

REXEL COMMITTED TO ENERGY EFFICIENCY AND RENEWABLE ENERGIES

On the occasion of “sustainable development week” in France, Rexel, a global leader in the distribution of electrical supplies, confirms its ambition to leverage its market leadership to accelerate the deployment of energy-efficient solutions for buildings.

In a rapidly-growing market, Rexel advises on, recommends and distributes energy-efficient and green energy solutions. Through its broad commercial network of 2,300 outlets in 34 countries, the Group's general and specialist brands offer electricians a wide range of products and related services. Rexel's offer meets all energy efficiency needs in the fields of lighting, climate control, home automation, motors, electricity generation and services for construction, renovation and maintenance of residential, commercial and industrial buildings.

The range of solutions and services, selected and approved by Rexel experts from the leading brands, aims at:

- lowering consumption of energy through smarter consumption, thanks to the new features of electrical equipment and their integration into systems that optimise consumption
- providing components for renewable energy equipment and solar, wind or geothermal renewable energy solutions.

This range includes an array of energy efficient devices, control and automation systems, measuring devices, systems to improve energy efficiency and wind- and solar-powered equipment.

Rexel is positioned to benefit from the growing the energy efficiency and renewable energy markets. Rexel has established dedicated teams that work closely together to share their experiences and best practices. Rexel has identified two key segments: energy efficiency -- with the market opportunity created by the conversion of lighting systems to low-energy lighting – and renewable energy, both wind power and solar power. The Group is looking to increase its turnover by around €300 million by 2012 in these segments.

Pascal Martin, Member of the Management Board and Group Senior Vice President, Business Development and Corporate Operations, says:

“Our global presence, our in-depth knowledge of the expectations of professionals and end customers and the quality of our partnerships with manufacturers all play a part in helping Rexel speed up the distribution of efficient electrical solutions.

By deploying our “green” products and services in our outlets and through our competence centers, we give our customers real added value by helping them consume less energy and use it better. Rexel is thus positioned as a leading company in the distribution of electrical equipment for energy-efficient buildings and solutions to promote the development of renewable energies, an area of major growth over the next few years.”

SELECTED KEY ACHIEVEMENTS

Supply of photovoltaic equipment to the Kyoto college in Poitiers, France, the first college to use 100% clean energy

Opened in September 2009, Kyoto college is the first in Europe to run on nothing but renewable energies.

The Poitiers branch of Rexel France provided technical counsel and logistics services and supplied the 686 solar panels which were installed on the roof with a surface area of 800 m².

By consuming 32 times less energy than a conventional construction, the college represents a new generation of public buildings.

Gexpro, Rexel's US subsidiary, involved in lighting the Marina Bay Sands, one of the largest hotel-casinos in Asia

In 2009, Gexpro supported Las Vegas Sands International (LVSI) in the development of this 2,600 room hotel complex in Singapore with the objective of limiting energy consumption. This project follows successful projects with the Venetian hotel-casinos in Las Vegas and Macao. In Las Vegas, the recommended solutions allowed the hotel to reduce energy consumption by 65% energy, representing savings of \$1.2 million in its annual energy budget. Gexpro was again chosen as the electrical supply distributor for this project, which consists of three 55-storey towers, including a casino, convention halls, retail, theatre, restaurants and the landmark Sky Park.

After supplying LVSI with all electrical equipment for the construction project, installing three mobile substations on site, in 2009 Gexpro supplied the 100,000 low consumption lighting systems needed to fit out the interior and exterior hotel towers. Offering outstanding supply chain services, Gexpro delivered 80% of the lighting requirements in less than 4 months.

Conversion of car park lighting for the West Quay shopping centre

The English Rexel brand, WF Electrical, provided counsel and supplied the lighting for the 14-storey car park at the West Quay shopping centre in Southampton. Some 6,000 light fixtures were replaced with low-energy lighting. In addition to the light fixtures, WF recommended presence detection systems in order to dramatically increase energy savings. The £350,000 project generates annual energy savings of approximately £300,000.

FOR FURTHER INFORMATION, PLEASE CONTACT:

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Rexel, a global leader in the distribution of electrical supplies, serves three main end markets: industrial, commercial and residential. The Group operates in 34 countries, with a network of some 2,300 branches, and employs 29,000 people. Rexel's sales were €11.3 billion in 2009. Its majority shareholders are an investor group led by Clayton, Dubilier & Rice, Eurazeo and BAML Capital Partners.

Rexel is listed on the Eurolist market of Euronext Paris (compartment A, ticker RXL, ISIN code FR0010451203). It is integrated in the following indices: NEXT 150, SBF 120, and CAC Mid 100.

For more information, visit Rexel's web site at www.rexel.com