



## **Rexel signs 5-year outsourcing contract with Atos Origin** *Increased flexibility and reduced costs*

**Paris, January 27, 2011 – Atos Origin, international IT services company, and Rexel, a global leader in the distribution of electrical supplies, have today announced the signing of an IT infrastructure outsourcing contract lasting 5 years.**

Rexel is taking a new step towards the consolidation of its infrastructure through implementing, with the help of Atos Origin, a new European platform which will enable it to accelerate the consolidation of its data centers and the sharing of its applications in this region. This step follows the signature, in mid-2010, of a contract with CGI for the consolidation of Rexel data centers in North America.

In Europe, Atos Origin will help to transform the Rexel Information Systems by standardizing and automating the operations of the environments, in particular through its offshore competence centers, and by optimizing the number of servers through virtualization. This transformation will enable Rexel to improve the agility of its information systems, while at the same time improving the resilience through the redundant architecture implemented at two Atos Origin active IT centers.

“Having doubled in size between 2005 and 2008, primarily as a result of acquisitions, Rexel has an opportunity to rationalize its information system and make it more flexible, not only to enable cost reductions but above all to be able to adapt to developments in its markets.” said **Olivier Baldassari, Chief Information Officer at the Rexel Group**. “We have chosen Atos Origin following a rigorous tender process in which we consulted the key players in the information management business. Atos Origin impressed due to the flexibility of its bid.”

“We are delighted to be entering into partnership with Rexel,” added **Arnaud Ruffat, CEO of Atos Origin in France**. “We benefit from extensive experience in the distribution sector and this new collaboration reinforces our position as leading IT supplier. Thanks to our leadership and detailed knowledge of the sector, we will be able to provide Rexel with technological innovations that will guarantee the flexibility required for it to achieve its plans and ambitions.”

In order to respond to the growing demand among its customers to rationalize their IT environments, Atos Origin has developed and implemented worldwide an approach to consolidate and virtualize servers based on proven skills and a tried and tested methodology. The consolidation of servers, one of the solutions proposed within the scope of Atos™ Infrastructure Solutions, draws on the extensive experience accumulated by Atos Origin through its data centers and the consolidation of associated servers.

Beyond the consolidation of servers, Atos Origin has acquired vast experience in all areas relating to consolidation and possesses a comprehensive service portfolio encompassing pooled consolidation, the consolidation of Data Centers, the consolidation of applications and, in a more general sense, the consolidation of IT activities.



### **About Atos Origin**

Atos Origin is a leading international information technology (IT) services company, providing hi-tech transactional services, consulting, systems integration and managed operations to deliver business outcomes globally. The company's annual revenues are EUR 5.1 billion and it employs 49,000 people. Atos Origin is the Worldwide Information Technology Partner for the Olympic Games and has a client base of international companies across all sectors. Atos Origin is quoted on the Paris Eurolist Market and trades as Atos Origin, Atos Worldline and Atos Consulting.

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### **About Rexel**

Rexel, a global leader in the distribution of electrical supplies, serves three main end markets: industrial, commercial construction and residential construction. The Group operates in 34 countries, with a network of some 2,100 branches, and employs 28,000 people. Rexel's sales were €11.3 billion in 2009. Its majority shareholders are an investor group led by Clayton, Dubilier & Rice, Eurazeo and BAML Capital Partners.

Rexel is listed on the Eurolist market of Euronext Paris (compartment A, ticker RXL, ISIN code FR0010451203). It is integrated in the following indices: NET 150, SBF 120, and CAD Mid 100. For more information, visit Rexel's web site at [www.rexel.com](http://www.rexel.com).

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