT | MINIMUM | | PAYMENT ⁽²⁾ |
| Rigorous debt management | 50% | • Up to 25%: preservation of Cost management and free | of the Group liquidity | Payment at 100% if result reaches 100% of target |

| Total | 100% | | |
|--|--------|---|--|
| Relationships with key suppliers | 37.5% | Enrich the interface with key suppliers in 3 global geogra term (provide vision and new way of working) | phies by short term and long |
| CSR - Corporate Social Responsibility - and Safety | 25.0% | Ensuring business continuity in times of health crisis, followin enabling business rebound in the best possible. Participat and reduce the carbon impact on the environment | e in sustainable development |
| and recovery plan | | Continuous adjustment and rebalancing of resources (e.g management, supplier relations, organization) in levels, as and recovery plan for the company | |
| Business continuity | 37.5% | • A distribution network and a supply chain that are function | onal at 80% at minimum |
| NON-FINANCIAL CRITERIA | WEIGHT | DESCRIPTION | |
| Qualitative objective | s | | |
| Total | 100% | Calculation on a linear basis between the points | |
| Digital sales growth | 50% | Quantified growth objective for the penetration rate of digital sales (defined as the proportion of web and EDI sales in total sales), for the financial year 2020 | Payment at 100% if result reaches 100% of target |
| | | • Up to 25%: control of the indebtedness ratio | |
| | | - Social and tax deferral authorized by governments in most countries | |
| | | - Suspension of capex projects pending reassessment on a case-by-case basis | |
| | | - Tight management of payables | |
| | | - Close monitoring of customers | |
| | | Dynamic inventory adaptation by product/customer category and geography | |
| management | | Cost management and free cash flow generation, with liquidity as a key indicator, are monitored on a daily basis, with indicators detailed in the April 23, 2020 press release "First quarter 2020 sales". | reaches 100% of target |

(1) The criteria and the expected level of achievement are clearly determined on an annual basis by the Board of Directors. The financial criteria are disclosed at the start of the financial year. The expected level of achievement and the performance reached are disclosed *ex-post* in the universal registration document. This *ex-post* disclosure is justified by the desire to protect the Group's interests by not disclosing *ex-ante* indications on its strategy that could be exploited by its competitors.

(2) As a reminder, and in line with previous years, in the event of outperformance, payments are capped at 150%. The demanding trigger thresholds will be communicated *ex-post*. They will be decided during the financial year 2020 and have not been decided at the date of publication of the 2019 universal registration document, in a particular context, related to the implications of the Covid-19 crisis.

Assuming that all of the objectives detailed above are achieved, the maximum fixed and variable annual compensation for the period from January 1, 2020 to December 31, 2020, would be as follows:



(1) For the period from 1 January to 31 December 2020 without taking into account, on the one hand, the waiver of the salary increase from €650,000to €700,000 for the fixed part and from 120% to 130% for the variable part, and on the other hand, the waiver of 20% of the remuneration.

(2) For the period from June 26 to December 31, 2020 without taking into account, on the one hand, the waiver of the salary increase from €650,000 to €700,000 for the fixed portion and from 120% to 130% for the variable portion, and, on the other hand, the waiver of 20% of the compensation.

EXCEPTIONAL COMPENSATION

The compensation policy provides for the possibility of paying exceptional compensation under the restrictive conditions described in paragraph 3.2.1.4 "Exceptional compensation" of the 2019 universal registration document.

BENEFITS OF ANY KIND

Patrick Berard receives benefits in kind consisting of a company car *inter alia* (in accordance with the policy applicable to Rexel's managers).

LONG-TERM VARIABLE COMPENSATION

The Board of Directors considers that share allocation mechanisms, which also benefit to other keys duties in the company, are particularly adapted to the duties of executive corporate officers, considering the level of responsibility of these duties as well as their capacity to contribute directly to the long-term performance of the company in line with the interests of the shareholders.

The shares allotted to the Chief Executive Officer are fully subject to performance criteria assessed over periods of at least 3 years.

These shares are also allotted subject to a presence criteria of 3 years. As a result, the vesting period is 3 years, with no further retention period.

Furthermore, the allotment is limited by two specific caps in value and in number of shares:

- the annual value of the performance shares granted to the Chief Executive Officer in respect of a financial year may not exceed 100% of his annual fixed and variable target compensation for that financial year (as defined in section "Longterm variable compensation" of paragraph 3.1.1.4 "Summary tables of the compensation policy for the financial year 2020 - (Say on Pay Ex-ante)" of this amendment to the 2019 universal registration document); and
- the number of shares allotted to the corporate officers cannot exceed 10% of the total performance shares allotted to all of the beneficiaries.

The Chief Executive Officer has a lock-up obligation in respect of 20% of the shares vested in connection with these schemes until the termination of his/her duties.

| | DESCRIP | TION | | AMOUNT | |
|---|--------------------------|---|---|--|--|
| conditions assessed ov | /er a peric) and con | to demanding performan od of 3 years (correspond dition of presence, with | ing total amount allo out limit of the perce | r of shares that may be allo cated to all beneficiaries (entage of share capital au of June 25, 2020) ⁽¹⁾ . | within the overal |
| | | | target fixed and v €1,610,000. The a | of the shares at grant: 100 ariable compensation of P amount of €1,610,000 co nt based on the increase ation. | atrick Berard, <i>i.e.</i> , rresponds to the |
| | | Perfor | mance criteria | | |
| CRITERIA | WEIGHT | TRIGGERING THRESHOLD | TARGET | MAXIMUM | COMMENTS |
| Annual average of EBITA growth rates 2019-2022 (Mid-term Plan) | 30% | 50% of shares vest if the average performance reaches 75% | 100% of shares vest if the target is reached | 150% of shares vest if the average performance reaches at least 125% of target | Calculation on a linear basis between the points |
| Annual average of organic sales growth rates 2019-2022 (Medium Term Plan) | 30% | 50% of shares vest if the average performance reaches 75% | 100% of shares vest if the target is reached | 150% of shares vest if the average performance reaches at least 125% of target | Calculation on a linear basis between the points |
| Average free cash flow before interest and taxes/ EBITDA ratio between 2020, 2021 and 2022 (Medium Term Plan) | 20% | 50% of shares vest if the average performance reaches 90% | 100% of shares vest if the target is reached | 150% of shares vest if the average performance reaches at least 120% of target | Calculation on a linear basis between the points |

| Relative performance of the Rexel share compared to the SBF 120 GR index ⁽²⁾ | 20% | Vesting equal to 50% if the performance of the Rexel share is equal to the performance of the SBF 120 GR index | Vesting equal to 100% if the performance of the Rexel share outperforms the SBF 120 GR index by 5% | Vesting equal to 150% if the performance of the Rexel share outperforms the SBF 120 GR index by 10% | |
|---|------|--|---|--|--|
| | 100% | The performance level of ea | ch criterion is combined with the w | eight of each criterion in order to | |

6 The performance level of each criterion is combined with the weight of each criterion in order to obtain a weighted global level of performance. In any case, said global level is limited to 100% of the initial allotment

SEVERANCE INDEMNITY AND/OR NON-COMPETE COMPENSATORY ALLOWANCE

The Board of Directors decided not to grant to Patrick Berard any severance indemnity resulting from the termination of his duties as Chief Executive Officer, nor any non-compete indemnity in connection with the termination of such duties, taking into account his career and profile.

The employment contract of Patrick Berard, suspended during the performance of his duties as Chief Executive Officer, provides, under certain conditions, in the event of termination at the initiative of the employer⁽³⁾, for the payment of severance and/or non-compete indemnities, up to a total amount corresponding to 18 months of the monthly reference compensation (*i.e.*, the last fixed annual compensation plus the average amount of the last two bonuses received, divided by 12)⁽⁴⁾. It is specified by the Board of Directors that in case of reactivation of the employment agreement of Patrick Berard, these potential severance indemnities would be calculated without taking into account the vesting period of the corporate office (without considering his seniority or fixed or variable compensation received as a corporate officer).

It is specified that the payment of a severance indemnity and/or the payment of a non-compete compensatory allowance would be less than the 24-month cap provided for in the compensation policy and the guidelines referred to in article 25.5 of the AFEP-MEDEF Code.

The payment of a non-compete indemnity would be precluded if Patrick Berard were to exercise his retirement rights.

- (1) *i.e.* a maximum of 0.14% of the share capital over a period of 26 months, for a maximum ceiling of 1.4%, in the event of approval by the Shareholders' Meeting of June 25, 2020.
- (2) The relative performance criterion of the Rexel share compared to the SBF 120 GR index has replaced, in 2018, the previously determined TSR criterion based on a panel of selected companies. This change is due to the difficulty to establish and update a representative panel of companies comparable to Rexel (in particular from a geographical, strategic challenges, digital transformation in product and services sales point of view). The SBF 120 GR index, which Rexel is part of, better integrates some of these criteria. The weighting of this criterion, the triggering threshold, the target and maximum vesting have been determined based on a comparable structure to that of the TSR criterion previously used, in line with market practices.

(3) Except in cases of gross or serious misconduct or retirement.

(4) This amount also includes any statutory or contractual indemnity.

SUPPLEMENTAL RETIREMENT SCHEME

Patrick Berard was maintained in the defined-benefit retirement plan in view of his seniority within the Group and his career (Patrick Berard joined Rexel in 2003). The benefit of the defined-benefit retirement scheme in respect of the corporate office of Patrick Berard is subject to performance criteria. This scheme complies with the guidelines of the AFEP-MEDEF Code.

In accordance with the applicable laws and regulations (Law n° 2019-486 of May 22, 2019 relating to the growth and transformation of companies, known as the "PACTE Law" and Order No. 2019-697 of July 3, 2019 relating to supplementary occupational retirement schemes), and following the decision of the Board of Directors, at its meeting of December 17, 2019, rights were frozen, consisting of the interruption at December 31, 2019 of the acquisition of new contingent rights under the plan. Periods of employment after December 31, 2019 will therefore not be taken into account for the assessment of seniority used to calculate the amount of the additional pension. On the other hand, end-of-career compensation will be taken into account, in accordance with the terms of the plan's regulations and Order No. 2019-697 of July 3, 2019.

It is restated that Patrick Berard is not eligible for the medium-term savings scheme (Article 82 of the French General Tax Code), as an exception to the compensation policy applicable to the Chief Executive Officer.

Any allocation of shares to Chief Executive Officer Patrick Berard will be subject to the achievement of demanding performance objectives adapted to Rexel's current environment. These objectives will be determined in accordance with Rexel's Medium-Term Plan (MTP), as approved by the Board of Directors, the MTP specifying the Group's objectives for the next three years.

The performance levels relating to the internal performance criteria will be assessed at the end of the three-year period and will correspond to the average annual performance (annualization of MTP targets). The performance level relating to the Rexel share will be also assessed after the three-year period.

These demanding targets have resulted in very moderate levels of vesting for the latest plans delivered: respectively 35.2% for the April 2013 plan, 36% for the May 2014 Transition 2+2 plan, 31% for the May 2014 Key Managers plan, 18% for the July 2015 Key Managers 3+2 plan and 45% for the June 23, 2016 (3+2) and (4+0) plans.

The expected level of achievement and the performance reached will be disclosed *ex-post* in detail in the universal registration document. An *ex-ante* disclosure of objectives would not allow the company's interests to be safeguarded by communicating indications of its long-term strategy in a highly competitive environment. The main financial criteria (sales and EBITA growth) over three years are intended to be more stringent than the annual guidelines.

The performance criteria used for the short-term and long-term variable compensation may be partly of the same nature (in some cases, they are key indicators for assessing Rexel's financial performance). However, the compensated performance may vary to the extent that the target short-term variable compensation includes 25% of non-financial criteria and the long-term compensation includes 20% of the relative performance of the Rexel share compared to the SBF 120 GR index. In addition, the financial criteria for short-term variable compensation are based on annual objectives, whereas the objectives for long-term compensation are those of the threeyear Medium-Term Plan (recognizing sustainable growth).

More generally, performance shares are granted to a significant number of employees (between 800 and 1,000 on average per year) and it is important that these key financial criteria measuring the Group's performance can also be used for these plans.

3.1.2 Compensation of corporate officers for the financial year 2019 (Articles L.225-37-3 | and L.225-100 || of the French Commercial Code)

The elements of compensation of corporate officers for the financial year 2019 as presented in paragraph 3.2.2 "Compensation of corporate officers for the financial year 2019 (Articles L.225-37-3 I and L.225-100 II of the French Commercial Code)" of the 2019 universal registration document remain unchanged.

In the same concern to be associated with the efforts made by the Group and its employees, the Chief Executive Officer proposed that his variable compensation for 2019, if approved by the next General Meeting of shareholders, should not be paid at the end following the said meeting but only in December 2020.

3.2 Shareholding threshold disclosures

The table in section 3.7.2.2 is updated as follows:

In addition to the shareholding threshold disclosures set out in paragraph 3.7.2.2 "Shareholding threshold disclosures" of the 2019 universal registration document, Rexel has received the following shareholding threshold disclosures:

| COMPANY | DATE OF THE DECLARATION | LEGAL AND BY-LAW THRESHOLDS | TYPE OF CROSSING | % OF CAPITAL AND VOTING RIGHTS AFTER CROSSING | NUMBER OF SHARES HELD AFTER CROSSING |
|--------------------------------------|-------------------------|-----------------------------------|------------------|---|---|
| Norges Bank Investment Management | May 5, 2020 | 2.5% | Down | 2.495% | 7,586,603 |
| Pzena Investment LLC | March 26, 2020 | 5% | Up | 5.11% | 15,532,744 |
| BNP Paribas Asset Management Holding | March 24, 2020 | 2.5% | Down | 2.42% | 7,368,625 |
| Cevian Capital Partners Limited | March 16, 2020 | 20% | Up | 20.13% | 61,202,309 |

3.3 Transactions on Rexel securities carried out by corporate officers

In addition to the information set out in section "Transactions on Rexel securities carried out by the Directors, the Chairman and the Chief Executive *Officer*" in paragraph 3.7.2.3 of the 2019 universal registration document, the following disclosures have been made:

| | DATE OF THE TRANSACTION | NATURE OF THE TRANSACTION | NUMBER OF SHARES | PRICE BY SHARE | TOTAL AMOUNT |
|---------------------|----------------------------|---------------------------------|---------------------|-------------------|--------------|
| DIRECTOR | | | | | |
| Brigitte Cantaloube | April 1, 2020 | Purchase | 1,000 | 6.2620 | €6,262 |

Consequently, as of the date of this amendment to the 2019 universal registration document, the direct and indirect ownership interests of the directors and corporate officers in the share capital of Rexel are as follows:

| | NUMBER OF SHARES | % OF THE SHARE CAPITAL AND VOTING RIGHTS |
|--|------------------|---|
| DIRECTORS | | |
| lan Meakins (Chairman) | 115,250 | 0.04% |
| François Henrot | 7,133 | NS |
| Marcus Alexanderson | 5,000 | NS |
| François Auque | 3,000 | NS |
| Patrick Berard (Chief Executive Officer) | 412,551 | 0.14% |
| Julien Bonnel (Director representing the employees) ⁽¹⁾ | 1,515 | NS |
| Elen Phillips | 5,000 | NS |
| Maria Richter | 6,500 | NS |
| Agnès Touraine | 1,112 | NS |
| Herna Verhagen | 1,000 | NS |
| Brigitte Cantaloube | 1,000 | NS |

(1) In accordance with Article 14 of the by-laws, the director representing the employees does not have to hold a minimum number of shares of the Company.

FINANCIAL AND ACCOUNTING INFORMATION

4

Rexel 2019 - Amendment to the 2019 universal registration document

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Press Release dated April 23, 2020 First-Quarter 2020 sales

Good start to the year until sharp deterioration from mid March

Unprecedented covid-19 challenges: priority on employee and customer health and safety

Focus on liquidity and cost reduction

- Sales of €3.225bn in Q1 2020, reflecting a solid start to the year until Covid-19-related disruption from mid-march
 - On a constant and same-day basis, sales down 3.3% after a strong start to the year;
 - Same-day sales through February up +0.9%, or +2.0% restated for China;
 - Same-day sales down 27.8% in the week of March 23, when North America started entering lockdown, and down 27.7% in the first 15 days of April.
- · Real-time adaptation to an unprecedented mix variation, with a focus on liquidity and opex management
- 2020 guidance suspended on March 25
- · 20% cut in ceo and board member compensation as of April
- · 2019 dividend cancelled; sufficient available liquidity to navigate the current turmoil

| KEY FIGURES | Q1 202 | 0 YOY CHANGE | APRIL 1 TO APRIL 15 YOY CHANGE |
|------------------------------------|-----------|--------------|-----------------------------------|
| Sales | €3,225.3r | n | |
| On a reported basis | | -2.7% | |
| On a constant and actual-day basis | | -3.0% | |
| On a constant and same-day basis | | -3.3% | -27.7% |

Same-day sales growth by geography

| Europe | €1,810.0m | -1.5% | -37.0% |
|---------------|-----------|--------|--------|
| France | €659.3m | -6.1% | -59.8% |
| Scandinavia | €244.5m | +8.5% | +2.4% |
| Benelux | €199.2m | +3.8% | -24.1% |
| UK | €193.8m | -4.5% | -47.3% |
| Germany | €170.7m | +3.7% | +2.6% |
| North America | €1,176.5m | -4.8% | -21.5% |
| USA | €921.4m | -6.3% | -21.2% |
| Canada | €255.1m | +1.1% | -22.8% |
| Asia-Pacific | €238.8m | -8.3% | -0.4% |
| China | €79.6m | -24.4% | +31.3% |
| Australia | €114.4m | +2.5% | -9.3% |
| | | | |

Patrick BERARD, Chief Executive Officer, said:

"Rexel had a strong start to 2020 with solid sales growth. This changed abruptly in mid-March with the spread of the Covid-19 pandemic to virtually all of the markets in which we operate, resulting in government-imposed lockdowns. We swiftly implemented crisis measures to protect our people, our relationships with customers and suppliers as well as the company as a whole. Our business continuity plans are keeping our branches and distribution centers operating with all the necessary social distancing and sanitary measures in place. Leveraging the digital journey on which we embarked in 2017, we had the platform in place to enable a significant part of our business to be transacted online, operating customer interfaces from thousands of remote locations using digital and telephone links. We've also taken strong actions to adjust operating expenses, preserve cash and protect liquidity. I would like to thank all of our employees for their hard work, flexibility and dedication. It is their responsiveness and commitment that allows Rexel to cope with this unprecedented situation. It is too early to quantify the full impact or length of this crisis, but I am confident in Rexel's proven ability to adjust to whatever business situation we face when normal activity resumes."

Sales review for the period ended March 31, 2020

Unless otherwise stated, all comments are on a constant and adjusted basis and, for sales, at same number of working days.

Sales in Q1 2020 largely impacted by Covid-19 situation and progressive lockdown in our main countries

In Q1, sales were down 2.7% year-on-year on a reported basis and down 3.3% on a constant and same-day basis. This reflects good momentum until end-February, followed by a progressive deterioration with the adoption of lockdown measures, first in Europe and later in North America. Same-day sales at group level were down 27.8% in the week of March 23.

In the first quarter, Rexel posted sales of €3,225.3 million, down 2.7% on a reported basis, including:

- A positive currency effect of €29.8million (*i.e.* +0.9% of Q1 2019 sales), mainly due to the appreciation of the US dollar and Swiss Franc
- A negative net scope effect of €20.5 million (*i.e.* -0.6% of Q1 2019 sales), resulting from the divestments of Gexpro Services in the US and Spanish export activity to a lesser extent
- A positive calendar effect of 0.3 percentage points.

On a constant and same-day basis, sales were down 3.3%, including a negative effect from the change in copper-based cable prices (-0.4% in Q1 20 vs -0.5% in Q1 19).

The evolution of activity was closely correlated with the Covid-19 situation and particularly with lockdown measures imposed by governments in countries in which we operate. More specifically:

- Same-day sales grew 0.9% through February (or +2.0% restated for China, which was impacted earlier by Covid-19) notably thanks to positive momentum in our key European markets, before a turning point in week 11 (from March 9), when Italy and Spain went into lockdown due to the pandemic.
- The decrease in activity accelerated sharply as of week 12 (from March 16), when same-day sales were down 12% as lockdown measures spread throughout Europe. The downward trend continued through week 13 (from March 23) at -27.8%, with North America moving to a lockdown, week 14 (from April 1) down 25.6% and week 15 (from April 8) down 30.1%.

Europe (56% of Group sales): -1.5% in Q1 on a constant and same-day basis

In the first quarter, sales in Europe decreased by -0.2% on a reported basis, including a positive currency effect of €2.6m (+0.1% mainly due to the appreciation of the Swiss Franc against the euro) and a negative scope effect of €1.0m (-0.1%). On a constant and same-day basis, sales were down 1.5%.

After a good start through February, notably driven by our key countries such as France, Europe faced a particularly sharp drop beginning the week of March 16, when much of the continent was in lockdown.

Sales trends varied very significantly from one country to another, reflecting different government policies concerning confinement measures and lockdown.

As a result, sales drops in Southern Europe, where strict lockdowns were enforced, are significantly higher than in Northern European countries such as Germany, the Netherlands or Sweden, where business held up better.

As an illustration, in the week of March 23 sales dropped by as much as circa 65% in France and 56% in Southern Europe (Italy, Spain, Portugal) while Germany and Scandinavia (Sweden, Norway and Finland) were up +1.6% and +2.9% respectively.

North America (37% of Group sales): -4.8% in Q1 on a constant and same-day basis

In the first quarter, sales in North America were down -4.6% on a reported basis, including a positive currency effect of €34.2m (+2.8% mainly due to the appreciation of the US dollar against the euro) and a negative scope effect of €19.5m or -1.6% following the disposal of our Gexpro Services business. On a constant and same-day basis, sales were down 4.8%, impacted by the US.

- In **the US** (78% of the region's sales), sales were down 6.3% on a same-day basis due to lower industrial demand. They were also impacted by an accelerating deterioration at the end of the quarter, with a 17.3% drop in same-day sales in the week of March 23. In this Covid-19 environment, the situation varies from state to state within the US with significant drops in sales in regions such as Gulf Central, California and Northeast and better resilience in the Midwest, the Southeast and Florida.
- In **Canada** (22% of the region's sales), sales were up 1.1% on a same-day basis, with good momentum in the first two months, partly offset by the deterioration that started in the week of March 23, with a same-day sales decline of 22.2%.

Asia-Pacific (7% of Group sales): -8.3% in Q1 on a constant and same-day basis

In the first quarter, sales in Asia-Pacific were down 10.8% on a reported basis, including a negative currency effect of €7.1m, or -2.6% mainly due to the depreciation of the Australian dollar against the euro. On a constant and same-day basis, sales were down 8.3%.

- In the Pacific (58% of the region's sales), sales were up 1.5% on a constant and same-day basis:
 - In **Australia** (82% of Pacific's sales), sales were up 2.5%, outperforming in construction-related business, which was slightly affected by the Covid-19 situation as of March 23.
 - In New Zealand (18% of the Pacific's sales), sales were down 3.2% with a complete lockdown since March 26th.
- In Asia (42% of the region's sales), sales were down 19.2%:
 - In China (80% of Asia's sales), sales dropped by 24.4%, as China was hit earlier than others by the Covid-19 crisis. Sales dropped significantly for the first six weeks, before bouncing back in the following six weeks.
 - Middle East and India (20% of Asia's sales), India posted a strong performance (+19.6%), offsetting a slight deterioration in the Middle East (-3.0%)

Business continuity in the Covid-19 environement

In the face of an unprecedented environment, the health and safety of our 26,000 employees and of our customers is our main priority. We quickly implemented sanitary measures in order to keep our operations running.

Our key activities, from logistics centers to branches, are fully operational, with very few exceptions. At the end of March, 94% of our branches and all distribution centers were open. While some branches are running normally, in full compliance with sanitary measures, others are used as pick-up points for orders placed digitally or by telephone.

We adapted quickly to the situation, with a complete shift of our operating model in less than 10 days:

- One-third of our workforce is working from home. In addition to back-office functions, we also managed in a very short time to transfer work from call centers to home.
- We rolled out digital tools to allow our teams and more specifically our sales forces to be fully operational.
- We have ensured business continuity while respecting all applicable sanitary measures, thanks to our digital tools, such as Track and Trace, self-check-out, drive-in services or lockers.

Measures implemented to protect our profitability

Our 2019 operating expenses (including Depreciation & Amortization) of €2.7bn can be split, by nature, as follows:

- 18% are fixed costs, including Building & Occupancies as well as some IT & Network communication costs. Note that the €116m of leases classified as Depreciation & Amortization, under IFR 16 are included in the Building & Occupancies category to provide a better understanding of our cost base;
- 53% are flexible costs, including Salary & Benefits and related tax, as well as travel and professional costs;
- 25% are variable costs, notably including commissions for our salespeople and transportation costs;
- 4% are Depreciation & Amortization, excluding €116m of leases reclassified in Building & Occupancies.

In order to navigate this challenging environment, Rexel has quickly implemented action plans on every category of costs to adapt to an unprecedented disruption of our business impacting the mix of customers, products, countries, regions, channel and human resources:

- Salaries & Benefits in April were reduced by 27% at Group level:
 - All partial unemployment measures announced by governments have been implemented in the countries in which we operate;
 - North America has also implemented measures such as wage reductions, temporary layoffs and "absence no pay" policies.
- The majority of our temporary contracts were stopped;
- All projects with no short-term impact on business were put on hold;
- The majority of our travel and professional costs have been drastically reduced.

In addition,

- The base salary of Rexel's CEO will be cut by 20% as of April and his 2019 bonus will be paid in late 2020 or early 2021;
- Board members will also reduce their compensation by 20% as of April

Cash management and focus on liquidity

Our focus is on cost management and cash generation, with liquidity as our key performance indicator. This is monitored on a daily basis, and we have taken measures such as:

- Dynamic Inventory adaptation by product/customer category, geography
- Close monitoring of our customers
- Tight management of payables
- Suspension of capex projects pending reassessment on a case-by-case basis

• Social and tax deferral authorized by governments in most countries.

On March 25, we announced the partial draw-down of our Senior Credit Lines (€550m out of €850m available) as a conservative measure to give us additional liquidity headroom, even though we are not facing any short-term issues.

At March 31, 2020, the liquidity stood at €1.13bn, including available cash with the sale of Gexpro services and the €300m undrawn Senior Credit Line. This level of availability liquidity is sufficient to navigate the current turmoil.

Outlook

In our Press Release published on March 25, we suspended our 2020 guidance, which is no longer relevant in the current unprecedented environment. Visibility remains very low and we will continue to adapt permanently to the environment.

In addition, the Board of Directors has decided to refrain from proposing the payment of a dividend in respect of 2019 at the next Annual General Meeting, which has been postponed to 25 June 2020.

Calendar

June 25, 2020Annual Shareholder MeetingJuly 28, 2020Second-quarter sales and first-half 2020 results

Financial information

A slideshow of the first-quarter 2020 sales is also available on the Group's website.

About Rexel Group

Rexel, worldwide expert in the multichannel professional distribution of products and services for the energy world, addresses three main markets - residential, commercial and industrial. The Group supports its residential, commercial and industrial customers by providing a tailored and scalable range of products and services in energy management for construction, renovation, production and maintenance.

Rexel operates through a network of more than 1,900 branches in 26 countries, with more than 26,000 employees. The Group's sales were €13.74 billion in 2019.

Rexel is listed on the Eurolist market of Euronext Paris (compartment A, ticker RXL, ISIN code FR0010451203). It is included in the following indices: SBF 120, CAC Mid 100, CAC AllTrade, CAC AllShares, FTSE EuroMid, STOXX600. Rexel is also part of the following SRI indices: FTSE4Good, Ethibel Sustainability Index Excellence Europe, Euronext VigeoEiris Europe 120 Index, Dow Jones Sustainability Index Europe and STOXX® Global Climate Change Leaders, in recognition of its performance in corporate social responsibility (CSR). Rexel is on the CDP "Climate A List".

For more information, visit Rexel's web site at www.rexel.com/en

CONTACTS

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| | | |
| Press | | |

Glossary

REPORTED EBITA (EARNINGS BEFORE INTEREST, TAXES AND AMORTIZATION) is defined as operating income before amortization of intangible assets recognized upon purchase price allocation and before other income and other expenses.

ADJUSTED EBITA is defined as EBITA excluding the estimated non-recurring net impact from changes in copper-based cable prices.

EBITDA (EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION) is defined as operating income before depreciation and amortization and before other income and other expenses.

RECURRING NET INCOME is defined as net income adjusted for non-recurring copper effect, other expenses and income, non-recurring financial expenses, net of tax effect associated with the above items.

FREE CASH FLOW is defined as cash from operating activities minus net capital expenditure.

NET DEBT is defined as financial debt less cash and cash equivalents. Net debt includes debt hedge derivatives.

Appendices

Appendix 1: Segment reporting - Constant and adjusted basis*

* Constant and adjusted = at comparable scope of consolidation and exchange rates, excluding the non-recurring effect related to changes in copper-based cable prices and before amortization of purchase price allocation.

| Group | | | |
|-----------------------------------|---------|---------|--------|
| CONSTANT AND ADJUSTED BASIS (€M) | Q1 2019 | Q1 2020 | CHANGE |
| Sales | 3,324.2 | 3,225.3 | -3.0% |
| on a constant basis and same days | | | -3.3% |
| Europe | | | |
| CONSTANT AND ADJUSTED BASIS (€M) | Q1 2019 | Q1 2020 | CHANGE |
| Sales | 1,815.6 | 1,810.0 | -0.3% |
| on a constant basis and same days | | | -1.5% |
| France | 691.1 | 659.3 | -4.6% |
| on a constant basis and same days | | | -6.1% |
| United Kingdom | 199.6 | 193.8 | -2.9% |
| on a constant basis and same days | | | -4.5% |
| Germany | 163.4 | 170.7 | +4.5% |
| on a constant basis and same days | | | +3.7% |
| Scandinavia | 224.4 | 244.5 | +8.9% |
| on a constant basis and same days | | | +8.5% |

North America

| CONSTANT AND ADJUSTED BASIS (€M) | | Q1 2019 | Q1 2020 | CHANGE |
|-----------------------------------|---|---------|---------|--------|
| Sales | I | 1,248.1 | 1,176.5 | -5.7% |
| on a constant basis and same days | | | | -4.8% |
| United States | | 999.7 | 921.4 | -7.8% |
| on a constant basis and same days | | | | -6.3% |
| Canada | | 248.3 | 255.1 | +2.7% |
| on a constant basis and same days | | | | +1.1% |
| Asia-Pacific | | | | |
| CONSTANT AND ADJUSTED BASIS (€M) | | Q1 2019 | Q1 2020 | CHANGE |
| Sales | | 260.6 | 238.8 | -8.4% |
| on a constant basis and same days | | | | -8.3% |
| China | | 107.0 | 79.6 | -25.6% |
| on a constant basis and same days | | | | -24.4% |
| Australia | | 109.8 | 114.4 | +4.2% |
| on a constant basis and same days | | | | +2.5% |
| New Zealand | | 24.8 | 24.4 | -1.6% |
| on a constant basis and same days | | | | -3.2% |

Appendix 2: Calendar, scope and currency effects on sales

Based on the assumption of the following average exchange rates:

- €1 = USD 1.10
- €1 = CAD 1.54
- €1 = AUD 1.77
- €1 = GBP 0.88

and based on aquisitions/divestments to date, 2019 sales should take into account the following estimated impacts to be comparable to 2020:

| Q1 ACTUAL | Q2E | Q3E | Q4E | FYE |
|-----------|--|--|--|--|
| (20.5) | (58.1) | (57.8) | (55.4) | (191.7) |
| -0.6% | -1.7% | -1.7% | -1.6% | -1.4% |
| 29.8 | (10.2) | (22.6) | (36.1) | (39.2) |
| 0.9% | -0.3% | -0.7% | -1.0% | -0.3% |
| 0.3% | 0.1% | 0.4% | 1.6% | 0.6% |
| 1.2% | 0.1% | 0.7% | 1.3% | 0.8% |
| -1.5% | 0.0% | 0.0% | 3.4% | 0.4% |
| 1.6% | 0.1% | 0.0% | 0.0% | 0.4% |
| -0.9% | 0.0% | 0.0% | 2.6% | 0.4% |
| -1.5% | -0.6% | 1.4% | -1.2% | -0.5% |
| 1.6% | 1.0% | 0.0% | -0.2% | 0.6% |
| -0.1% | 0.2% | 0.7% | -0.7% | 0.1% |
| | (20.5) -0.6% 29.8 0.9% 0.3% 1.2% -1.5% 1.6% -0.9% -1.5% 1.6% | (20.5) (58.1) -0.6% -1.7% 29.8 (10.2) 0.9% -0.3% 0.3% 0.1% 1.2% 0.1% -1.5% 0.0% -0.9% 0.0% -1.5% 0.0% -1.5% 0.0% 1.6% 1.0% | (20.5) (58.1) (57.8) -0.6% -1.7% -1.7% 29.8 (10.2) (22.6) 0.9% -0.3% -0.7% 0.3% 0.1% 0.4% 1.2% 0.1% 0.7% -1.5% 0.0% 0.0% -1.5% 0.0% 0.0% -1.5% 0.0% 0.0% -1.5% 0.0% 0.0% -1.5% 0.0% 0.0% -1.5% 0.0% 0.0% -1.5% 0.0% 0.0% -1.5% -0.6% 1.4% 1.6% 1.0% 0.0% | (20.5) (58.1) (57.8) (55.4) -0.6% -1.7% -1.7% -1.6% 29.8 (10.2) (22.6) (36.1) 0.9% -0.3% -0.7% -1.0% 0.3% 0.1% 0.4% 1.6% 1.2% 0.1% 0.7% 1.3% -1.5% 0.0% 0.0% 3.4% 1.6% 0.1% 0.0% 0.0% -0.9% 0.0% 0.0% 2.6% -1.5% -0.6% 1.4% -1.2% 1.6% 1.0% 0.0% -0.2% |

Appendix 3: Analysis of change in revenues (€m)

| EUROPE | NORTH AMERICA | ASIA-PACIFIC | GROUP |
|---------|--|--|--|
| 1,814.0 | 1,233.4 | 267.7 | 3,315.0 |
| 0.1% | 2.8% | -2.6% | 0.9% |
| -0.1% | -1.6% | 0.0% | -0.6% |
| 1,815.6 | 1,248.1 | 260.6 | 3,324.2 |
| -0.3% | -5.7% | -8.4% | -3.0% |
| -1.2% | -4.2% | -8.5% | -2.9% |
| -0.3% | -0.6% | 0.2% | -0.4% |
| -1.5% | -4.8% | -8.3% | -3.3% |
| 1.2% | -0.9% | -0.1% | 0.3% |
| 1,810.0 | 1,176.5 | 238.8 | 3,225.3 |
| -0.2% | -4.6% | -10.8% | -2.7% |
| | 1,814.0 0.1% -0.1% 1,815.6 -0.3% -1.2% -0.3% -1.5% 1.2% 1,810.0 | 1,814.0 1,233.4 0.1% 2.8% -0.1% -1.6% 1,815.6 1,248.1 -0.3% -5.7% -1.2% -4.2% -0.3% -0.6% 1.15% -4.8% 1.2% -0.9% 1,810.0 1,176.5 | 1,814.0 1,233.4 267.7 0.1% 2.8% -2.6% -0.1% -1.6% 0.0% 1,815.6 1,248.1 260.6 -0.3% -5.7% -8.4% -1.2% -4.2% -8.5% -0.3% -0.6% 0.2% 1.2% -0.9% -0.1% 1,810.0 1,176.5 238.8 |

Appendix 4: Historical copper price evolution

2019 vs. 2018

2020 vs. 2019

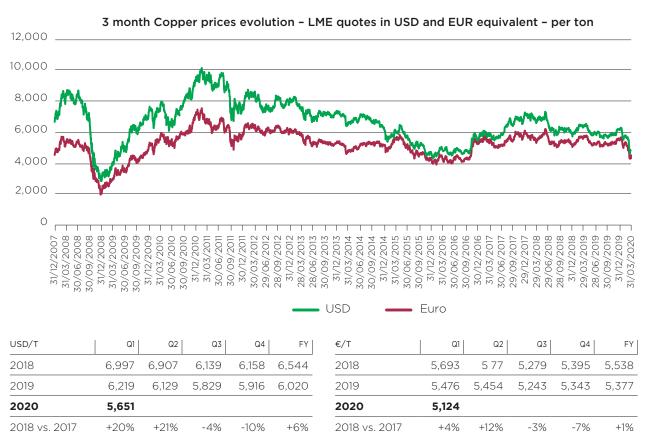
-11%

-9%

-11%

-5%

-4%



-8%

2019 vs. 2018

2020 vs. 2019

-4%

-6%

-6%

-1%

-1%

-3%

Disclaimer

The Group is exposed to fluctuations in copper prices in connection with its distribution of cable products. Cables accounted for approximately 14% of the Group's sales and copper accounts for approximately 60% of the composition of cables. This exposure is indirect since cable prices also reflect copper suppliers' commercial policies and the competitive environment in the Group's markets. Changes in copper prices have an estimated so-called "recurring" effect and an estimated so called "non-recurring" effect on the Group's performance assessed as part of the monthly internal reporting process of the Rexel Group: i) the recurring effect related to the change in copper-based cable prices corresponds to the change in value of the Group's sales; ii) the non-recurring effect related to the change in copper-based cable prices corresponds to the time they are purchased and the time they are sold, until all such inventory has been sold (direct effect on gross profit). Practically, the non-recurring effect on gross profit is determined by comparing the historical purchase price for copper-based cable and the supplier price effective at the date of the sale of the cables by the Rexel Group. Additionally, the non-recurring effect on EBITA corresponds to the non-recurring effect on gross profit, which may be offset, when appropriate, by the non-recurring portion of changes in the distribution and administrative expenses.

The impact of these two effects is assessed for as much of the Group's total cable sales as possible, over each period. Group procedures require that entities that do not have the information systems capable of such exhaustive calculations to estimate these effects based on a sample representing at least 70% of the sales in the period. The results are then extrapolated to all cables sold during the period for that entity. Considering the sales covered, the Rexel Group considers such estimates of the impact of the two effects to be reasonable.

This document may contain statements of future expectations and other forward-looking statements. By their nature, they are subject to numerous risks and uncertainties, including those described in the Universal Registration Document registered with the French *Autorité des Marchés Financiers* (AMF) on March 9, 2020 under number D.20-0111. These forward-looking statements are not guarantees of Rexel's future performance, Rexel's actual results of operations, financial condition and liquidity as well as development of the industry in which Rexel operates may differ materially from those made in or suggested by the forward-looking statements contained in this release. The forward-looking statements contained in this communication speak only as of the date of this communication and Rexel does not undertake, unless required by law or regulation, to update any of the forward-looking statements after this date to conform such statements to actual results to reflect the occurrence of anticipated results or otherwise.

The market and industry data and forecasts included in this document were obtained from internal surveys, estimates, experts and studies, where appropriate, as well as external market research, publicly available information and industry publications. Rexel, its affiliates, directors, officers, advisors and employees have not independently verified the accuracy of any such market and industry data and forecasts and make no representations or warranties in relation thereto. Such data and forecasts are included herein for information purposes only.

This document includes only summary information and must be read in conjunction with Rexel's Universal Registration Document registered with the AMF on March 9, 2020 under number D.20-0111, as well as the consolidated financial statements and activity report for the 2019 fiscal year which may be obtained from Rexel's website (www.rexel.com).

COMBINED SHAREHOLDERS' MEETING OF JUNE 25, 2020

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 By resolution dated March 25, 2020, the Board of Directors of Rexel decided to postpone the combined Shareholders' Meeting, initially convened on April 23, 2020, to June 25, 2020.

The following information relating to the Combined General Meeting of Shareholders to be held on June 25, 2020 replaces the content of paragraphs 6.1 "Report of the Board of Directors to the Combined Shareholders' Meeting of April 23, 2020" and 6.2 "Text of the draft resolutions submitted to the Combined Shareholders' Meeting of April 23, 2020" of the 2019 universal registration document.

5.1 Report of the Board of Directors to the Combined Shareholders' Meeting of June 25, 2020

To the Shareholders,

The combined meeting of the shareholders of Rexel, a French *société anonyme*, having its registered office at 13, boulevard du Fort de Vaux, 75017 Paris (**"Rexel"** or the **"Company"**) has been convened by the Board of Directors on June 25, 2020 at 10:00 a.m. at the registered office of Rexel, behind closed doors, in order to resolve upon the draft resolutions presented hereinafter (the **"Shareholders' Meeting"**).

In this report, we present you with the motives behind each of the resolutions being put to the vote at the Shareholders' Meeting.

1. Course of business

For the financial year ended December 31, 2019, the performance is in line with the Company's stated targets:

- Sales amounted to €13.74 billion, up 1.4% on a constant and same-day basis;
- Growth in Adjusted EBITA was 5.1% with Adjusted EBITA of €685.1 million;
- Indebtedness ratio improved by 20 bps to 2.47x; and
- Free cash flow before interest and taxes conversion was of 62.5% (of EBITDAaL)⁽¹⁾.

The net income for 2019 increased by 50.3% and recurring net income by 7.5%.

The course of business and the financial condition of the Company during the financial year ended December 31, 2019, are detailed in the 2019 universal registration document of the Company, as amended.

2. Resolutions to be submitted to the Ordinary Shareholders' Meeting

2.1 Approval of the annual and consolidated financial statements (first and second resolutions)

The first and second resolutions submit to the shareholders' approval the annual and consolidated financial statements of the Company for the financial year ended December 31, 2019, as drawn up by the Board of Directors.

The annual financial statements show a loss of €14,542,953.82.

The consolidated financial statements show a profit of ${\small €203.8}$ million.

In accordance with the provisions of Article 223 quater of the French General Tax Code, the first resolution also submits to the shareholders' approval the amount of costs and expenses referred to in Article 39-4 of the French General Tax Code, which are not deductible from the results. For the financial year ended December 31, 2019, these costs and expenses amounted to €9,996. These costs and expenses represent an amount of income tax of €3,441.60 (at an income tax rate of 34.43%). These costs and expenses correspond to the share of a depreciation surplus (portion of non-deductible rents of hired vehicles).

We suggest that you approve these resolutions.

2.2 Allocation of results (third resolution)

Subject to the annual and consolidated financial statements as presented by the Board of Directors

(1) EBITDA after lease.

being approved by the shareholders, the third resolution submits to the approval of the shareholders the following allocation of results for the financial year ended December 31, 2019:

Origin of the amounts to be allocated:

| • Results from the 2019 financial | |
|--|------------------|
| year | €(14,542,953.82) |
| Previous carry forward | |
| at December 31, 2019 | €O |
| Total | €(14,542,953.82) |
| Allocation of results: | |
| • to the carry forward account | €(14,542,953.82) |
| Balance | €(14,542,953.82) |

In the specific context of the health crisis, and in particular in order to anticipate a greater need for liquidity that the Group could face due to the Covid-19 pandemic, the Board of Directors has decided not to propose the distribution of a sum deducted from the "share premium" account, initially set at €0.48 per share.

During the last three financial years, the Company has distributed the following amounts to the shareholders:

| | 2018 | 2017 | 2016 |
|---------------------------|--------------------|-------------------|-----------------|
| Distribution per share | €0.44(1) | €0.42(1) | 0.40(1) |
| Number of shares eligible | 302,193,786 | 302,027,053 | 302,056,728 |
| Total distribution | €132,965,265.84(1) | 126,851,362.26(1) | €120,822,691(1) |

(1) Amount(s) eligible for the 40% tax rebate that individuals residing in France for tax purposes benefit from, in accordance with Article 158-3-2° of the French General Tax Code.

We suggest that you approve this resolution.

2.3 Related-party agreements (fourth resolution)

The fourth resolution concerns the approval of related-party agreements as defined in Articles L.225-38 *et seq.* of the French Commercial Code, meaning the related-party agreements that were authorized by the Board of Directors prior to their conclusion.

In accordance with the provisions of Article L.225-40 of the French Commercial Code, these agreements were the subject of a report by the Statutory Auditors of the Company and must be submitted for approval at the Ordinary Shareholders' Meeting of the Company.

New related-party agreement(s)

No new related-party agreements were entered into during the course of the financial year ended December 31, 2019 excluding the agreements referred to in paragraph 2.4 thereafter.

Related-party agreements previously authorized with continuing effect during the financial year ended December 31, 2019

The agreements entered into in previous financial years and the performance of which continued during the financial year ended December 31, 2019 are described in paragraph 3.3.2 of the universal

registration document of the Company for the financial year ended December 31, 2019 and in the special report of the auditors, reproduced in the said universal registration document.

We therefore invite you to approve this resolution.

2.4 Approval of the amendment of the pension liabilities granted to the benefit of Patrick Berard in his capacity as Chief Executive Officer in accordance with the provisions of article L.225-42-1 of the French Commercial Code (fifth resolution)

The Board of Directors approved on December 17, 2019 the "freezing" of the pension liabilities granted to the benefit of Patrick Berard in his capacity as Chief Executive Officer, in accordance with Order n° 2019-697 dated July 3, 2019 relating to occupational supplementary pension schemes. Indeed, this Order provides that, as of January 1, 2020, no new additional rights may be acquired within a defined benefit pension scheme that makes the constitution of benefit rights conditional upon the completion of the beneficiary's career within the Company, except for beneficiaries who joined such a scheme before May 20, 2014, which was, since at least the latter date, closed to new memberships, which is not currently the case.

The said pension liabilities have therefore been maintained for the benefit of Patrick Berard but

have been "frozen" as of December 31, 2019, so that no additional rights may be acquired under this plan as of January 1, 2020. It being specified that the compensation paid as from this date may nevertheless be taken into account for the calculation of the reference compensation serving as a basis for the calculation of benefits, in accordance with article 2 of the aforementioned Order dated July 3, 2019.

It is reminded that the Board of Directors decided, on July 1, 2016, not to interrupt the benefit of the supplementary defined benefit pension scheme in which Patrick Berard had been retained as an employee before taking up his duties as a corporate officer.

The conditional rights that Patrick Berard could acquire in respect of his duties as Chief Executive Officer under this plan were subject to annual performance conditions. The performance criteria adopted by the Board of Directors have been aligned with those of the Chief Executive Officer's annual variable compensation (financial part and non-financial part). The performance conditions would have been considered satisfied if the level of payment of the annual variable compensation reached at least 60% of the target variable compensation for the relevant year. Only if the annual performance conditions are met would the periods of service as Chief Executive Officer be taken into account for the calculation of seniority and the compensation received in respect of his duties of Chief Executive Officer be taken into account for the assessment of the average of the three years' of highest compensation.

The Chief Executive Officer benefits from a defined benefit pension plan consisting of two plans: a first plan unilaterally set up with effect from May 31, 2005 and last amended with effect from September 1, 2016, which was frozen as at June 30, 2009, and a second plan unilaterally set up on March 30, 2009 with effect from July 1, 2009 and last amended with effect from September 1, 2016. Its characteristics are presented in paragraph 3.2.2.3 of the universal registration document for the financial year ended December 31, 2019, the main features of which are as follows:

- The reference compensation of these plans is the average gross compensation received for the last best three full calendar years;
- The benefit of these plans is subject to a seniority condition (4 years with respect to the first plan, and

in the event of entry into the Rexel Group before January 1, 2010 with respect to the second plan);

- For the first plan, the vesting formula is set at 2.5% per year of service and the retirement pension under this plan and Rexel's other supplementary pension plans is capped at 12.5% of the reference compensation. For the second plan, the vesting formula is set at 0.50% or 1% depending on the beneficiary's level of remuneration;
- The retirement pension under these plans is capped at 12.5% of the reference remuneration for the first plan and 20% for the second plan;
- The reversionary pension is set at 60% (with respect to the first plan) and 50% (with respect to the second plan) of the additional pension calculated on the basis of seniority and the reference salary at the date of death;
- The beneficiary must have the status of an employee and/or corporate officer, and a status and activity as a senior manager, with a certain level of responsibility. An additional condition for entry into the Rexel Group before January 1, 2010 is imposed with respect to the second plan;
- The two plans are subject to additional conditions relating to the affiliation to the French Social Security old-age insurance scheme, integration into Rexel Développement (or Rexel with respect to the second plan) on the date of retirement leave or compulsory retirement leave, final completion of the professional career with Rexel Développement (or Rexel with respect to the second plan) and liquidation of the old-age pension for the basic French Social Security scheme; and
- The two plans may also be maintained in the event of dismissal after the age of 55 (except in the event of gross negligence), provided that the insured person subsequently pursues no other professional activity, in the event of classification as disabled, in the event of early retirement under a company early retirement scheme and in the event of death before leaving the company.

The total provision recorded by Rexel for all employees benefiting from this supplementary defined benefit pension plan corresponds to a commitment of \in 7.1 million as of December 31, 2019.

Since September 2018, the Chief Executive Officer has been the last eligible beneficiary for this defined benefit pension plan. This system, which was originally intended for senior managers, will disappear when the Chief Executive Officer, Patrick Berard, leaves. At the end of the 2019 financial year, the annual amount of the Chief Executive Officer's pension under this plan was estimated at €220,517.

The commitments comply with the recommendations of the AFEP-MEDEF Code and the provisions of Article L.225-42-1 of the French Commercial Code.

Consequently, the fifth resolution submits to the Shareholders' Meeting the approval of the amendment of the defined benefit pension commitments made to Patrick Berard. The Board of Directors recommends the approval of this resolution.

We therefore invite you to approve this resolution.

2.5 Approval of the compensation policy applying to the Chairman of the Board, the Directors and the Chief Executive Officer for the 2020 financial year, pursuant to Article L.225-37-2 of the French Commercial Code (sixth to eighth resolutions)

In accordance with Article L.225-37-2 of the French Commercial Code, as amended by the terms of Order n° 2019-1234 and Decree n° 2019-1235 dated November 27, 2019, the compensation policy applying to the Chairman of the Board of Directors, the Directors and the Chief Executive Officer are presented in paragraph 3.2.1 "Compensation policy applicable to corporate officers for the financial year 2020 subject to shareholders' approval (Article L.225-37-2 of the French Commercial Code)" of the universal registration document of the Company for the financial year ended December 31, 2019, as amended.

This paragraph outlines the principles of the compensation policy and the principles and criterion for the determination, the breakdown and the allocation of the different components making up the total compensation attributable by type of functions.

We therefore invite you to approve the compensation policy applying to the Chairman of the Board of Directors, to the Directors and the Chief Executive Officer for the 2020 financial year.

2.6 Approval of the information referred to in Article L.225-37-3, I of the French Commercial Code for the 2019 financial year (ninth resolution)

In accordance with Article L.225-100, II of the French Commercial Code as amended by the terms of Order n° 2019-1234 and Decree n° 2019-1235 dated November 27, 2019, the ninth resolution submits to the shareholders' approval the information referred to in Article L.225-37-3, I of the French Commercial Code for the financial year ended December 31, 2019.

The information relates in particular to the elements of compensation (fixed, variable and exceptional), the benefits of any kind, the share allotment plans, severance payments, non-compete commitments and pension or similar liabilities.

The above-mentioned information listed are presented in Section 3.2.2 "Compensation of corporate officers for the 2019 financial year (Articles L.225-37-3, I and L.225-100 of the French Commercial Code)" of the universal registration document of the Company for the financial year ended December 31, 2019, as amended.

We therefore invite you to approve this resolution.

2.7 Approval of the fixed, variable and exceptional components making up the total compensation and the benefits of any kind paid or allocated in respect of the financial year ended December 31, 2019 to the nonexecutive and executive corporate officers (tenth and eleventh resolutions)

In accordance with Article L.225-100, III of the French Commercial Code as amended by the terms of Order n° 2019-1234 and Decree n° 2019-1235 dated November 27, 2019, the tenth to eleventh resolutions submit to the shareholders' approval the fixed, variable and exceptional components making up the total compensation and the benefits of any kind paid or allocated for the financial year ended December 31, 2019 to Ian Meakins, Chairman of the Board of Directors and Patrick Berard, Chief Executive Officer.

The relevant items of compensation relate to: (i) the fixed compensation, (ii) the annual variable compensation and, as the case may be, the multiannual variable compensation with the objectives contributing to the setting of this variable compensation, (iii) exceptional compensation and (iv) the benefits in kind.

The above-mentioned elements of compensation are set out in Section 3.2.2 "Compensation of corporate officers for the 2019 financial year (Articles L.225-37-3, I and L.225-100 of the French Commercial Code)" of the universal registration document, as amended, and are set forth below. 5

lan Meakins, Non-executive Chairman of the Board of Directors

Ian Meakins (Non-executive Chairman of the Board of Directors) for the financial year ended December 31, 2019

| | | ACCOUNTING ATION | |
|--|---|--|--|
| COMPENSATION ITEMS PAID OR ALLOCATED SUBMITTED TO THE VOTE | AMOUNT ALLOCATED IN RESPECT OF FINANCIAL YEAR 2019 | AMOUNT PAID DURING FINANCIAL YEAR 2019 | PRESENTATION |
| Fixed annual compensation | €500,000 | €500,000 | The compensation principles for Ian Meakins have been determined by the Board of Directors of May 23, 2017, which also renewed his corporate office as Chairman of the Board of Directors. Upon those principles, the Board of Directors of February 12, 2019 set the gross fixed annual compensation of Ian Meakins in respect of the financial year ended on December 31, 2019 to €500,000. |
| | | | This fixed compensation, determined for the whole term of office, remains unchanged since the appointment of Ian Meakins as Chairman of the Board of Directors on October 1, 2016. |
| | | | This compensation has been determined by the Board of Directors in consideration of the French and European market practice, of the strong expertise and experience of Ian Meakins in relation to professional distribution in particular, of his recognized management capacities and of his international experience. |
| | | | See paragraph 3.2.2.4 "Summary tables concerning compensation paid or allocated to the corporate officers" of the universal registration document, as amended. |
| Variable annual compensation | Not applical | ble | lan Meakins does not benefit from any variable annual compensation. |
| Deferred variable compensation | Not applical | ble | Ian Meakins does not benefit from any deferred variable compensation. |
| Multi-annual variable compensation | Not applical | ble | Ian Meakins does not benefit from any multi-annual variable compensation. |
| Exceptional compensation | Not applical | ble | lan Meakins does not benefit from any exceptional compensation. |
| Benefits of any kind | Not applica | ble | Ian Meakins does not benefit from any benefit in kind. |
| Valuation of the long-term compensation: allocation of performance shares | Not applical | ble | lan Meakins does not benefit from any long-term compensation item. |
| Severance indemnities | Not applical | ble | Ian Meakins does not benefit from any severance indemnity. |
| Non-compete indemnity | Not applical | ble | lan Meakins does not benefit from any non-compete indemnity. |
| Supplemental retirement plan | Not applica | ble | lan Meakins does not benefit from any supplemental retirement plan. |

Patrick Berard, Chief Executive Officer

Patrick Berard (Chief Executive Officer) for the financial year ended December 31, 2019

| | | ACCOUNTING | |
|--|---|---|---|
| COMPENSATION ITEMS PAID OR ALLOCATED SUBMITTED TO THE VOTE | AMOUNT ALLOCATED IN RESPECT OF FINANCIAL YEAR 2019 | AMOUNT PAID DURING FINANCIAL YEAR 2019 | PRESENTATION |
| Fixed annual compensation | €650,000 | €650,000 | The gross fixed annual compensation in respect of the financial year ended on December 31, 2019 determined by the Board of Directors amounts to €650,000. |
| | | | This fixed compensation, determined for the whole term of office, has remained unchanged since the appointment of Patrick Berard in the capacity of Chief Executive Officer with effect from July 1, 2016. |
| | | | This compensation has been defined by the Board of Directors based on the career, industry experience and responsibilities of Patrick Berard in this new governance structure, as well as in consideration of the various components of his compensation and of the market practice. |
| | | | See paragraph 3.2.2.4 "Summary tables concerning compensation paid or allocated to the corporate officers" of the 2019 universal registration document, as amended. |
| Variable annual compensation | €656,565 | €777,660 | The gross variable annual compensation in respect of the financial year ended on December 31, 2019 determined by the Board of Directors of February 12, 2020, amounts to €656,565. |
| | | | The variable compensation was based for 75% on quantitative criteria (sales growth in volume, Adjusted EBITA increase in volume, and ATWC) and for 25% on qualitative criteria. Quantitative performance stood at 80.90% and qualitative performance stood at 94%. |
| | | | This amount thus corresponds to 84.2% of the target variable compensation (the target variable compensation was determined at 120% of the fixed annual compensation), <i>i.e.</i> , 101.01% of the fixed compensation for the relevant period. |
| | | | For details on the calculation of the variable compensation for 2019, please see paragraph 3.2.2.3 "Compensation and other benefits paid or allocated to Patrick Berard, Chief Executive Officer" of the 2019 universal registration document, as amended. |
| | | | In accordance with the provisions of article No. L.225-100 of the French Commercial Code, the payment of the 2019 variable compensation will be subject to the approval of the Shareholders' Meeting of June 25, 2020. |
| | | | The gross variable annual compensation paid during financial year 2019, allocated in respect of financial year 2018 (€777,660), was approved by a vote of the Shareholders' Meeting of May 23, 2019. |
| Pluri-annual variable compensation | Not applical | ole | Patrick Berard does not benefit from any pluri-annual variable compensation. |
| Exceptional compensation | Not applical | ole | Patrick Berard does not benefit from any exceptional compensation in respect of his corporate office. |
| Valuation of benefits in kind | €6,362 | | Patrick Berard receives benefits in kind in the amount of €6,362, consisting of a company car. |
| | | | See paragraph 3.2.2.3 "Compensation and other benefits paid or allocated to the Chief Executive Officer, Patrick Berard" of the 2019 universal registration document, as amended. |

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| | | ACCOUNTING | |
|--|--|-----------------|--|
| COMPENSATION ITEMS PAID OR ALLOCATED SUBMITTED TO THE VOTE | AMOUNT ALLOCATED IN RESPECT AMOUNT OF PAID DURING FINANCIAL FINANCIAL YEAR 2019 YEAR 2019 | | PRESENTATION |
| Valuation of the long-term compensation: | 859,000 (valuation based on the IFRS2 fair value determined for the consolidated financial | | In accordance with authorization granted by Rexel's Shareholders of May 24, 2018, the Board of Directors, at its meeting of May 23, 2019, decided to allot Rexel performance shares. |
| allocation of performance | | | Accordingly, 100,000 shares, fully subject to performance criteria, were allotted to Patrick Berard in 2019. |
| shares | statements, i.e., | €8.59 for 2019) | This number of shares is the maximum number of shares that may be vested if the performance conditions are outperformed and corresponds to a maximum vesting percentage of 100%. |
| | | | The specific limitations of allocations for corporate officers have been fulfilled: |
| | | | The annual value of the performance shares allotted does not exceed 100% of the amount of the annual fixed and variable target compensation for the relevant financial year; and |
| | | | • The number of shares allotted to Patrick Berard has not exceeded 10% of the overall envelope of performance shares allotted to all the beneficiaries. |
| | | | The final vesting of the shares allotted to Patrick Berard is entirely subject to performance conditions, as described in paragraph 3.2.1.4 "Compensation policy applicable to the Chief Executive Officer for financial year 2020" of the universal registration document, as amended. |
| Severance indemnities | Not applicat | ble | Patrick Berard does not benefit from any severance indemnities in respect of his corporate office. |
| Non-compete indemnity | Not applicat | ble | Patrick Berard does not benefit from any non-compete indemnity in respect of his corporate office. |
| Supplemental retirement plan | No payment | | Considering the career of Patrick Berard (born in 1953) and his seniority (he joined the Rexel Group in 2003), the Board of Directors decided on July 1, 2016 not to suspend the supplemental defined-benefit retirement plan, in which Patrick Berard has been maintained in his capacity as an employee prior to accepting the duties of corporate officer. |
| | | | The upholding of this benefit has been confirmed by the Board of Directors of May 24, 2018 which decided on the renewal of the corporate office as Chief Executive Officer of Patrick Berard. |
| | | | In order to comply with article L.225-42-1 of the French Commercial Code, the Board of Directors decided that the contingent rights that may be acquired by Patrick Berard in respect of his duties as Chief Executive Officer in connection with this scheme would only be granted subject to the achievement of annual performance criteria. |
| | | | The performance criteria determined by the Board of Directors of July 1, 2016 have been aligned with those of the annual variable compensation of the Chief Executive Officer (financial portion and individual portion). The performance criteria shall be considered as satisfied if the payment level of the annual variable compensation reaches at least 60% of the target variable compensation for the relevant financial year. |
| | | | The Board of Directors of February 12, 2020, acknowledged the achievement of the performance criteria for the 2019 financial year (the payment level of the variable compensation for 2019 having reached 84.2%). The activity period and the compensation received in respect of the duties of corporate officer over the considered period shall therefore be taken into consideration for the calculation of the contingent rights (within the limitations provided by the retirement plan described in paragraph 3.2.2.3 "Compensation and other benefits paid or allocated to the Chief Executive Officer, Patrick Berard" of the 2019 universal registration document, as amended). |

We therefore invite you to approve the items of the compensation due or allocated in respect of the financial year ended December 31, 2019 to Ian Meakins, Chairman of the Board of Directors, and Patrick Berard, Chief Executive Officer.

2.8 Ratification and renewal of the directors (twelfth to fifteenth resolutions)

2.8.1 Ratification of the co-option of Brigitte Cantaloube as Director (twelfth resolution)

The twelfth resolution submits to the approval of the shareholders the ratification of the co-option by the Board of Directors of Brigitte Cantaloube as director of the Company in replacement of Thomas Farrell, who resigned.

The co-option of Brigitte Cantaloube, if it is approved by the Shareholders' Meeting, can only be decided for the remainder of the term of his predecessor, *i.e.*, until the Shareholders' Meeting called to approve the financial statements for the financial year ending December 2019, to be held in 2020.

The details of the duties of Brigitte Cantaloube are as follows:

BRIGITTE CANTALOUBE

(51 years old)

Professional address:

Rexel 13, Boulevard du Fort de Vaux 75017 Paris - France

Term of office

First appointment:

February 12, 2020 (co-option)

Number of Rexel shares held: 1,000

Current term of office: From February 12 202

From February 12, 2020, until the Shareholders' Meeting deciding on the accounts for the financial year ending December 31, 2019

Titles and other duties exercised in French and foreign companies during the last five financial years

| <i>Titles and duties within the Rexel Group:</i> Current: | Titles and duties outside the Rexel Group: Current: |
|--|--|
| In France | In France |
| Director of Rexel | - |
| • Member of Rexel's Audit and Risk | Abroad |
| Committee | - |
| Abroad | Over the last five financial years: |
| - | In Example |
| Over the last five financial years: | In France |
| | - |
| In France | Abroad |
| - | - |
| Abroad | |
| - | |

Experience and expertise

Director, member of the Audit and Risk Committee

Brigitte Cantaloube was co-opted as Director by the Board of Directors on February 12, 2020, in replacement of Thomas Farrell. The co-option of Brigitte Cantaloube as well as the renewal of her term of office are submitted to the approval of the Shareholders' Meeting of June 25, 2020.

Brigitte Cantaloube is a French citizen.

Brigitte Cantaloube was Chief Dig Officer for PSA group from February to November 2017, in charge of leading digital transformation of the Group as as the management of the partnerships global digital players. Brigitte Cantalo had previously occupied various execu positions within Yahoo! Group and in partic she served as Vice-President and Comme Director in charge of EMEA, based in Lon from 2014 to 2016, Managing Directo Yahoo! France from 2009 to 2014, Comme Director for Yahoo! France from 2008 to 2 and Commercial Director for Display 2006 to 2007. Previously, she was Advert Director of L'Express magazine in charge of the advertising market and the advertising revenue from 2002 to 2006.

Brigitte Cantaloube had started her career as Sales Executive within L'Expansion group (1992-2002) where she held a number of executive positions and notably Sales Director in charge of *La Vie Financière* magazine (1996-1999) and Partnerships and Marketing Director in charge of the internet department of L'Expansion group (2000-2002).

Brigitte Cantaloube has a Master's Degree in Management from EDHEC Lille.

We therefore invite you to approve this resolution.

2.8.2 Renewal of the term of office of Brigitte Cantaloube as director (thirteenth resolution)

The duties of director of Brigitte Cantaloube will come to an end at the closing of this Shareholders' Meeting.

Therefore, the thirteenth resolution submits to the approval of the shareholders the renewal of the term of office of Brigitte Cantaloube as director. This renewal would be made for a term of four years, *i.e.*, until the Shareholders' Meeting which will be called to approve the financial statements of the financial year ending December 31, 2023, to be held in 2024.

The renewal of the term of office of Brigitte Cantaloube is proposed insofar as she is an independent director and taking into account her international expertise in the field of digital and communication.

The details of the duties of Brigitte Cantaloube are presented in foregoing paragraph 2.8.1.

2.8.3 Renewal of the term of office of Ian Meakins as director (fourteenth resolution)

The duties of director of Ian Meakins will come to an end at the closing of the Shareholders' Meeting in accordance with the provisions of Article 14.2 of the by-laws of the Company, that provides for the Board of Directors to be renewed on a quarterly basis adjusted to the next higher unit each year so that it is fully renewed every four years.

Therefore, the fourteenth resolution submits to the approval of the shareholders the early renewal of the term of office of Ian Meakins as director. This renewal would be made for a term of four years, *i.e.*, until the Shareholders' Meeting which will be called to approve the financial statements of the financial year ending December 31, 2023, to be held in 2024.

The renewal of the term of office of Ian Meakins is proposed insofar as he is an independent director and in view of his knowledge of the Company and his international expertise in the field of professional distribution and management. The details of the duties of Ian Meakins are as follows:

IAN MEAKINS

(63 years old)

Experience and expertise

Chairman of the Board of Directors, Member of the Audit and Risk Committee, the Nomination Committee and the Compensation Committee

Ian Meakins was co-opted as Director by the Board of Directors on July 1, 2016, in replacement of Rudy Provoost. He was also appointed Chairman of the Board of Directors on July 1, 2016, effective October 1, 2016. The co-option of Ian Meakins as well as the renewal of his term of office have been approved by the Shareholders' Meeting of May 23, 2017.

Ian Meakins is a British citizen.

Ian Meakins was Chief Executive Officer for Wolseley from July 2009 to August 2016, when he retired from Wolseley. He was previously Chief Executive Officer for Travelex, an international company dealing with currency exchange and payments.

Before that he was Chief Executive Officer for Alliance UniChem plc until its merger with Boots in July 2006. Between 2000 and 2004, he was President, European Major Markets and Global Supply for Diageo plc, a company for which he has held various international management positions for more than 12 years.

He was a non-executive Director and senior director of Centrica plc.

Ian Meakins is a graduate of Cambridge University.

Professional address:

Rexel 13, Boulevard du Fort de Vaux 75017 Paris - France

Term of office

First appointment: July 1, 2016

Number of Rexel shares held: 115,250

Current term of office:

From May 23, 2017, until the Shareholders' Meeting deciding on the accounts for the financial year ending December 31, 2020

Titles and other duties exercised in French and foreign companies during the last five financial years

Titles and duties within the Rexel Group:

Current: In France

- Chairman of the Board of Directors of Rexel
- Member of Rexel's Audit and Risk Committee
- Member of Rexel's Nomination Committee
- Member of Rexel's Compensation Committee

Abroad

Over the last five financial years:

In France

- Member of Rexel's Strategic Investment Committee
- Member of Rexel's Nomination and Compensation Committee

Abroad

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Titles and duties outside the Rexel Group: Current:

In France

Abroad

 Non-Executive Chairman of The Learning Network (The Netherlands – unlisted company)

Over the last five financial years:

In France

Abroad

- Chief Executive Officer of Wolseley plc (United Kingdom - listed company)
- Chairman of Wolseley plc Executive Committee (United Kingdom - listed company)
- Non-Executive Director and Senior Independent Director of Centrica plc (United Kingdom – listed company)
- Member of the Compensation Committee, Nomination Committee and Audit Committee of Centrica plc (United Kingdom – listed company)

We therefore invite you to approve this resolution.

2.8.4 Renewal of the term of office of Patrick Berard as director (fifteenth resolution)

The duties of director of Patrick Berard will come to an end at the closing of the Shareholders' Meeting in accordance with the provisions of Article 14.2 of the by-laws of the Company, that provides for the Board of Directors to be renewed on a quarterly basis adjusted to the next higher unit each year so that it is fully renewed every four years. Therefore, the fifteenth resolution submits to the approval of the shareholders the early renewal of the term of office of Patrick Berard as director. This renewal would be made for a term of four years, *i.e.*, until the Shareholders' Meeting which will be called to approve the financial statements of the financial year ending December 31, 2023, to be held in 2024.

The renewal of the term of office of Patrick Berard is proposed in view of his knowledge of the Company, his managerial skills and his expertise in the strategy field. The details of the duties of Patrick Berard are as follows:

PATRICK BERARD

Experience and expertise Director, Chief Executive Officer

(67 years old)

Professional address:

Rexel 13, Boulevard du Fort de Vaux 75017 Paris - France

Term of office

First appointment: May 23, 2017

Number of Rexel shares held: 412,551

Current term of office:

From May 23, 2017 until the Shareholders' Meeting deciding on the accounts for the financial year ending December 31, 2020

since May 23, 2017. He is a French citizen.

Patrick Berard has been serving as Chief Executive Officer of the Group since July 1, 2016. In 2003, he joined Rexel as Chief Executive Officer of Rexel France. In 2007, he also became Manager of the southern Europe area (France, Italy, Spain, Portugal), then, in 2013, of Belgium and Luxembourg, prior to being appointed Chief Executive Officer Europe in 2015.

Patrick Berard has been a Director of Rexel

His career started in 1978 with the Pulp and Paper Research Institute of Canada. From 1980 to 1987, Patrick Berard was a consultant with McKinsey, then Manager of Planning and Strategy of the Industry and Engineering Division of Thomson.

From 1988 to 1999, he occupied various duties with Polychrome, including those of Chief Executive Officer Europe and Vice President of the Group, prior to becoming a member of the executive committee of Kodak Polychrome Graphics.

He served as Operations Manager of Antalis (Groupe Arjo Wiggins) from 1999 to 2002, prior to being appointed, in 2002 as Chairman and Chief Executive Officer of Pinault Bois & Matériaux, a company of the Kering group (formerly PPR Group).

Since October 2019, Patrick Berard is also member of the Board of Directors of LKQ Corporation (USA).

Patrick Berard holds a PhD in Economics of the University of Grenoble.

during the last five financial years

Titles and other duties exercised in French and foreign companies

Titles and duties within the Rexel Group: **Current:**

In France

- Director of Rexel
- Chief Executive Officer of Rexel
- Director of Rexel France (France unlisted company)

Abroad

- Director of Rexel Sverige AB (Sweden unlisted company)
- Director of Rexel North America Inc. (Canada – unlisted company)
- Chairman of the Board of Directors of Rexel
 USA Inc. (United States unlisted company)

Over the last five financial years:

In France

- President of Rexel France (France unlisted company)
- President of Dismo France (France unlisted company)
- President of Sofinther (France unlisted company)

Abroad

- Director of Rexel Belgium SA (Belgium unlisted company)
- Director of Electro-Industrie en Acoustiek NV (Belgium – unlisted company)
- Director of Rexel Luxembourg SA (Luxembourg - unlisted company)
- Director of Elektroskansdia Norge AS (Norway - unlisted company)
- Director of Elektroskansdia Norway Holdings AS (Norway - unlisted company)
- Director of Rexel Finland Oy (Finland unlisted company)
- Director of Rexel UK limited (United Kingdom unlisted company)
- Director of Rexel Holding Benelux BV (The Netherlands unlisted company)
- Chairman of the Board of Directors of ABM Rexel (Spain – unlisted company)
- Director of Moel AB (Sweden unlisted company)

We therefore invite you to approve this resolution.

Titles and duties outside the Rexel Group: Current:

In France

Abroad

Director of LKQ Corporation (USA – listed company)

Over the last five financial years:

In France

Abroad

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2.9 Authorization to carry out transactions on the Company's shares (sixteenth resolution)

The sixteenth resolution proposes to the Shareholders' Meeting to authorize the Board of Directors to repurchase shares of the Company within the limits set by the shareholders of the Company and in accordance with the legal and regulatory provisions.

Particularly, the authorization may be implemented with a view to (i) ensuring liquidity in the market, (ii) setting up any share purchase option plan, any allotment of free shares, and any granting, allotment or transfer of shares to the benefit of the Rexel Group employees and carrying out any hedging operation relating to such transactions, (iii) ensuring the coverage of the undertakings under rights with a settlement in cash and relating to the positive evolution of the trading price of the share of Rexel granted to the employees or the corporate officers of Rexel or of an associated enterprise, (iv) delivering shares in the context of external growth transactions, (v) delivering shares in connection with the exercise of rights attached to securities, (vi) cancelling all or part of the shares so repurchased.

The authorization that would be, as the case may be, granted to the Board of Directors provides for limitations regarding the maximum repurchase price (\in 30), the maximum amount for the implementation of the repurchase program (\notin 250 million) and the amount of securities which may be repurchased (10% of the share capital of the Company on the date of the repurchases) or delivered in the context of external growth transactions (5% of the share capital of the Company). In addition, the Company may at no time own a quantity of shares representing more than 10% of its share capital.

The Board of Directors will not be able, except with the prior approval of the Shareholders' Meeting, to pursue the implementation of its share repurchase program as from the filing by a third party of a public offer on the Company's securities and until the end of the offer period.

This authorization would be granted for a term of 18 months and would supersede the prior authorization granted to the Board of Directors in respect of the unused portion thereof.

We suggest that you approve this resolution.

3. Resolutions to be submitted to the Extraordinary Shareholders' Meeting

3.1 Authorization to be granted to the Board of Directors to carry out a share capital decrease by cancelling shares (seventeenth resolution)

We suggest that you authorize the Board of Directors to reduce the share capital by cancellation of all or part of the Company's shares acquired pursuant to any share repurchase plans authorized by the Shareholders' Meeting of the Company providing for this objective.

The share capital decreases that the Board of Directors may carry out under this authorization would be limited to 10% of the Company's share capital as of the date of the cancellation per a period of 24 months.

This authorization would be granted for a term of 18 months.

We suggest that you approve this resolution.

3.2 Financial authorizations (eighteenth to twenty-first resolutions)

The Shareholders' Meeting regularly grants to the Board of Directors the authority or the powers necessary to proceed with the issuance of ordinary shares and/or securities, with upholding or cancellation of shareholders' preferential subscription right, in order to meet the financing needs of the Rexel Group.

As such, the Extraordinary Shareholders' Meetings of May 24, 2018 and May 23, 2019 granted to the Board of Directors the delegations of authority and authorizations as described in the table provided at Schedule 1 to this report, it being specified that said table specifies the cases and conditions in which certain of these delegations and authorizations have been used.

We remind you that in the event of an issuance of ordinary shares and/or securities, the Company intends to give priority to transactions upholding the shareholders' preferential subscription right.

Nevertheless, particular circumstances may justify the cancellation of the preferential subscription right of shareholders, in accordance with their interests. Accordingly, the Company may seize the opportunities offered by the financial markets, especially considering the markets' current situation.

The Company may also involve employees of the Rexel Group in its development, notably by way of

a share capital increase reserved to said employees or the allotment of free shares. The Company may also carry out the issuance of securities underlying the securities issued by the Company or the Rexel Group's subsidiaries. The cancellation of the preferential subscription right would also allow the realization of public exchange or acquisitions offers paid entirely in securities. Finally, the issuance of securities may remunerate contributions in kind of financial securities that would not be traded on a regulated market or its equivalent.

These delegations and authorizations could not be used during the period of a public offer on the securities of the Company initiated by a third party, except with the prior authorization of the Shareholders' Meeting. This restriction would not apply to the issuances reserved to employees or the allotment of free shares.

We also remind you that the maximum amount of all the share capital increases (excluding share capital increases by means of capitalization of reserves or premium and allotment of free shares) would be of €720 million, *i.e.*, 144 million shares, representing approximately 47.4% of the share capital and voting rights of the Company. The maximum amount of all the share capital increases with cancellation of the shareholders' preferential subscription right (excluding share capital increases reserved to the employees and allotment of free shares) would be of 140 million, *i.e.*, 28 million shares, representing approximately 9.2% of the share capital and voting rights of the Company. In addition, the maximum amount of securities that may be issued may not exceed €1 billion or the equivalent in euros of this amount at the date of the issuance decision.

Thus, the draft resolutions being put to the vote of the shareholders regarding financial authorizations are described below.

3.2.1 Allotment of free shares to the employees and to the corporate officers of the Company and its subsidiaries (eighteenth resolution)

In accordance with the provisions of Articles L.225-129 *et seq.* and L.225-197-1 *et seq.* of the French Commercial Code, the eighteenth resolution relates to the authorization to be granted to the Board of Directors to allocate free existing and/or newly issued shares of the Company, in one or several occurrences, to the employees and/or the corporate officers of the Company and/or the companies or groups that are, directly or indirectly, linked to it under the conditions set forth in Article L.225197-2 of the French Commercial Code or to certain categories of them.

The granting of this authorization would allow the Board of Directors to put in place shares plans to the benefit of the corporate officers and the employees of the Rexel Group, in France and abroad. These plans have been part of the Group's compensation policy for several years.

The shares plans are essential instruments for the purposes of the development and transformation strategy of Rexel, which requires a major commitment by key-employees in order to achieve the necessary changes in a disruptive and highly competitive environment.

By recognizing and rewarding committed teams in all of its regions, Rexel improves its performance and ensures that the skills necessary to its development are established on a sustainable basis in order to strengthen its global presence.

With an unchanged number of shares available for allotments, Rexel wishes to increase the number of beneficiaries and to have these allotments benefit to a wider population more operational, performing and talented.

All of the shares allotted to the corporate officers of the Group, to the members of the Executive Committee, and to the region, cluster and country managers will be subject to performance and presence conditions.

As for other participants, part of the shares could be allotted with a presence condition only, within the limitative terms set out below.

The terms of the authorization submitted at the Shareholders' Meeting are the following:

Maximum grant

The number of shares that may be allotted could not exceed 1.4% of the Company's share capital for a 26 month-period, calculated at the time when the Board of Directors makes its allotment decision.

This maximum amount of 1.4% of the share capital of the Company will include, as the case may be, the shares that would be allotted to the corporate officers of the Company.

It is reminded as well that additional limitations apply to the corporate officers:

1. The number of shares allocated to the corporate officers cannot exceed 10% of the total number of shares allocated to all beneficiaries (*i.e.*, a maximum of 0.14% of the share capital over a period of 26 months); and

2. The annual value of the performance shares allocated to the corporate officers cannot exceed 100% of the fixed and target variable compensation for the relevant year. The limit of 1.4% of the share capital of the Company for a 26 month-period has been determined on the basis of the number of employees of the Rexel Group, the current organization and the strategic challenges. This percentage is consistent with market practices and capital consumption level of plans granted to key people of Rexel, *i.e.*, an annual average of approximately 0.6% of the share capital.

Therefore, it is a stable policy in relation with the number of shares allocated and aligned with market practices.

The total number of shares allotted cannot exceed 10% of the share capital as at the date of the allotment decision of the Board of Directors. For information purposes, shares that have been granted and that have not been delivered may result in the creation of 5,606,599 new shares, representing 1.84% of the share capital and the voting rights of Rexel at December 31, 2019.

Terms of the allotment

The Board of Directors shall subordinate to presence and performance conditions the entirety of the allotment of shares to corporate officers of the Group, Executive Committee members, region, cluster and country managers.

For other participants, a portion of the shares may be subject to a presence condition only, it being specified that the total number of granted shares which are only subject to a presence condition may not exceed 20% of the amount of share capital that may be granted pursuant to this resolution (the remaining envelope – *i.e.*, at least 80% of the shares – being as well subject to performance conditions).

Within the limit of 500 shares per beneficiary and per plan, regardless the beneficiaries (except for the executives population mentioned above), these shares submitted only to a presence condition would allow:

- A wider recognition within the organization of a new population, more operational, performing and talented, therefore increasing the number of beneficiaries of the plans through the sole allocation of shares only submitted to a presence condition; and
- 2. An increase of the attractiveness of the plans for certain recurring beneficiaries, by substituting a

portion of the performance shares with shares only submitted to a presence condition.

The conditions relating to the eligibility, the level of allotment and the measurement of the performance are determined each year by the Board of Directors, upon recommendation of the Compensation Committee. The performance conditions applicable to the shares plans are determined in line with the Group's strategy, and are rigorous. As a reminder, the conditions set forth under May 22, 2014 "Key Manager 4+0" plan have allowed the vesting of 31% of the shares allotted, those set forth under May 22, 2014 "Transition 4+0" plan have allowed the vesting of 36% of the shares allotted, those set forth under July 28, 2015 "Key Manager 3+2" plan have allowed the vesting of 18% of the shares allotted and those set forth under June 23, 2016 "3+2" plan have allowed the vesting of 45% of the shares allotted.

In case of a positive vote of the Shareholders' Meeting, the 2020 plan provides for the following performance conditions:

- The average annual growth rate of EBITA 2019-2022, for 30% of the number of performance shares granted to each Beneficiary;
- The average annual growth rate of organic sales 2019 -2022, for 30% of the number of shares granted to each Beneficiary;
- The average between 2020, 2021 and 2022 of the ratio of free cash flow before interest and taxes / EBITDA, for 20% of the number of performance shares granted to each Beneficiary; and
- The relative performance of the Rexel share compared to the SBF 120 GR index, for 20% of the number of performance shares granted to each Beneficiary.

Any allocation of shares, except for the maximum envelope of 20% of share capital that may be granted pursuant to this resolution, would be subject to the achievement of rigorous performance criteria adapted to the current Rexel environment. These performance criteria would be defined in accordance with the Medium Term Plan (MTP) of Rexel, approved by the Board of Directors which assessed the objectives for the next three-year period.

The performance levels relating to the internal performance criteria would be appreciated after the three-year period, and would correspond to the average annual performances (annualization of the MTP objectives). The performance level relating to the Rexel share would also be assessed after the three-year period. The expected level of achievement and the performance reached will be disclosed in a precisely manner *ex-post* in the universal registration document. An *ex-ante* communication about the objectives would not allow preserving the Rexel Group interests by communicating any indication on its long-term strategy in a highly competitive environment. The main financial criteria (sales growth and EBITA growth) on the three-year period are designed to be more stringent than the annual guidance.

Performance shares allocated on May 24, 2018 and May 23, 2019 on the basis of the authorization granted by the Shareholders' Meeting of May 24, 2018 are summarized hereafter (for more details, see paragraph 3.7.2.6 "Allotment of free shares" of the universal registration document for the financial year ended December 31, 2019):

| Number of free shares allotted on May 24, 2018 | 1,900,032 |
|--|-----------|
| Representing a percentage of the share capital at December 31, 2019 of | 0.56% |
| Of wich corporate officers grant: | |
| Patrick Berard | 100,000* |
| Number of beneficiaries | 827 |

* Adjusted amount: 103,442. The number of performance shares still in the vesting period as of July 5, 2019 was adjusted by decision of the Chief Executive Officer on July 5, 2019 (on delegation of powers granted by the Board of Directors on May 23, 2019). This decision was intended to protect the rights of the beneficiaries and followed the distribution to shareholders of €0.44 per share of which €0.347, deducted from the share premium.

| Number of free shares allotted on May 23, 2018 | 2,082,522 |
|--|-----------|
| Representing a percentage of the share capital at December 31, 2019 of | 0.69% |
| Of wich corporate officers grant: | |
| Patrick Berard | 100,000** |
| Number of beneficiaries | 1,039 |

** Adjusted amount: 103,442. The number of performance shares still in the vesting period as of July 5, 2019 was adjusted by decision of the Chief Executive Officer on July 5, 2019 (on delegation of powers granted by the Board of Directors on May 23, 2019). This decision was intended to protect the rights of the beneficiaries and followed the distribution to shareholders of €0.44 per share of which €0.347, deducted from the share premium.

Vesting and holding periods

The allotment of shares would only become effective after a minimum vesting period of 3 years and subject to a presence condition.

Furthermore, the vesting of the shares may take place prior to the end of vesting period in case of disability of the beneficiaries ranked in the 2^{nd} and 3^{rd} categories referred to in Article L.341-4

of the French Social Security Code (or equivalent provisions outside of France). The shares would then be immediately transferable.

It is reminded that, in accordance with Rexel's compensation policy, the corporate officers have a lock-up obligation in respect of 20% of the shares vested in connection with these plans until the termination of their duties.

Since 2014, Rexel applies performance conditions measured over a minimum period of three years in order to be in line with market practices.

Duration of the authorization

This authorization would be granted for a term of 26 months as from the date of the Shareholders' Meeting.

All of these elements have demonstrated the Rexel Group's intention to align with best market practices with respect to allotments of shares and thus to answer to its shareholders' expectations in this respect.

We therefore suggest that you approve this resolution.

3.2.2 Free shares to be allotted to the employees or to the corporate officers subscribing to a Group shareholding plan (nineteenth resolution)

In accordance with the provisions of Articles L.225-129 et seq. and L.225-197-1 et seq. of the French Commercial Code, the nineteenth resolution seeks to authorize the Board of Directors to carry out, in one or several occurrences, the allotment of free existing and/or newly-issued shares of the Company to employees and/or the corporate officers of the Company and/or the companies or groups that are, directly or indirectly, linked to it under the conditions set forth in Article L.225-197-2 of the French Commercial Code and that subscribe to a Group employee shareholding plan established as part of a capital increase reserved for them, carried out under the nineteenth resolution of the Extraordinary Shareholders' Meeting of May 24, 2018, or any other substitute resolution (in particular the twentieth resolution submitted to the Shareholders' Meeting of June 25, 2020) or as part of a sale of existing shares reserved for members of a Group savings plan.

The granting of this authorization would enable the Board of Directors to establish free share plans for eligible employees or corporate officers who would subscribe to a shareholding plan. In fact, an employer matching contribution is often granted to persons who subscribe to employee shareholding plans and it may be necessary, particularly for countries other than France, that the employer's matching contribution takes the form of an allocation of free shares.

This tool was established by Rexel in recent years as part of its "Opportunity" plans outside of France. This resolution is thus necessary to enable Rexel to ensure continuity in the structure of its employee shareholding plans.

Under such a structure, the matching free shares can be allotted at the time of delivery of the shares subscribed to under the employee shareholding plan and delivered subject to a continued employment condition, for example, after a minimum period of 4 years, that is to say at a date close to the end of the retention period of the shares under the Group Savings Plan.

No retention period is applicable in this case.

It is consistent to not submit these shares to performance conditions, as it represents a benefit linked to an employee or corporate officer investment under the employee shareholding plan.

The main terms of the authorization submitted to the Shareholders' Meeting are:

Maximum grant

The number of free shares that can be allotted could not exceed 0.3% of the share capital of the Company, calculated at the time the Board of Directors makes its allotment decision.

The total number of freely allotted shares cannot exceed 10% of the share capital as at the date of the decision regarding their allotment by the Board of Directors.

Terms of the grant

The Board of Directors would determine the terms of the allotment and, as the case may be, the eligibility conditions of the allotment. It shall subject the allotment of shares to a continued employment condition. It may, however, make exceptions to such a condition in very special cases.

Acquisition and retention period(s)

The allotment of shares would only become effective after a minimum acquisition period of 4 years, with no retention period.

Furthermore, the shares may become vested before the end of the acquisition period in the event that the beneficiaries become disabled and that such disability corresponds to the 2nd or 3rd category set forth under Article L.341-4 of the French Social Security Code (or equivalent provisions outside of France). The shares would immediately become freely transferable.

Duration of the authorization

The authorization would be granted for a term of 26 months as of the date of the Shareholders' Meeting.

We therefore invite you to approve this resolution.

3.2.3 Share capital increases reserved for employees with cancellation of the preferential subscription right (twentieth resolution)

The twentieth resolution aims at granting an authorization to the Board of Directors to carry out issuances of securities with cancellation of the preferential subscription right, reserved for employees of the Rexel Group who are members of a company or group savings scheme, set up jointly by the Company and the French or foreign companies that are linked to the Company within the conditions of Article L.225-180 of the French Commercial Code and of Article L.3344-1 of the French Labor Code.

The issuances would comprise the issuance of ordinary shares or of securities that are equity securities giving access, immediately or in the future, to other equity securities or giving right, immediately or in the future, to the allotment of debt securities, and/or of securities giving access, immediately or in the future, to equity securities to be issued.

This authorization would be limited to 2% of the share capital of the Company. The amount of issuances carried out pursuant to this authorization and pursuant to the twentieth resolution of the Extraordinary Shareholders' Meeting of May 24, 2018, or any other substitute resolution (in particular the twenty-first resolution submitted to the Shareholders' Meeting of June 25, 2020, if adopted) may not exceed a limit of 2% of the share capital of the Company. This limit would be deducted from the limit determined in the fifteenth resolution of the Extraordinary Shareholders' Meeting of May 23, 2019 or any similar substitute resolution.

The subscription price(s) would be determined by the Board of Directors pursuant to Articles L.3332-19 *et seq.* of the French Labor Code.

Therefore, as the securities are already listed on a regulated market, the subscription price may not exceed the average of Company's share prices during the twenty trading days preceding the date of the decision setting the opening date of the subscription period. Furthermore, the subscription price may not amount to less than 20% below this average.

Furthermore, pursuant to the provisions of Article L.3332-21 of the French Labor Code, the Board of Directors may decide on the allocation of shares to be issued or existing, or of other securities conferring access to the share capital of the Company, issued or to be issued, in respect of (i) the contribution *(abondement)* that may be paid pursuant to the regulations of the employee savings plan of the Company or of the Group and/or (ii) if applicable, the discount. This authorization would be granted for a term of 26 months and would cancel, as of the date of the Shareholders' Meeting, for an amount equal, as the case may be, to the unused portion, of the delegation granted by the Shareholders' Meeting of May 24, 2018 in its nineteenth resolution.

We suggest that you approve this resolution.

3.2.4 Issuance of securities with cancellation of the preferential subscription right reserved for certain categories of beneficiaries in order to allow employee shareholding transactions (twenty-first resolution)

The twenty-first resolution aims at granting an authorization to the Board of Directors to increase the share capital of the Company by the issuance of securities with cancellation of the preferential subscription right, reserved for certain categories of beneficiaries listed in the resolution (employees of non-French companies of the Rexel Group and intermediaries acting on their behalf) in order to allow such employees to benefit from employee shareholding or savings formulae equivalent in terms of economic advantage to those from which other Rexel employees would benefit under the nineteenth resolution of the Extraordinary Shareholders' Meeting of May 24, 2018, or any other substitute resolution (in particular the twentieth resolution submitted to the Shareholders' Meeting of June 25, 2020, if adopted) and would benefit, as the case maybe, from a more favorable tax and legal regime than under the resolution above-mentioned.

The issuances would comprise the issuance of ordinary shares, or of securities that are equity securities giving access, to other equity securities or giving right, to the allotment of debt securities, and/ or of securities giving access, immediately or in the future, to equity securities to be issued.

This authorization would be limited to 1% of the share capital of the Company. The amount of issuances carried out pursuant to this resolution and to the nineteenth resolution of the Extraordinary Shareholders' Meeting

of May 24, 2018, or any other substitute resolution (in particular the twentieth resolution submitted to the Shareholders' Meeting of June 25, 2020, if adopted) may not exceed a limit of 2% of the share capital of the Company. This limit would be deducted from the limit determined in the fifteenth resolution of the Extraordinary Shareholders' Meeting of May 23, 2019 or any similar substitute resolution.

The subscription price(s) of the new shares shall be determined pursuant to the same conditions as set forth in Article L.3332-19 of the French Labor Code, the discount shall be set at a maximum of 20% of the average of Company's share prices during the twenty trading days preceding the date of the decision setting the opening date of the subscription period. The Board of Directors may reduce or eliminate the discount so granted as it deems appropriate in order to take into account, in particular, the local regulations applicable in the relevant countries.

The subscription price may also, in accordance with the local regulations applicable to the Share Incentive Plan that may be proposed under UK legislation, be equal to the lower share price between (i) the share price on the regulated market of Euronext Paris at the opening of the reference period of this plan, such period not to exceed 12 months, and (ii) the share price recorded following the close of such period within a given timeframe determined in accordance with said regulations.

This price shall be set without a discount in relation to the share price retained.

This delegation of authority would be granted for a term of eighteen months (it being specified that, in the event that the twentieth resolution submitted to the Shareholders' Meeting of June 25, 2020 would not be approved, this duration would be limited to the one of the nineteenth resolution of the Shareholders' Meeting of May 24, 2018, *i.e.*, July 24, 2020) and would cancel, as of the date of the Shareholders' Meeting, the delegation granted by the Shareholders' Meeting of May 24, 2018 in its nineteenth resolution.

We suggest that you approve this resolution.

3.3 Amendment of the by-laws (twentysecond to twenty-seventh resolution)

3.3.1 Amendment of Article 10 of the by-laws to align shareholders' identification provisions with the new legislative and regulatory provisions (twenty-second resolution)

The Act n° 2019-486 dated May 22, 2019 amended Article L.228-1 of the French Commercial Code

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relating to the identification of security holders. Consequently, the twenty-second resolution submits to the shareholders' approval the amendment of Article 10 of the Company's by-laws in order to comply with the newly applicable legal and regulatory provisions.

Article 10 will be amended as follows:

"ARTICLE 10 - IDENTIFICATION OF THE SHAREHOLDERS

The Company keeps abreast of the composition of its shareholding within the conditions stipulated by law.

In this capacity, the Company may make use of all the provisions of law for identifying the owners of shares conferring immediately or in the future the right to vote in its Shareholders' Meetings."

Any amendment to the by-laws requires an authorization from the extraordinary Shareholders' Meeting of the Company.

We suggest that you approve this resolution.

3.3.2 Amendment of Article 14 of the bylaws to align the composition of the Board of Directors with the new legislative and regulatory provisions (twenty-third resolution)

The Act n° 2019-486 dated May 22, 2019 amended Article L.225-27-1 of the French Commercial Code to provide for the appointment of two directors representing employees in companies having more than eight directors. Consequently, the twenty-third resolution submits to the shareholders' approval the amendment of sections 7.1 and 7.2 of Article 14 of the Company's by-laws in order to provide for the appointment of a second director representing the employees when the number of directors exceeds eight, and subject that this condition is still met on the date of his/her appointment.

Paragraphs 7.1 and 7.2 of Article 14 will be amended as follows:

- "7 Directors representing the employees
- 7.1 In accordance with Article L.225-27-1 of the French Commercial Code, the Board of Directors includes one or two directors representing the employees of the Group, to be appointed as follows.

When the number of directors, calculated in accordance with the law, is below or equal to eight, the Board of Directors shall include a director representing the employees appointed by the trade union having obtained the largest number of votes in the first round of the elections in the Company, its direct and indirect subsidiaries, whose head office is situated in France, referred to in Articles L.2122-1 and L.2122-4 of the French Labor Code.

When the number of directors exceeds eight, and subject to this criterion still being satisfied upon the date of his/her appointment, a second director representing the employees shall be appointed by the European Works Council. This appointment shall take place within a term of six months as from the crossing of the threshold of eight directors.

In case of vacancy, for any reason whatsoever, of the office of a director representing the employees, the vacant office shall be filled in accordance with the provisions of Article L.225- 34 of the French Commercial Code.

7.2 The term of office of the employee directors shall be of four years

The functions of the director designated in accordance with article L.225-27-1 of the French Commercial Code end on completion of the annual general meeting of shareholders having ruled on the financial statements for the past financial year and held in the year during which the term expires.

Nevertheless, their term of office shall cease ipso jure when these employee representatives no longer meet the eligibility criteria provided for in Article L.225-28 of the French Commercial Code, or in case of termination of their employment agreement in accordance with Article L.225-32 of such code.

The decrease to eight or less than eight of the number of directors appointed by the General Shareholders' Meeting does not affect the term of office of all of the employee representatives within the Board of Directors, which shall expire upon the end of its normal term."

The remaining part of the Article is unchanged.

Any amendment to the by-laws requires an authorization from the Extraordinary Shareholders' Meeting of the Company.

We suggest that you approve this resolution.

3.3.3 Amendment of Article 17 of the by-laws to insert the ability for the Board to deliberate by written consultation (twenty-fourth resolution)

The Act n° 2019-744 dated July 19, 2019 amended Article L.225-37 of the French Commercial Code in order to grant to the Board of Directors the ability to take certain decisions (specific attributions of the Board of Directors, transfer of the registered office in the same department, co-option of a Board member, authorizations of sureties, endorsement and guarantees, compliance of the by-laws with legal and regulatory provisions, convening of the shareholders' meeting) by written consultation provided that this option is specified in the by-laws.

Consequently, the twenty-fourth resolution submits to the shareholders' approval the amendment of Article 17 of the Company's by-laws in order to allow the Board of Directors to take certain decision by written consultation to the extent legally permitted.

Article 17 will be amended as follows:

"ARTICLE 17 – PROCEEDINGS OF THE BOARD OF DIRECTORS

1. The Board of Directors meets as often as required by the Company's interests, and at least quarterly, upon notice from its Chairman or Deputy Chairman.

The Board of Directors may meet in person, by videoconference, by any other means of telecommunication or by written consultation, under the provisions stipulated by the applicable Law and in accordance with the following terms.

2. Meeting in person, by videoconference or by any other means of telecommunication

Unless otherwise agreed in writing by all the members of the Board of Directors, notices are to be made by all written means, including by fax or e-mail, at least three (3) days prior to the date of the meeting, and are to be accompanied by the meeting's agenda and all documents prepared to be submitted to the Board of Directors. Nonetheless, when all the members of the Board of Directors are in presence or represented (including by participating or being represented during telephone or audiovisual conferences) at a meeting, this meeting may occur without prior notice and without the obligation to comply with the three-day (3) notice.

The meeting takes place either at the registered office or in any other location indicated in the notice.

Nonetheless, if the Board of Directors has not met in more than two months, a group of directors may, provided they represent at least one third of the directors in office, request the Chairman to call the Board of Directors on a specific agenda. In all other cases, the agenda is drawn up by the Chairman and must in any event be mentioned in the notice. The Board of Directors may validly transact business only if at least one half of its members are in presence.

Decisions are approved at a majority of the votes of the members in presence or represented, and each member of the Board of Directors is entitled to one vote and may represent only one of his or her peers.

In accordance with the regulations in force, internal regulations for the Board of Directors will be drafted in order to determine the participation and voting in meetings of the Board of Directors convened by videoconference or using any other means of telecommunication.

Subject to the internal regulations of the Board of Directors so providing, the directors who attend meetings of the Board of Directors by videoconference or other means of telecommunication in accordance with the internal regulations, will be considered as present for calculating the quorum and the majority.

In the event of a tie, the Chairman of the meeting has a casting vote, if and only if the Board of Directors is made up of an even number of directors in office and solely at meetings chaired by the Chairman of the Board of Directors.

3. Written consultation

The Board of Directors may also, at the Chairman's discretion, deliberate by written consultation on decisions as provided for by the Law.

In the event of written consultation, the Chairman shall send to each director, alternatively (i) by registered letter with acknowledgement of receipt or (ii) by e-mail with acknowledgement of receipt, the text of the proposed decisions as well as all documents useful for his or her information.

The directors have a five-calendar-days delay (closed at 11:59 p.m., Paris time, on the last day of this delay) from the sending date of the draft decisions to express their vote in writing. The reply shall be sent alternatively (i) by registered letter with acknowledgement of receipt or (ii) by e-mail with acknowledgement of receipt, to the attention of the Chairman, at the registered office of the Company, as the case may be.

The Board of Directors may validly transact business on written consultation only if at least one half of its members have replied within the above-mentioned delay. Decisions are approved at a majority of the votes of the members who replied, and each member of the Board of Directors is entitled to one vote.

In the event of a tie, the Chairman of the meeting has a casting vote, if and only if an even number of directors in office has cast a vote in accordance with the preceding stipulations.

- 4. A register of attendance is kept and signed by the directors attending the meeting of the Board of Directors and which, as the case may be, must mention the names of the directors who attended the meeting by videoconference or using other means of telecommunication of having voted by mail.
- 5. Deliberations of the Board of Directors (including by written consultation) are recorded in minutes established in accordance with the legal provisions in force, and signed by the Chairman of the meeting and by at least one director or, in the event of the Chairman's unavailability, by at least two directors, subject to the terms applicable to decisions taken by written consultation.

Copies or extracts of these minutes are certified by the Chairman of the Board of Directors, the Chief Executive Officer, the Deputy Chief Executive Officers, the director temporarily acting as Chairman, or a representative duly empowered for this purpose."

Any amendment to the by-laws requires an authorization from the Extraordinary Shareholders' Meeting of the Company.

We suggest that you approve this resolution.

3.3.4 Amendment of Article 19 of the by-laws to extend the age limit for the exercise of the duties of Chief Executive Officer (twenty-fifth resolution)

As part of the succession plan reviewed and approved by the Board of Directors, it is suggested that Patrick Berard, Chief Executive Officer, aged 67 years old, be renewed in office until 2023. Consequently, the age limit provided for in the by-laws regarding the exercise of the duties of Chief Executive Officer should be raised from 68 to 70 years of age.

In addition, during this period, Patrick Berard would supervise his possible successor on a transitional basis.

Consequently, the twenty-fifth resolution seeks to amend the age limit provided for in the by-laws regarding the exercise of the duties of Chief Executive Officer. The second paragraph of Article 19 would be amended as follows:

"2. Where the Company's Executive Management is discharged by the Chairman, the provisions of the laws, of the regulations and of the By-Laws in relation to the Chief Executive Officer are applicable to him/her and he/she assumes the title of Chairman and Chief Executive Officer.

Where the Board of Directors chooses to dissociate the Chair of the Board of Directors from the Executive Management of the Company, the Board of Directors appoints the Chief Executive Officer, sets his/her term of office and the scope of his/her powers, in keeping with the provisions of the Law and of the by-Laws. The decisions of the Board of Directors that limit the powers of the Chief Executive Officer are unenforceable against third parties.

For the exercise of his duties, the Chief Executive Officer must be age of less than 70 years old. If he reaches this age limitation during his term of office, such duties shall cease ipso jure and the Board of Directors shall proceed with the nomination of a new Chief Executive Officer. However, his duties as Chief Executive Officer shall continue until the date of the meeting of the Board of Directors that is to appoint his successor. Subject to the age limitation indicated above, the Chief Executive Officer may always be reappointed.

The Chief Executive Officer's functions may be terminated by the Board of Directors at any time.

In the event of temporary unavailability of the Chief Executive Officer, the Board of Directors may delegate the functions of Chief Executive Officer to a director."

The remaining part of the Article is unchanged.

Any amendment to the by-laws requires an authorization from the Extraordinary Shareholders' Meeting of the Company.

We suggest that you approve this resolution.

3.3.5 Amendment of Article 20 of the by-laws to align the directors' compensation provisions with the new legislative and regulatory provisions (twenty-sixth resolution)

The Act n° 2019-486 dated May 22, 2019 amended Article L.225-45 of the French Commercial Code by deleting the term "attendance fees" and replacing it with the term "compensation". Consequently, the twenty-sixth resolution submits to the shareholders' approval the amendment of Article 20 of the Company's by-laws in order to comply with the newly applicable legal and regulatory provisions.

The first paragraph of Article 20 will be amended as follows:

"1. The Ordinary Shareholders' Meeting may remunerate the directors for their activities in a fixed annual amount which are charged to the English version for information purpose only Company's operating costs and which are maintained until otherwise decided by the Shareholders' Meeting. The Board of Directors distributes this remuneration among its members as it deems fit. In companies whose shares are admitted on a regulated market, this distribution shall be determined in accordance with the provisions set out in the Law".

The remaining part of the Article is unchanged.

Any amendment to the by-laws requires an authorization from the Extraordinary Shareholders' Meeting of the Company.

We suggest that you approve this resolution.

3.3.6 Amendment of Article 22 of the by-laws to align the related party agreements provisions with the new legislative and regulatory provisions (twenty-seventh resolution)

The Act n° 2019-486 dated May 22, 2019, supplemented by Order n° 2019-1234 and Decree n° 2019-1235 dated November 27, 2019, amended the provisions applicable to the control and disclosure procedure for related-party agreements as well as agreements relating to ordinary transactions entered into on arms' length terms. Consequently, the twentyseventh resolution submits to the shareholders' approval the deletion of section 2 of Article 22 of the Company's by-laws in order to comply with the newly applicable legal and regulatory provisions.

Article 22 will be amended as follows:

"Article22-AGREEMENTSENTEREDINTOBETWEEN THE COMPANY AND ITS SHAREHOLDERS OR OFFICERS AND DIRECTORS

Any agreement entered into between the Company and its shareholders or any one shareholder, or between the Company and its directors and officers or any director or officer, whether directly or through an intermediary, shall be subject to the applicable procedure defined by Law."

Any amendment to the by-laws requires an authorization from the Extraordinary Shareholders' Meeting of the Company.

We suggest that you approve this resolution.

3.4 Powers for legal formalities (twentyeighth resolution)

The twenty-eighth resolution concerns the powers to be granted in order to carry out formalities subsequent to the Shareholders' Meeting, particularly publication and filing formalities.

We suggest that you approve this resolution.

Signed in Paris On May 5, 2020 The Board of Directors

Schedule 1

Delegations and authorizations

| | CUF | RRENT AUTHORIZ | ATIONS | | AUTHORIZATIONS PROPOSED TO THE SHAREHOLDERS' MEETING OF JUNE 25, 2020 | | |
|---|---|------------------------------|--|---------------|--|--------|----------------|
| TYPE OF DELEGATION | DATE OF THE SHAREHOLDERS' MEETING (NO. OF RESOLUTION) | TERM (DATE OF EXPIRY) | MAXIMUM AUTHORIZED AMOUNT | USE | RESOLUTION NO. | TERM | MAXIMUM AMOUNT |
| AUTHORIZATION | S NOT SUBMIT | TED FOR RE | NEWAL TO THE S | HAREHOLDERS N | 1EETING OF | JUNE 2 | 5, 2020 |
| Share capital incre | ease | | | | | | |
| Issuance with upholding of preferential subscription rights | May 23, 2019 (resolution 15) | 26 months (July 22, 2021) | Equity securities: €720,000,000 (<i>i.e.</i> , 144,000,000 shares) Joint maximum amount of resolutions | N/A | N/A | N/A | N/A |
| | | | number 16 to 20 Debt securities: €1,000,000,000 | | | | |
| | | | Joint maximum amount of resolutions number 16 to 20 | | | | |
| Issuance by way of public offering with cancellation of the preferential subscription right | May 23, 2019 (resolution 16) | 26 months (July 22, 2021) | Equity securities: €140,000,000 (<i>i.e.</i> , 28,000,000 shares) Joint maximum amount of resolutions number 17 and 20 This maximum to be deducted from the maximum provided for by resolution 15 Debt securities: €1,000,000,000 This maximum to be deducted from the maximum provided for by resolution 15 The issue price is set in accordance with the legal provisions applicable on the issue date (to date, the weighted average of the company's share price during the last three trading sessions prior to the opening of the public offering, possibly reduces by a 10% discount) | N/A | N/A | N/A | N/A |

COMBINED SHAREHOLDERS' MEETING OF JUNE 25, 2020

| | CURRENT AUTHORIZATIONS | | | | | | S PROPOSED TO THE ETING OF JUNE 25, 2020 |
|---|---|------------------------------|--|-----|-------------------|------|---|
| TYPE OF DELEGATION | DATE OF THE SHAREHOLDERS' MEETING (NO. OF RESOLUTION) | TERM (DATE OF EXPIRY) | MAXIMUM AUTHORIZED AMOUNT | USE | RESOLUTION NO. | TERM | MAXIMUM AMOUNT |
| Issuance by way of offering referred to in section II of article L.411-2 of the French Monetary and Financial Code, with cancellation of the preferential subscription right | May 23, 2019 (resolution 17) | 26 months (July 22, 2021) | Equity securities: €140,000,000 (<i>i.e.</i> , 28,000,000 shares) This maximum to be deducted from the maximum amounts provided for by resolutions number 15 and 16 Debt securities: €1,000,000,000 This maximum to be deducted from the maximum provided for by resolution 15 The issue price is set in accordance with the legal provisions applicable on the issue date (to date, the weighted average of the company's share price during the last three trading sessions prior to the opening of the public offering, possibly reduces by a 10% discount) | N/A | N/A | N/A | N/A |
| Authorization to increase the amount of the initial issuance, in the event of a share issue for which shareholders' preferential subscription rights are maintained or cancelled | May 23, 2019 (resolution 18) | 26 months (July 22, 2021) | 15% of initial issuance This maximum to be deducted from the maximum applicable to the initial issuance and from the maximum provided for in resolution 15 | N/A | N/A | N/A | N/A |

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| CURRENT AUTHORIZATIONS | | | | | | AUTHORIZATIONS PROPOSED TO THE SHAREHOLDERS' MEETING OF JUNE 25, 2020 | | |
|---|---|------------------------------|---|-----|-------------------|--|----------------|--|
| TYPE OF DELEGATION | DATE OF THE SHAREHOLDERS' MEETING (NO. OF RESOLUTION) | TERM (DATE OF EXPIRY) | MAXIMUM AUTHORIZED AMOUNT | USE | RESOLUTION NO. | TERM | MAXIMUM AMOUNT | |
| Determination of irrice of issuances arried out by way if public offering eferred to in section II of Article L.411-2 of he French Monetary nd Financial Code, with cancellation of the preferential ubscription right, up to a maximum of 10% of the share capital wer year | May 23, 2019 (resolution 19) | 26 months (July 22, 2021) | 10% of share capital at the date of the Board of Directors determining the issue price per year This maximum to be deducted from the maximum that applies to the initial issuance, as well as from the maximum provided for by resolution 15 The issue price will be at least equal to the weighted average price of the Company's shares on the regulated market of Euronext in Paris during the last trading day preceding the issue, less a maximum discount of 5% | N/A | N/A | N/A | N/A | |
| suance of up to 10% f the share capital n consideration for ontributions in kind | May 23, 2019 (resolution 20) | 26 months (July 22, 2021) | 10% of the share capital as at the date of the decision of the Board of Directors This maximum to be deducted from the maximum amounts provided for by resolutions number 15 and 16 | N/A | N/A | N/A | N/A | |
| Capital increase by apitalization of share remiums, reserves, orofits or other rems that may be apitalized | May 23, 2019 (resolution 21) | 26 months (July 22, 2021) | €200,000,000 (<i>i.e.</i> , 40,000,000 shares) This maximum not to be deducted from any maximum | N/A | N/A | N/A | N/A | |

AUTHORIZATIONS SUBMITTED FOR RENEWAL TO THE SHAREHOLDERS MEETING OF JUNE 25, 2020

Employee shareholding, allocation of share subscription or purchase options, free share allocations

| Performance share allotments | May 24, 2018 (resolution 17) | 26 months (July 13, 2020) | 1.4% of the share capital as at the date of the decision of the Board of Directors | Allotment of May 24, 2018: 1,900,032 shares <i>i.e.</i> €9,500,160 Allocation on May 23, 2019 of 2,082,522 shares <i>i.e.</i> €10,412,610 | 18 | 26 months | 1.4% of the share capital as at the date of the decision of the Board of Directors |
|---------------------------------|---------------------------------|------------------------------|---|---|----|-----------|---|
|---------------------------------|---------------------------------|------------------------------|---|---|----|-----------|---|

| CURRENT AUTHORIZATIONS | | | | | | | PROPOSED TO THE TING OF JUNE 25, 2020 |
|--|---|------------------------------|--|-----|-------------------|-----------|---|
| TYPE OF DELEGATION | DATE OF THE SHAREHOLDERS' MEETING (NO. OF RESOLUTION) | TERM (DATE OF EXPIRY) | MAXIMUM AUTHORIZED AMOUNT | USE | RESOLUTION NO. | TERM | MAXIMUM AMOUNT |
| Allotment of free shares to the members of the personnel and to the corporate officers members of a shareholding plan | May 24, 2018 (resolution 18) | 26 months (July 23, 2020) | 0.3% of the share capital as at the date of the decision of the Board of Directors | N/A | 19 | 26 months | 0.3% of the share capital as at the date of the decision of the Board of Directors |
| Issuance with cancellation of preferential subscription rights to the benefit of the members of a share savings plan | May 24, 2018 (resolution 19) | 26 months (July 23, 2020) | 2% of the share capital as at the date of the decision of the Board of Directors This maximum to be deducted from the maximum of €720M provided for by resolution number 22 of the Shareholders' Meeting of May 23, 2017 This maximum to be deducted from the joint maximum amount of 2% for resolutions number 19 and 20 The issue price will be determined in accordance with the conditions set out in Articles L.3332-19 <i>et seq.</i> of the French Labor Code. The maximum discount is set at 20% of the average of the opening prices during the twenty trading days preceding the date of the Board of Directors' decision setting the opening date for subscriptions. | N/A | 20 | 26 months | 2% of the share capital as at the date of the decision of the Board of Directors This maximum to be deducted from the joint maximum amount of 2% for resolutions 19 and 20 of the Shareholders' meeting dated May 24, 2018 This maximum to be deducted from the maximum of €720M provided for by resolution 15 of the Shareholders' meeting dated May 23, 2019 The issue price will be determined in accordance with the conditions set out in Articles L.3332-19 <i>et</i> <i>seq.</i> of the French Labor Code. The maximum discount is set at 20% of the average of the opening prices quoted during the twenty trading days preceding the date of the Board of Directors' decision setting the opening date for subscriptions. |

| | CURRENT AUTHORIZATIONS | | | | | AUTHORIZATIONS PROPOSED TO THE SHAREHOLDERS' MEETING OF JUNE 25, 2020 | | |
|---|---|-------------------------------------|--|-----|-------------------|--|--|--|
| TYPE OF DELEGATION | DATE OF THE SHAREHOLDERS' MEETING (NO. OF RESOLUTION) | TERM (DATE OF EXPIRY) | MAXIMUM AUTHORIZED AMOUNT | USE | RESOLUTION NO. | TERM | MAXIMUM AMOUNT | |
| Issuance with cancellation of the preferential subscription right reserved for certain categories of beneficiaries in order to allow employee shareholding transactions The categories of beneficiaries are (a) employees and corporate officers of non-French companies related to the Company, (b) UCITS or other employee shareholding entities invested in the Company's shares, (c) banking establishments or their subsidiaries that intervene for the purposes of setting up an employee shareholding plan and/or (d) financial establishments mandated within the framework of a "Share Incentive Plan". | May 24, 2018 (resolution 20) | 18 months (November 23, 2019) | 1% of the share capital as at the date of the decision of the Board of Directors This maximum to be deducted from the maximum of €720M provided for by resolution number 22 of the Shareholders' Meeting of May 23, 2017 This maximum to be deducted from the joint maximum amount of 2% provided for by resolutions number 19 and 20 | N/A | 21 | 18 months | 1% of the share capital as at the date of the decision of the Board of Directors This maximum to be deducted from the €720M maximum provided for by resolution 15 of the Shareholders' Meeting of May 23, 2019 This maximum to be deducted from the joint maximum amount of 2% provided for by resolutions number 19 and 20 of the Shareholders' Meeting of May 24, 2018 | |

DECREASE IN THE SHARE CAPITAL BY CANCELLING SHARES

Decrease in the share capital by cancelling shares

| Decrease in the share | May 24, 2018 | 18 months | 10% of the share | N/A | 17 | 18 months | 10% of the share |
|-----------------------|-----------------|---------------|---------------------|-----|----|-----------|---------------------|
| capital by cancelling | (resolution 16) | (November 23, | capital on the date | | | | capital on the date |
| shares | | 2019 | of cancellation by | | | | of cancellation by |
| | | | 24-month period | | | | 24-month period |

Repurchase by Rexel of its own shares

| Share repurchaseMay 23, 2019 (resolution 13)18 months (November 22, 2020)10% of share capital as at the completion dateMaximum total amount: €250,000,000€250,000,000 Maximum repurchase price: €30 | Use in the context of the liquidity agreement entered into with Natixis and Oddo for market-making purposes: • acquisition of 2,344,740 shares at an average price of €10.01; and • sale of 1,928,298 shares at an average price of €10.37 | 16 | 18 months | 10% of share capital as at the completion date Maximum total amount: €250,000,000 Maximum repurchase price: €30 |
|---|--|----|-----------|--|
|---|--|----|-----------|--|

5.2 Text of the draft resolutions

I. Resolutions submitted to the Ordinary Shareholders' Meeting

First resolution

(Approval of the annual financial statements for the financial year ended December 31, 2019)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed the reports of the Board of Directors and of the Statutory Auditors on the annual financial statements for the financial year ended December 31, 2019,

Approved the annual financial statements, *i.e.*, the balance sheet, the income statement and the notes thereto, for the financial year ended December 31, 2019, as presented to it, as well as the transactions reflected in such financial statements and summarized in these reports.

The financial statements show a loss of €14,542,953.82.

In accordance with the provisions of Article 223 quarter of the French General Tax Code, the Shareholders' Meeting approved the global amount of the costs and expenses referred to under Article 39-4 of the French General Tax Code which stood at €9,996 for the closed financial year, corresponding to an assumed corporation tax amounting to €3,441.60.

Second resolution

(Approval of the consolidated financial statements for the financial year ended December 31, 2019)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed the reports of the Board of Directors and of the Statutory Auditors on the consolidated financial statements for the financial year ended December 31, 2019,

Approved the consolidated financial statements, *i.e.*, the balance sheet, the income statement and the notes thereto, for the financial year ended December 31, 2019, as presented to it, as well as the transactions reflected in such financial statements and summarized in these reports.

The financial statements show a profit of €203.8 million.

Third resolution

(Allocation of results for the financial year ended December 31, 2019)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors,

Decided to allocate the losses for the year ended December 31, 2019, which amounted to €14,542,953.82 as follows:

Origin of the amounts to be allocated:

| Total | €(14,542,953.82) |
|---|------------------|
| Previous carry forward at December 31, 2019 | €O |
| year | €(14,542,953.82) |
| • Results from the 2019 financial | |

Allocation of results:

| to the carry forward account | €(14,542,953.82) |
|--|------------------|
| Balance | €(14,542,953.82) |

The Shareholders' Meeting acknowledged that during the last three financial years, the Company has distributed the following amounts to the shareholders:

| | 2018 | 2017 | 2016 |
|---------------------------|--------------------|-------------------|-----------------|
| Distribution per share | €0.44(1) | €0.42(1) | 0.40(1) |
| Number of shares eligible | 302,193,786 | 302,027,053 | 302,056,728 |
| Total distribution | €132,965,265.84(1) | 126,851,362.26(1) | €120,822,691(1) |

(1) Amount(s) eligible for the 40% tax rebate that individuals residing in France for tax purposes benefit from, in accordance with Article 158-3-2° of the French General Tax Code.

Fourth resolution

(Authorization of agreements referred to in Articles L.225-38 et seq. of the French Commercial Code)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and the Statutory Auditors' special report on related party transactions governed by Articles L.225-38 *et seq.* of the French Commercial Code,

Acknowledged the information relating to the agreements entered into and the undertakings made during previous financial years the performance of which continued during the last financial year and that are mentioned in the special report of the Statutory Auditors; and

Acknowledged the new agreement that has been entered into during the financial year ended December 31, 2019 which is submitted to the approval of the shareholders in the fifth resolution.

Fifth resolution

(Approval of the amendment of the pension liabilities granted to the benefit of Patrick Berard in his capacity as Chief Executive Officer in accordance with the provisions of article L.225-42-1 of the French Commercial Code)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and the Statutory Auditors' special report on related party transactions governed by Articles L.225-38 *et seq.* of the French Commercial Code,

Approved the freeze of the pension liabilities granted to the benefit of Patrick Berard in his capacity as Chief Executive Officer decided by the Board of Directors on December 17, 2019 with effect as of December 31, 2019, in accordance with the provisions of Article L.225-42-1 of the French Commercial Code, as described in the said special report in accordance with Order n° 2019-697 of July 3, 2019 relating to supplementary occupational pension schemes, as described in the special report of the Statutory Auditors, in accordance with Article L.225-42-1 of the French Commercial Code.

Sixth resolution

(Approval of the compensation policy applying to the Chairman of the Board of Directors for the 2020 financial year, pursuant to Article L.225-37-2 of the French Commercial Code)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed chapter 3 of the universal registration document of the Company for the financial year ended December 31, 2019, as amended, which constitutes the report on corporate governance, in accordance with articles L.225-37 of the French Commercial Code and in particular paragraph 3.2.1.3 "Compensation policy applicable to the Chairman of the Board of Directors for the financial year 2020",

Approved the compensation policy applying to the Chairman of the Board of Directors by virtue of its mandate for the financial year 2020 as presented in such document.

Seventh resolution

(Approval of the compensation policy applying to the Directors for the financial year 2020, pursuant to Article L.225-37-2 of the French Commercial Code)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed chapter 3 of the universal registration document of the Company for the financial year ended December 31, 2019, as amended, which constitutes the report on corporate governance, in accordance with Article L.225-37 of the French Commercial Code and in particular paragraph 3.2.1.2 "Compensation policy applicable to Directors for the financial year 2020",

Approved the compensation policy applying to Directors by virtue of their mandate for the 2020 financial year as presented in such document.

Eighth resolution

(Approval of the compensation policy applying to the Chief Executive Officer for the financial year 2020, pursuant to Article L.225-37-2 of the French Commercial Code)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed chapter 3 of the universal registration document of the Company for the financial year ended December 31, 2019, as amended, which constitutes the report on corporate governance, in accordance with Article L.225-37 of the French Commercial Code and in particular paragraph 3.2.1.4"Compensation policy applicable to the Chief Executive Officer for the financial year 2020",

Approved the compensation policy applying to the Chief Executive Officer by virtue of their mandate for the financial year 2020 as presented in such document.

Ninth resolution

(Approval of the information referred to in Article L.225-37-3, I of the French Commercial Code for the financial year ended December 31, 2019)

The Shareholders' Meeting deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed chapter 3 of the universal registration document of the Company for the financial year ended December 31, 2019, as amended, which constitutes the report on corporate governance, in accordance with Article L.225-37 of the French Commercial Code and in particular paragraph 3.2.2 "Compensation of corporate officers for the 2019 financial year (Articles L.225-37-3, I and L.225-100 of the French Commercial Code)",

Approved, pursuant to Article L.225-100, II of the French Commercial Code the information referred to in Article L.225-37-3, I of the French Commercial Code in respect of the financial year ended December 31, 2019.

Tenth resolution

(Approval of the fixed, variable and exceptional components making up the total compensation and the benefits of any kind paid or allocated in respect of the 2019 financial year to Ian Meakins, Chairman of the Board of Directors)

The Shareholders' Meeting deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed chapter 3 of the universal registration document of the Company for the financial year ended December 31, 2019, as amended, which constitutes the report on corporate governance, in accordance with Article L.225-37 of the French Commercial Code and in particular paragraph 3.2.2 "Compensation of corporate officers for the 2019 financial year (Articles L.225-37-3, I and L.225-100 of the French Commercial Code)", Approved, pursuant to Article L.225-100, III of the French Commercial Code, the fixed, variable and exceptional components making up the total compensation and the benefits of any kind paid or allocated in respect of the financial year ended December 31, 2019 to Ian Meakins, Chairman of the Board of Directors, as described in the universal registration document of the Company for the financial year ended December 31, 2019, as amended, paragraph 3.2.2.2 "Compensation and other benefits of any kind paid or allocated to Ian Meakins, Chairman of the Board of Directors".

Eleventh resolution

(Approval of the fixed, variable and exceptional components making up the total compensation and the benefits of any kind paid or allocated in respect of the 2019 financial year to Patrick Berard, Chief Executive Officer)

The Shareholders' Meeting deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed chapter 3 of the universal registration document of the Company for the financial year ended December 31, 2019, as amended, which constitutes the report on corporate governance, in accordance with Article L.225-37 of the French Commercial Code and in particular paragraph 3.2.2 "Compensation of corporate officers for the 2019 financial year (Articles L.225-37-3, I and L.225-100 of the French Commercial Code)",

Approved, pursuant to Article L.225-100, III of the French Commercial Code, the fixed, variable and exceptional components making up the total compensation and the benefits of any kind paid or allocated in respect of the financial year ended December 31, 2019 to Patrick Berard, Chief Executive Officer, as described in the universal registration document of the Company for the financial year ended December 31, 2019, as amended, paragraph 3.2.2.3 "Compensation and other benefits of any kind paid or allocated to Patrick Berard, Chief Executive Officer".

Twelfth resolution

Rexel 2019 - Amendment to the 2019 universal registration document

(Approval of the co-option of Brigitte Cantaloube as director)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors,

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Resolved, in accordance with Article L.225-24 of the French Commercial Code, to ratify the co-option of Brigitte Cantaloube to the position of director, replacing Thomas Farrell, who resigned, for the remainder of the term of office of his predecessor, *i.e.*, until the Shareholders' Meeting called to approve the financial statements for the financial year ending December 31, 2019, to be held in 2020. This cooption was decided by the Board of Directors on February 12, 2020.

Thirteenth resolution

(Renewal of the term of office of Brigitte Cantaloube as director)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors,

In accordance with Article L.225-18 of the French Commercial Code:

- 1. Acknowledged the expiry of the term of office of Brigitte Cantaloube as Director, effective as of the end of this Shareholders' Meeting convened to resolve on the financial statements for the financial year ending December 31, 2019; and
- 2. Decided to renew the term of office as Director of Brigitte Cantaloube for a term of four years which is to expire upon the end of the Shareholders' Meeting which will be convened to resolve on the financial statements for the financial year ending December 31, 2023, to be held in 2024.

Brigitte Cantaloube has indicated that she was prepared to serve for another term of office and that she was not legally prohibited from doing so in any manner whatsoever.

Fourteenth resolution

(Renewal of the term of office of Ian Meakins as director)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors,

In accordance with Article L.225-18 of the French Commercial Code:

 Acknowledged the expiry of the term of office of lan Meakins as Director, effective as of the end of this Shareholders' Meeting convened to resolve on the financial statements for the financial year ending December 31, 2019 in accordance with the provisions of Article 14.2 of the by-laws of the Company, that provides for the Board of Directors to be renewed on a quarterly basis adjusted to the next higher unit each year so that it is fully renewed every four years; and

2. Decided to renew the term of office as Director of Ian Meakins for a term of four years which is to expire upon the end of the Shareholders' Meeting which will be convened to resolve on the financial statements for the financial year ending December 31, 2023, to be held in 2024.

Ian Meakins has indicated that he was prepared to serve for another term of office and that he was not legally prohibited from doing so in any manner whatsoever.

Fifteenth resolution

(Renewal of the term of office of Patrick Berard as director)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors,

In accordance with Article L.225-18 of the French Commercial Code:

- Acknowledged the expiry of the term of office of Patrick Berard as Director, effective as of this end of the Shareholders' Meeting convened to resolve on the financial statements for the financial year ending December 31, 2019 in accordance with the provisions of Article 14.2 of the by-laws of the Company, that provides for the Board of Directors to be renewed on a quarterly basis adjusted to the next higher unit each year so that it is fully renewed every four years; and
- 2. Decided to renew the term of office as Director of Patrick Berard for a term of four years which is to expire upon the end of the Shareholders' Meeting which will be convened to resolve on the financial statements for the financial year ending December 31, 2023, to be held in 2024.

Patrick Berard has indicated that he was prepared to serve for another term of office and that he was not legally prohibited from doing so in any manner whatsoever.

Sixteenth résolution

(Authorization to be granted to the Board of Directors to carry out transactions on the Company's shares)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Ordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors,

Decided to authorize the Board of Directors, with the option to delegate such authorization, in accordance with the provisions of Article L.225-209 *et seq.* of the French Commercial Code, of Articles 241-1 to 241-7 of the General Regulations of the French financial markets authority (the **"AMF"**) and of the European regulation relating to market abuse, to purchase or cause to be purchased shares of the Company, in order of highest to lowest priority, with a view to:

- Ensuring liquidity and activity in the market for the shares of the Company through an investment services provider, acting independently under a liquidity agreement in accordance with a market ethics charter acknowledged by the AMF;
- Satisfying the obligations arising out of allocations of stock options, allotments of free shares or any other granting, allotment or sale of shares to the employees or the corporate officers of the Company or of an associated enterprise and carrying out any hedging operation relating to such transactions, in accordance with the conditions set forth by the market authorities and at such times that the Board of Directors or any person acting upon the authority of the Board of Directors implements such actions;
- Ensuring the coverage of the undertakings of the Company under rights with a settlement in cash and relating to the positive evolution of the trading price of the share of the Company granted to the employees or the corporate officers of the Company or of an associated enterprise;
- Retaining shares and delivering shares further to an exchange or as a consideration in the context of external growth transactions, in accordance with applicable regulations;
- Granting shares in connection with the exercise of rights attached to securities conferring access by any means, immediately or in the future, to shares of the Company;
- Cancelling all or part of the shares so repurchased, in accordance with applicable laws and subject to an authorization being granted by the Extraordinary Shareholders' Meeting; and
- Implementing any other action that is or will become permitted by French law or the AMF or any purpose that may comply with the regulations in force.

The acquisition, sale or transfer of the shares may be carried out by any means, on the market or over the counter, including through transactions involving blocks of securities or takeover bids, option mechanisms, derivatives, purchase of options or of securities in conformity with the applicable regulatory conditions. The portion of the plan carried out through transactions involving blocks of shares may reach the total amount of the share repurchase plan.

This authorization shall be implemented pursuant to the following conditions:

- The maximum number of shares that the Company may purchase under this resolution shall not exceed 10% of the shares making up the share capital as at the date of completion of the repurchase of the shares of the Company;
- The number of shares acquired by the Company in view of holding them for subsequent payment or exchange in a merger, spin-off or contribution may not exceed 5% of the Company's share capital;
- The total maximum amount allocated to the repurchase of the shares of the Company may not exceed €250 million;
- The maximum purchase price per share of the Company has been set at €30, it being specified that in the event of transactions on the share capital, in particular by way of incorporation of reserves and allocation of free shares, division or grouping of shares, this maximum purchase price shall be adjusted accordingly by using a multiplying factor equal to the ratio between the number of shares making up the share capital prior to the relevant transaction, and the number of shares further to such transaction; and
- The shares held by the Company may not represent, at any time, more than 10% of its share capital.

The shares repurchased and retained by the Company will be deprived of voting rights and will not give right to the payment of dividends.

The Board of Directors will not be able, except with the prior approval of the Shareholders' Meeting, to pursue the implementation of its share repurchase program as from the filing by a third party of a public offer on the Company's securities and until the end of the offer period.

Full powers were granted to the Board of Directors, with the option to delegate such powers to any person in accordance with the legislative and regulatory provisions, to achieve this share repurchase program of the Company's shares, and in particular to give any stock exchange orders, enter into any agreement for the keeping of the purchase and sale registers, make any disclosures to the AMF and any other authorities, 5

prepare any documents, in particular information documentation, allocate and, as the case may be, reallocate, subject to the conditions provided by the law, the shares acquired for the various purposes envisaged, carry out any formalities and, more generally, do as necessary.

This authorization is granted for a term of 18 months as from the date of this Shareholders' Meeting. This authorization shall cancel, to the extent of the unused portion, any prior authorization with the same purpose, and supersede the authorization granted by the thirteenth resolution of the Ordinary Shareholders' Meeting of the Company of May 23, 2019.

The Board of Directors will, every year, inform the Shareholders' Meeting of the operations carried out pursuant to this resolution, in compliance with Article L.225-211 of the French Commercial Code.

II. Resolutions to be submitted to the Extraordinary Shareholders' Meeting

Seventeenth resolution

(Authorization to be granted to the Board of Directors to carry out a share capital decrease by cancellation of shares)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and the Statutory Auditors' special report,

Authorized the Board of Directors to reduce the share capital, in one or several occurrences, in the proportions and at the times that it shall deem appropriate, by cancellation of all or part of the Company's shares acquired pursuant to any share repurchase programs authorized by the Shareholders' Meeting, within the limit of 10% of the share capital of the Company as at the date of the cancellation per period of 24 months, in accordance with the provisions of Articles L.225-209 *et seq.* of the French Commercial Code.

This authorization is granted for a term of 18 months as from the date of this Shareholders' Meeting.

Full powers were granted to the Board of Directors, with the power to delegate such powers, in order to:

- Reduce the share capital by cancellation of the shares;
- Determine the final amount of the share capital decrease;
- Determine the terms and conditions thereof and acknowledge its completion;
- Deduct the difference between the book value of the cancelled shares and their nominal amount from any available reserve and premium accounts; and
- in general, do as necessary for the proper performance of this authorization, amend the by-laws accordingly and carry out any required formalities.

This authorization shall cancel, in respect of the unused amount, any prior authorization with the same purpose, and supersede the authorization granted by the fourteenth resolution of the Extraordinary Shareholders' Meeting of the Company of May 23, 2019.

Eighteenth resolution

(Authorization to be granted to the Board of Directors to grant free shares to the employees and to the corporate officers of the Company and its subsidiaries)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and of the Statutory Auditors' special report, in accordance with the provisions of Articles L.225-129 *et seq.* and L.225-197-1 *et seq.* of the French Commercial Code:

- Authorized the Board of Directors to carry out, with the option to subdelegate to any duly empowered person in accordance with legislative and regulatory provisions, in one or several occurrences, the allotment of existing and/or newly-issued shares of the Company to the employees and/or the corporate officers of the Company and/or the companies or groups that are, directly or indirectly, linked to it under the conditions set forth in Article L.225-197-2 of the French Commercial Code, or to certain categories of them;
- 2. Decided that the Board of Directors shall determine the beneficiaries of the allotments and the number of shares granted to each of them, the terms of the allotment and the eligibility criteria for the allotment of the shares.

The Board of Directors shall subordinate to presence and performance conditions the

entirety of the allotment of shares to corporate officers, Executive Committee members, region, cluster and country managers. For other beneficiaries, a portion of the shares granted may be subject to a presence condition only, it being specified that the total number of shares granted which are only subject to a presence condition may not exceed 20% of the maximum amount of share capital that may be granted pursuant to this resolution.

Performance conditions shall be considered over a minimum period of three years and shall include the average EBITA growth, the average organic sales growth, the average free cash flow before interest and taxes / EBITDA ratio and the performance of Rexel shares compared to the SBF 120 GR index;

- 3. Decided that the number of free shares that may be granted pursuant to this resolution may not exceed 1.4% of the share capital of the Company on a 26-month period considered as at the date of the allotment decision by the Board of Directors, being specified that:
 - This limit does not take into account the legislative, regulatory and, as the case may be, contractual adjustments necessary to maintain the beneficiaries' rights; and
 - ii. The total number of free shares granted cannot exceed 10% of the share capital as at the date of the decision regarding their granting by the Board of Directors, it being specified that, in accordance with Article L.225-197-1 of the French Commercial Code, this percentage does not take into account shares that have not been definitively granted at the end of the vesting period provided for in paragraph 4 below as well as shares that are no longer subject to the holding obligation set by the Board of Directors, as the case may be.

This maximum amount of 1.4% of the share capital of the Company shall include, as the case may be, the shares that will be granted to the corporate officers of the Company, being specified that these allotments cannot exceed 10% of the allotments carried out in accordance with this authorization;

- Decided that the shares allocated to their beneficiaries will become vested after a minimum vesting period of three years;
- 5. Decided that the shares may become vested before the term of the period of vesting in the

event that the beneficiaries become disabled and that such disability corresponds to the second or third category set forth under Article L.341-4 of the Social Security Code (or equivalent provisions outside of France) and that the shares would immediately become freely transferable;

- Authorized the Board of Directors to carry out, as the case may be, during the period of vesting, the adjustments relating to the numbers of free shares granted on the basis of the potential transactions affecting the share capital of the Company in order to maintain the rights of the beneficiaries;
- 7. In the event of free shares to be issued, authorized the Board of Directors to carry out one or several increase(s) in the share capital by capitalization of reserves, profits or issuance premiums reserved for the beneficiaries of such free shares and acknowledged that this authorization includes the related waiver of the shareholders' preferential subscription rights with respect to such shares and to the portion of the reserves, profits and issuance premiums thus capitalized, to the benefit of the beneficiaries; the Board of Directors is granted a delegation of authority in respect of this transaction in accordance with Article L.225-129-2 of the French Commercial Code;
- 8. Decided that the Board of Directors will have full powers, with the option to subdelegate such powers to any duly empowered person in accordance with legislative and regulatory provisions, to implement this delegation of authority, *inter alia* for the purposes of:
 - Determining whether the free shares shall be newly-issued shares or existing shares;
 - Determining the beneficiaries and the number of free shares granted to each of them;
 - Setting the dates on which free shares shall be allocated, in the conditions and limits of applicable law;
 - Deciding upon the other terms and conditions of the allotment of shares, particularly the period of vesting and the period of holding of the shares thus allocated, in the rules for the allotment of free shares;
 - Deciding upon the conditions under which the number of free shares to be allocated shall be adjusted, in accordance with applicable legal and regulatory provisions and, as the case may be, contractual provisions;

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- More generally, entering into any agreements, executing any documents, acknowledging the share capital increases resulting from vesting, changing the by-laws accordingly, and carrying out any formality or declaration with any organization;
- Decided that this authorization is granted for a term of 26 months as from the date of this Shareholders' Meeting;
- 10. Decided that this authorization shall cancel any previous authorization having the same purpose, as regards the unused portion of this authorization, and supersede the authorization granted by the seventeenth resolution of the Extraordinary Shareholders' Meeting of the Company of May 24, 2018.

Nineteenth resolution

(Authorization to be granted to the Board of Directors to grant free shares to the employees and to the corporate officers of the Company and its subsidiaries subscribing to a Group shareholding plan)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and of the Statutory Auditors' special report, in accordance with the provisions of Articles L.225-129 *et seq.* and L.225-197-1 *et seq.* of the French Commercial Code:

1. Authorized the Board of Directors to carry out, with the option to subdelegate to any duly empowered person in accordance with legal and regulatory provisions, in one or several occurrences, the allocation of free existing and/ or newly-issued shares of the Company to the employees and/or the corporate officers of the Company and/or the companies or groups that are, directly or indirectly, linked to it under the conditions set forth in Article L.225-197-2 of the French Commercial Code and that subscribe to a Group employee shareholding plan established as part of a capital increase reserved for them, carried out under the nineteenth resolution of the Extraordinary Shareholders' Meeting of May 24, 2018, or any other substitute resolution (in particular, the twentieth resolution of this Shareholders' Meeting if adopted), or as part of a sale of existing shares reserved for members of a group savings plan;

- 2. Decided that the Board of Directors shall determine the identity of the beneficiaries of the allotments and the number of shares granted to each of them, the terms of the allocation and, as the case may be, the eligibility criteria for the allocation of the shares. The Board of Directors shall subordinate to a continued employment condition the allocation of shares;
- 3. Decided that the number of shares that may be freely granted pursuant to this resolution may not exceed 0.3% of the share capital of the Company considered as at the date of the allotment decision by the Board of Directors, it being specified that:
 - i. This limit does not take into account the legal, regulatory and in some cases contractual adjustments necessary to maintain the beneficiaries' rights; and
 - ii. The total number of free shares granted may not exceed 10% of the share capital as at the date of the decision regarding their granting by the Board of Directors, it being specified that, in accordance with Article L.225-197-1 of the French Commercial Code, this percentage does not take into account shares that have not been definitively granted at the end of the vesting period provided for in paragraph 4 below as well as shares that are no longer subject to the holding obligation set by the Board of Directors, as the case may be;
- 4. Decided that the shares allocated to their beneficiaries will become vested after a minimum period of acquisition of 4 years, without retention period;
- 5. Decided that the shares may become vested before the term of the period of vesting in the event that the beneficiaries become disabled and that such disability correspond to the second or third category set forth under Article L.341-4 of the Social Security Code (or equivalent provisions outside of France) and that the shares will immediately become freely transferable;
- Authorized the Board of Directors to carry out, as the case may be, during the period of vesting, adjustments relating to the numbers of free shares granted on the basis of the potential transactions affecting the share capital of the Company in order to maintain the rights of the beneficiaries;
- 7. In the event of free shares to be issued, authorized the Board of Directors to carry out one or several

increase(s) in the share capital by capitalization of reserves, profits or issuance premiums reserved for the beneficiaries of such free shares and acknowledged that this authorization includes the related waiver of the shareholders' preferential subscription rights with respect to such shares and to the portion of the reserves, profits and issuance premiums thus capitalized, to the benefit of the beneficiaries; the Board of Directors is granted a delegation of authority in respect of this transaction in accordance with Article L.225-129-2 of the French Commercial Code;

- Decided that the Board of Directors will have full powers, with the option to delegate such powers to any duly empowered person in accordance with legislative and regulatory provisions, to implement this delegation of authority, *inter alia* for the purposes of:
 - Determining whether the free shares shall be newly issued shares or existing shares;
 - Determining the identity of the beneficiaries and the number of free shares granted to each of the beneficiaries;
 - Setting the dates on which free shares shall be allocated, in the conditions and limits of applicable law;
 - Deciding upon the presence condition and the other terms of the allocation of shares, particularly the period of acquisition thus allocated, in the rules for the allocation of free shares;
 - Deciding upon the conditions under which the number of free shares to be allocated shall be adjusted, in accordance with applicable provisions of the law and the by-laws; and
 - More generally, entering into any agreements, executing any documents, acknowledging the share capital increases resulting from definitive allocations, changing the by-laws accordingly, and carrying out any formality or declaration with any organization;
- Decided that this authorization is granted for a term of 26 months as of the date of this Shareholders' Meeting;
- 10. Decided that this authorization shall cancel any previous authorization having the same purpose as regards the unused portion of this authorization, and supersede the authorization granted by the eighteenth resolution of the Extraordinary Shareholders' Meeting of the Company of May 24, 2018.

Twentieth resolution

(Authorization to be granted to the Board of Directors to increase the share capital by issuance of ordinary shares and/or securities that are equity securities giving access to other equity securities of the Company or giving right to the allocation of debt securities, and/or of securities giving access to equity securities to be issued, with cancellation of the shareholders' preferential subscription right, to the benefit of members of a savings plan)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and the Statutory Auditors' special report and deciding in accordance with, on the one hand, the provisions of Articles L.225-129-2, L.225-129-6 and L.225-138-1 of the French Commercial Code and, on the other hand, the provisions of Articles L.3332-1 *et seq.* of the French Labor Code:

- Authorized the Board of Directors, with the 1. option to subdelegate such authorization to any duly authorized person in accordance with legal and regulatory provisions, to decide to increase the share capital, in one or several occurrences, upon its sole decisions, at the time and in accordance with the terms that it shall determine by the issuance (i) of ordinary shares and/or (ii) of securities that are equity securities giving access, immediately or in the future, to other equity securities or giving right, immediately or in the future, to the allocation of debt securities and/or (iii) of securities conferring access to equity securities to be issued by the Company, reserved for members of one or several company savings plan(s) (plan d'épargne d'entreprise) or group savings plan(s) (plan d'épargne de groupe) established jointly by the Company and the French or foreign companies that are linked to the Company within the meaning of Article L.225-180 of the French Commercial Code and of Article L.3344-1 of the French Labor Code;
- 2. Decided to cancel the shareholders' preferential subscription rights in respect of new shares to be issued pursuant to this authorization for the benefit of the beneficiaries referred to in the first paragraph above;
- Acknowledged that this delegation of powers implies a waiver by the shareholders of their preferential right to subscribe for the equity securities of the Company to which the securities

that may be issued pursuant to this delegation give right;

- 4. Decided that the issue price(s) of the new shares or of the securities conferring access to the share capital shall be determined in accordance with the provisions of Articles L.3332-19 et seq. of the French Labor Code and that the maximum discount shall amount to 20% of the average of the first trading prices during the 20 trading days preceding the date of the Board of Directors' decision determining the opening date of the subscription period. Nevertheless, the Shareholders' Meeting expressly authorized the Board of Directors to reduce or eliminate the discount, in order to take into account, in particular, the regulations applicable in the countries where the offer will be implemented;
- 5. Decided that the maximum nominal amount of the share capital increase(s) which may be carried out pursuant to this authorization may not exceed 2% of the share capital of the Company appraised as at the date of the decision of use of this authorization by the Board of Directors, it being specified that:
 - The nominal maximum amount of the share capital increase(s) that may be carried out pursuant to this resolution, as well as to the twentieth resolution of the Extraordinary Shareholders' Meeting of May 24, 2018 or any other substitute resolution (in particular, the twentieth resolution of this Shareholders' Meeting if adopted), may not exceed a limit of 2% of the share capital of the Company;
 - The maximum nominal amount of any share capital increase(s) that may be carried out pursuant to this authorization shall be deducted from the overall limit set by the fifteenth resolution of the Extraordinary Shareholders' Meeting of May 23, 2019 or by any resolution of the same nature that may substitute for it; and
 - These amounts do not include the nominal amount of the additional ordinary shares to be issued in order to maintain the rights of the holders of securities or other rights giving access to the share capital of the Company, in accordance with applicable legal and regulatory provisions and with any applicable contractual provisions providing for other cases of adjustment;
- 6. Decided, pursuant to the provisions of Article L.3332-21 of the French Labor Code, that the Board of Directors may decide on the allocation to the beneficiaries referred to in the first paragraph

above, free of charge, of shares to be issued or existing, or of other securities conferring access to the share capital of the Company, issued or to be issued, in respect of (i) the contribution (abondement) that may be paid pursuant to the regulations of the employee savings plan of the Company or of the Group and/or (ii) if applicable, the discount;

- 7. Decided that, should the beneficiaries referred to in the first paragraph above not subscribe the share capital increase in full within the allocated time period, such share capital increase would only be completed for the amount of subscribed shares; unsubscribed shares may be offered again to such beneficiaries in the context of a subsequent share capital increase;
- 8. Granted full powers to the Board of Directors, with the option to delegate or subdelegate such powers, in accordance with legal and regulatory provisions, to implement this authorization, and in particular, for the purposes of:
 - Determining the eligibility criteria for companies whose employees may benefit from the issuances carried out pursuant to this authorization, establishing the list of such companies;
 - Determining the terms and conditions of the transactions, the characteristics of the shares, and if applicable, of the other securities, determine the subscription price calculated in accordance with the method defined in this resolution, determine the dates of opening and of closing of the subscription and the dividend entitlement dates and determine the dates and terms and conditions of payment of the subscribed shares;
 - Taking any necessary action for the admission to trading of the issued shares in any place where it shall deem appropriate; and
 - Deducting from the "issuance premiums" account the amount of the expenses relating to these share capital increases and charging, if it deems fit, on this account the necessary amounts to increase the legal reserve to one tenth of the new share capital after each issuance, amending the by-laws accordingly and, in general, carrying out directly or indirectly, any transactions and formalities related to the share capital increases carried out pursuant to this authorization;
- 9. Decided that the authorization granted to the Board of Directors pursuant to this resolution

shall be effective for a term of 26 months as from the date of this Shareholders' Meeting;

10. Decided that this authorization shall make void any prior authorization with the same purpose, up to the unused portion of this authorization.

Twenty-first resolution

(Delegation of authority to the Board of Directors to decide upon the issuance of ordinary shares and/or securities that are equity securities giving access to other equity securities or giving right to the allocation of debt securities, and/or of securities giving access to equity securities to be issued, with cancellation of the shareholders' preferential subscription right for the benefit of certain categories of beneficiaries in order to allow the implementation of employee shareholding transactions)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and the special report of the Statutory Auditors, deciding in accordance with the provisions of Articles L.225-129-2 *et seq.* and L.225-138 of the French Commercial Code:

- 1. Delegated to the Board of Directors, with the option to subdelegate such powers to any duly empowered person in accordance with legislative and regulatory provisions, the authority necessary to increase, on one or more occasions, at such time or times and in the amounts that it shall decide, the share capital through the issue of (i) ordinary shares and/or (ii) securities that are equity securities giving access, immediately or in the future, to other equity securities of the Company or giving right, immediately or in the future, to the allocation of debt securities, and/ or (iii) securities giving access, immediately or in the future, to equity securities to be issued of the Company, such an issue being reserved for persons meeting the criteria in the categories defined in paragraph 3. below;
- Decided that the maximum nominal amount of the share capital increase(s) that may be carried out pursuant to this delegation shall not exceed 1% of the share capital of the Company, considered as at the date of the decision of use of this authorization by the Board of Directors, it being specified that:
 - The maximum nominal amount of the issuance(s) carried out pursuant to this

delegation, as well as to the nineteenth resolution of the Extraordinary Shareholders' Meeting of May 24, 2018 or any other substitute resolution (in particular, the twentieth resolution of this Shareholders' Meeting if adopted), may not exceed a limit of 2% of the share capital of the Company;

- The maximum nominal amount of any share capital increase(s) that may be carried out pursuant to this authorization shall be deducted from the overall limit set by the fifteenth resolution of the Extraordinary Shareholders' Meeting of May 23, 2019 or any other substitute resolution; and
- These amounts do not include the nominal amount of the additional ordinary shares to be issued in order to maintain the rights of the holders of securities or other rights giving access to the share capital of the Company, in accordance with applicable legal and regulatory provisions and with any applicable contractual provisions providing for other cases of adjustment.
- 3. Decided to eliminate shareholders' preferential subscription rights to securities which may be issued pursuant to this delegation, and to reserve the right to subscribe to beneficiaries satisfying the following criteria:
 - a) Employees and corporate officers of foreign companies which are related to the Company within the meaning of Article L.225- 180 of the French Commercial Code and Article L.3344-1 of the French Labor Code; and/or
 - b) Employee shareholding UCITS or other entities, with or without an independent legal existence, which are invested in securities of the Company, and whose unitholders or shareholders are comprised of the individuals described in (a) above; and/or
 - c) Any banking institution or subsidiary of such an institution involved upon the Company's request for the purposes of implementing a shareholding or savings plan for the benefit of the persons mentioned in (a) of this paragraph, insofar as recourse to the subscription of the person authorized in accordance with this resolution would allow the employees or corporate officers mentioned above to benefit from employee shareholding or savings formulae equivalent in terms of economic advantage to those from which the other Rexel Group employees

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would benefit in comparable situations; and/ or

- d) One or several financial institutions mandated in connection with the Share Incentive Plan (SIP) established for the benefit of employee and corporate officers of companies of the Rexel Group which are related to the Company within the meaning of Article L.225-180 of the French Commercial Code and Article L.3344-1 of the French Labor Code whose registered offices are located in the United Kingdom.
- Acknowledged that this delegation of powers implies a waiver by the shareholders of their preferential right to subscribe for the equity securities of the Company to which the securities that may be issued pursuant to this delegation give right.
- 5. Decided that the issue price of the new shares shall be determined in the following manner, depending on the case:
 - a) In case of issuance referred to in paragraphs 3 (a) to (c) above, the subscription price(s) of the new shares shall be determined pursuant to the same conditions as set forth in Article L.3332-19 of the French Labor Code. The discount shall be set at a maximum of 20% of the average of Company's first share prices during the twenty trading days preceding the date of the decision setting the opening date of the subscription period. The Shareholders' Meeting expressly authorized the Board of Directors to reduce or eliminate the discount, in order to take into account, in particular, the regulation applicable in the countries where the offer will be implemented;
 - b) In case of issuance referred in paragraph 3(d) above, in accordance with the local regulations applicable to the SIP, the subscription price may be equal to the lower share price between (i) the share price on the regulated market of Euronext in Paris at the opening of the reference period of this plan, such period shall not exceed 12 months, and (ii) the share price recorded following the close of such period within a given timeframe determined in accordance with said regulations. This price shall be set without a discount in relation to the retained share price;
- 6. Decided that the Board of Directors shall have full powers, with the option to delegate or subdelegate such powers, in accordance with the

legislative and regulatory provisions, under the limits and conditions set forth above, particularly in order to:

- Determine the list of beneficiary(ies), from among the categories above, in favor of whom the preferential subscription rights have been eliminated as well as the number of shares to be subscribed by each of them;
- Set the amounts of the issuances that will be carried out pursuant to this delegation of authority and to fix the issue price, the dates, the time limits, methods and terms and conditions of subscription, payment, delivery, entitlement to dividends, the rules in reducing the subscriptions in the event of an oversubscription as well as any other terms and conditions of the issuances, within the legislative and regulatory limits in force;
- To acknowledge the share capital increase up to the amount of the shares subscribed (after any potential reduction in the event of an oversubscription); and
- As applicable, charge the expenses related to the share capital increase to the premiums from this increase, and deduct from that amount the amounts necessary to bring the legal reserve to one-tenth of the new share capital after the share capital increase;
- 7. Decided that the authorization granted to the Board of Directors pursuant to this resolution shall be valid for a period of 18 months as from the date of this Shareholders' Meeting;
- 8. Decided that this authorization shall cancel any previous authorization having the same purpose, as regards the unused portion of this authorization and supersede the authorization granted by the twentieth resolution of the Extraordinary Shareholders' Meeting of the Company of May 24, 2018.

Twenty-second resolution

(Amendment of Article 10 of the by-laws to align shareholders' identification provisions with the new legislative and regulatory provisions)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and in light of the amendment of Article L.228-1 *et seq.* of the French Commercial Code by Act n° 2019486 dated May 22, 2019, decide to amend Article 10 of the Company's by-laws as follows:

"Article 10 - IDENTIFICATION OF THE SHAREHOLDERS

The Company keeps abreast of the composition of its shareholding within the conditions stipulated by law.

In this capacity, the Company may make use of all the provisions of law for identifying the owners of shares conferring immediately or in the future the right to vote in its shareholders meetings."

Twenty-third resolution

(Amendment of Article 14 of the by-laws to align the composition of the Board of Directors with the new legislative and regulatory provisions)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and in light of the amendment of Article L.225-27-1 of the French Commercial Code by Act n° 2019-486 dated May 22, 2019, decide to amend sections 7.1 and 7.2 of Article 14 of the Company's by-laws as follows:

- "7. Directors representing the employees
- 7.1 In accordance with Article L.225-27-1 of the French Commercial Code, the Board of Directors includes one or two directors representing the employees of the Group, to be appointed as follows.

When the number of directors, calculated in accordance with the law, is below or equal to eight, the Board of Directors shall include a director representing the employees appointed by the trade union having obtained the largest number of votes in the first round of the elections in the Company, its direct and indirect subsidiaries, whose head office is situated in France, referred to in Articles L.2122-1 and L.2122-4 of the French Labor Code.

When the number of directors exceeds eight, and subject to this criterion still being satisfied upon the date of his/her appointment, a second director representing the employees shall be appointed by the European Works Council. This appointment shall take place within a term of six months as from the crossing of the threshold of eight directors.

In case of vacancy, for any reason whatsoever, of the office of a director representing the employees, the vacant office shall be filled in, accordance with the provisions of Article L.225- 34 of the French Commercial Code.

7.2 The term of office of the employee directors shall be of four years.

The functions of the director designated in accordance with article L.225-27-1 of the French Commercial Code end on completion of the annual general meeting of shareholders having ruled on the financial statements for the past financial year and held in the year during which the term expires.

Nevertheless, their term of office shall cease ipso jure when these employee representatives no longer meet the eligibility criteria provided for in Article L.225-28 of the French Commercial Code, or in case of termination of their employment agreement in accordance with Article L.225-32 of such code.

The decrease to eight or less than eight of the number of directors appointed by the General Shareholders' Meeting does not affect the term of office of all of the employee representatives within the Board of Directors, which shall expire upon the end of its normal term."

The remaining part of the Article is unchanged.

Twenty-fourth resolution

(Amendment of Article 17 of the by-laws to insert the ability for the Board to deliberate by written consultation)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and in light of the amendment of Article L.225-37 of the French Commercial Code by Act n° 2019-744 dated July 19, 2019, decide to amend Article 17 of the Company's by-laws as follows:

"Article 17 - PROCEEDINGS OF THE BOARD OF DIRECTORS

 The Board of Directors meets as often as required by the Company's interests, and at least quarterly, upon notice from its Chairman or Deputy Chairman.

The Board of Directors may meet in person, by videoconference, by any other means of telecommunication or by written consultation, under the provisions stipulated by the applicable Law and in accordance with the following terms. 2. Meeting in person, by videoconference or by any other means of telecommunication

Unless otherwise agreed in writing by all the members of the Board of Directors, notices are to be made by all written means, including by fax or e-mail, at least three (3) days prior to the date of the meeting, and are to be accompanied by the meeting's agenda and all documents prepared to be submitted to the Board of Directors. Nonetheless, when all the members of the Board of Directors are in presence or represented (including by participating or being represented during telephone or audiovisual conferences) at a meeting, this meeting may occur without prior notice and without the obligation to comply with the three-day (3) notice.

The meeting takes place either at the registered office or in any other location indicated in the notice.

Nonetheless, if the Board of Directors has not met in more than two months, a group of directors may, provided they represent at least one third of the directors in office, request the Chairman to call the Board of Directors on a specific agenda. In all other cases, the agenda is drawn up by the Chairman and must in any event be mentioned in the notice.

The Board of Directors may validly transact business only if at least one half of its members are in presence. Decisions are approved at a majority of the votes of the members in presence or represented, and each member of the Board of Directors is entitled to one vote and may represent only one of his or her peers.

In accordance with the regulations in force, internal regulations for the Board of Directors will be drafted in order to determine the participation and voting in meetings of the Board of Directors convened by videoconference or using any other means of telecommunication.

Subject to the internal regulations of the Board of Directors so providing, the directors who attend meetings of the Board of Directors by videoconference or other means of telecommunication in accordance with the internal regulations, will be considered as present for calculating the quorum and the majority.

In the event of a tie, the Chairman of the meeting has a casting vote, if and only if the Board of Directors is made up of an even number of directors in office and solely at meetings chaired by the Chairman of the Board of Directors.

3. Written consultation

The Board of Directors may also, at the Chairman's discretion, deliberate by written consultation on decisions as provided for by the Law.

In the event of written consultation, the Chairman shall send to each director, alternatively (i) by registered letter with acknowledgement of receipt, (ii) by e-mail with acknowledgement of receipt, the text of the proposed decisions as well as all documents useful for their information.

The directors have a five-calendar-days delay (closed at 11:59 p.m., Paris time, on the last day of this delay) from the sending date of the draft decisions to express their vote in writing. The reply shall be sent alternatively (i) by registered letter with acknowledgement of receipt, (ii) by e-mail with acknowledgement of receipt, to the attention of the Chairman, at the registered office of the Company, as the case may be.

The Board of Directors may validly transact business on written consultation only if at least one half of its members have replied within the above-mentioned delay. Decisions are approved at a majority of the votes of the members who replied, and each member of the Board of Directors is entitled to one vote.

In the event of a tie, the Chairman of the meeting has a casting vote, if and only if an even number of directors in office has cast a vote in accordance with the preceding stipulations.

- 4. A register of attendance is kept and signed by the directors attending the meeting of the Board of Directors and which, as the case may be, must mention the names of the directors who attended the meeting by videoconference or using other means of telecommunication of having voted by mail.
- 5. Deliberations of the Board of Directors (including by written consultation) are recorded in minutes established in accordance with the legal provisions in force, and signed by the Chairman of the meeting and by at least one director or, in the event of the Chairman's unavailability, by at least two directors, subject to the terms applicable to decisions taken by written consultation.

Copies or extracts of these minutes are certified by the Chairman of the Board of Directors, the Chief Executive Officer, the Deputy Chief Executive Officers, the director temporarily acting as Chairman, or a representative duly empowered for this purpose."

Twenty-fifth resolution

(Amendment of Article 19 of the by-laws to extend the age limit provided for the exercise of the duties of the Chief Executive Officer)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and in light of the adoption of the fifteenth resolution of the present Shareholders' meeting, decide to amend section 2 of Article 19 of the Company's bylaws as follows:

"2. Where the Company's Executive Management is discharged by the Chairman, the provisions of the laws, of the regulations and of the by-laws in relation to the Chief Executive Officer are applicable to him/her and he/she assumes the title of Chairman and Chief Executive Officer.

Where the Board of Directors chooses to dissociate the Chair of the Board of Directors from the Executive Management of the Company, the Board of Directors appoints the Chief Executive Officer, sets his/her term of office and the scope of his/her powers, in keeping with the provisions of the Law and of the By-Laws. The decisions of the Board of Directors that limit the powers of the Chief Executive Officer are unenforceable against third parties.

For the exercise of his duties, the Chief Executive Officer must be age of less than 70 years old. If he reaches this age limitation during his term of office, such duties shall cease ipso jure and the Board of Directors shall proceed with the nomination of a new Chief Executive Officer. However, his duties as Chief Executive Officer shall continue until the date of the meeting of the Board of Directors that is to appoint his successor. Subject to the age limitation indicated above, the Chief Executive Officer may always be reappointed.

The Chief Executive Officer's functions may be terminated by the Board of Directors at any time.

In the event of temporary unavailability of the Chief Executive Officer, the Board of Directors may delegate the functions of Chief Executive Officer to a director."

The remaining part of the Article is unchanged.

Twenty-sixth resolution

(Amendment of Article 20 of the by-laws to align the Directors' compensation provisions with the new legislative and regulatory provisions)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and in light of the amendment of Article L.225-45 of the French Commercial Code by Act n° 2019-486 dated May 22, 2019, decide to amend section 1 of Article 20 of the Company's by-laws as follows:

"1. The Ordinary Shareholders' Meeting may remunerate the directors for their activities in a fixed annual amount which are charged to the English version for information purpose only Company's operating costs and which are maintained until otherwise decided by the shareholders meeting. The Board of Directors distributes this remuneration among its members as it deems fit. In companies whose shares are admitted on a regulated market, this distribution shall be determined in accordance with the provisions set out in the Law".

The remaining part of the Article is unchanged.

Twenty-seventh resolution

(Amendment of Article 22 of the by-laws to align the related party agreements provisions with the new legislative and regulatory provisions)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary Shareholders' Meetings,

Having reviewed the report of the Board of Directors and in light of the amendment of provisions applicable to the procedure for the control and disclosure of regulated agreements as well as agreements relating to current transactions and entered into under normal conditions by Act n° 2019-486 dated May 22, 2019, supplemented by Order n° 2019-1234 and Decree n° 2019-1235 dated November 27, 2019, decide to delete section 2 of Article 22 of the Company's bylaws and amend the Article as follows::

"ARTICLE 22 - AGREEMENTS ENTERED INTO BETWEENTHECOMPANYANDITSSHAREHOLDERS OR OFFICERS AND DIRECTORS

Any agreement entered into between the Company and its shareholders or any one shareholder, or between the Company and its directors and officers or any director or officer, whether directly or through an intermediary, shall be subject to the applicable procedure defined by Law."

Twenty-eighth resolution

(Powers to carry out legal formalities)

The Shareholders' Meeting, deciding under the quorum and majority requirements for Extraordinary

Shareholders' Meetings, granted full powers to the bearers of an original, of copies or extracts of these minutes for the purposes of carrying out all publication, filing or other formalities that may be necessary.

STATEMENT BY THE PERSON RESPONSIBLE FOR UPDATING THE UNIVERSAL REGISTRATION DOCUMENT

6

Person responsible for updating the universal registration document

Patrick Berard, Chief Executive Officer of Rexel.

Responsibility statement for updating the universal registration document

I hereby certify, having taken all reasonable steps to confirm it, that the information contained in this amendment to the universal registration document reflects, to my knowledge, the reality and that no omissions have been made that are likely to have a bearing thereon.

> Patrick Berard Chief Executive Officer of Rexel

> > Paris, on May 11, 2020

CORRELATION TABLES

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7.1 Annex 1 and Annex 2 of the delegated regulation (EU) 2019/980 dated March 14, 2019

The following correlation table allows to identify, in the universal registration document and in this amendment to the universal registration document, the information required by Annex 1 and Annex 2 of the delegated regulation (EU) 2019/980 dated March 14, 2019 in accordance with the URD scheme.

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7.2 Correlation table with the annual financial report

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| ANNUAL FINANCIAL REPORT | | UNIVERSAL REGISTRATION DOCUMENT | | AMENDMENT TO THE UNIVERSAL REGISTRATION DOCUMENT |
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7.3 Correlation table with management report (including the report on Corporate governance)

The following correlation table allows to identify, in the universal registration document and in this amendment to the universal registration document, the information that is comprised in the management report to be published pursuant to article L.225-100 of the French Commercial Code.

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